Siddons Martin Emergency Group, LLC 3500 Shelby Lane Denton, Texas 76207 GDN P115891 TXDOT MVD No. A115890 EIN 27-4333590

July 9, 2020

James Barton
FORT WORTH FIRE DEPARTMENT
1000 THROCKMORTON ST
FORT WORTH, TX 76102



3458/3499 3460/346

Proposal Summary for 2021 Apparatus Order

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to FORT WORTH FIRE DEPARTMENT. The unit will comply with all specifications attached. Total price includes delivery to FORT WORTH FIRE DEPARTMENT and training on operation and use of the apparatus.

Description	
3- Pierce-Custom Velocity Aerial - 107'	(1,209,631.52) \$3,628,894.56
8- Pierce-Custom Velocity Pumpers	(869,720.575) \$6,957,764.60
Contract Amount	

Contract Amount

\$2000.00

Final Sales Price

\$10,588,659.16

Additional. All fees, trips, equipment, training and delivery included in the final price. Proposal is valid until September 30, 2020. Prepayment discounts are included and due withing 30 days of contract signing.

Taxes. Taxes are not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day after the first 30 days until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above, increasing the overall cost of the apparatus.

Cancellation. In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred and may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer:
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition by Manufacturer.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin Emergency Group to conduct such

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization to sign and date this proposal and include it with any purchase order. Upon signing this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the State of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC

Sincerely,
Try Dunty
Travis Ownby Siddons-Martin Emergency Group, LLC
l,, the authorized representative of FORT WORTH FIRE DEPARTMENT, agree to all of the terms of this proposal and the specifications attached hereto and this proposal will be binding upon FORT WORTH FIRE DEPARTMENT.
Signature & Date
Supplies 18 37148
<u>Pumper</u> aerial
11tm 11.
Men 116446
Pumper Aerial Aerial Utem 11646 Catagory 25/0/9/1
HGAC Fee
Item 11448
Catorosa 93151510

HGACBuy

Chassis Pre-Payment Discount

100% Pre-Payment Discount

Pierce Fieet Discount

CONTRACT PRICING WORKSHEET For MOTOR VEHICLES Only

Contract No.:

FS12-1

Date Prepared

Subtotal F:

G. Total Purchase Price (D+E+F):

-\$253,499.40

\$6,957,764.60

07/10/20

	FOR MOTOR VEHICLES Only			140.:		Prepareu;		
This Work	skeet is prepared by (faxed to H-0			\$100 PER CONTROL TO \$200 PER CONTROL TO \$100 P		THE PARTY OF THE P		MUST be
Buying Agency;	Fort Worth			Contractor:	Siddons-Martin	Emergency Gro	up	
Contact	Chief James Barton			Prepared	Jeff Doran			
Person: Phone:	817-392-6805			By: Phone:	800-784-6806	····		
Fax;	N/A			F21;				
Emali;	Robert.barton@fortv	worthtexas.g	ov	Entall:	jdoran@si	ddons-mart	in.com	
Product Code:	FS19VC09 Descriptions			Velocity	Chassis, PUC I	nmber,		
	em Base Unit Price Per Co	ntractor's H-G	AC Contract:					\$643,725.00
	Options - Itemize below - A d Options are options which we				e Option Code	in description	ı if applicable.	
	Description		Cost		Desci	iption		Cost
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				,	Subte	tal From Addit	ional Sheet(s):	\$232,432.00
							Subtotal B:	\$232,432.00
C. Unpublish	ed Options - Itemize below	/ attach additio	nal sheet(s) if no	cessary				
	Description		Cost		Desci	lption		Cost
					Subto	tal From Addit	ional Sheet(s):	\$25,251.00
							Subtotal C:	\$25,251.00
Check: Total	cost of Originalished Options (Price plus Publ	ished Ontions (A±		me Base Om	For this tra	nsaction the pe	rcentage is:	2.88%
D. Total Cost I	Before Any Applicable Trade-	In / Other Allows	nces / Discounts (A+B+C)				
Qua	ntity Ordered: 8		X Subtota	l of A + B + C;	901408	=	Subtotal D:	\$7,211,264,00
	ler Processing Charge (Amou						Subtotal E:	\$0.00
F. Trade-lus /	Other Allowances / Special Di	scounts / Freight	/ Installation	<u> </u>				
	Dagavintian		Cane	I	Dagay	Intion	,	Cost

-\$89,816.00

-\$112,216.00

-\$51,467.40

Delivery Date: 10 - 11 Months ARO

Pulse Number	Qty	Description	Published Options	Unpublish Options
130	1	Disc Brakes, Rear, Single	\$809.00	
134	1	Air Inlet-outlet	\$724.00	† · · · · · · · · · · · · · · · · · · ·
136	1	12 or 120 volt air compressor	\$1,855.00	
137	<u> </u>	Brake fillings compression type	\$1,437.00	-
141	-1	Cummins L9 450hp to Detroit DD13 470 hp	-\$20,187.00	
151	1	Aggressive Down shift	\$143.00	
156	1	Increase DEF Capacity	\$511.00	
159	1	Add Extended Bumper	\$2,335.00	
161	1	Bumper tray with cover	\$968,00	
165	2	Bumper warning light recess	\$1,826.00	
167	1	Mirrors - change to Bus style cab corner	\$3,125.00	
170	1	Ralsed roof, custom cab	\$2,000.00	<u> </u>
174	1	Mounting plate on engine tunnel	\$505.00	
177	1	110 Volt cab A/C	\$2,302.00	
186	1	EMS Compartment in Cab	\$2,668.00	
190	1	Handrail with LED Lighting Cab	\$576.00	
192	1	Cab Windows Factory Tint	\$504.00	
206	<u>-1</u>	Upgrade Velocity to Dash CF	-\$3,669.00	
208	9	Spare 12 voit power (each)	\$1,071.00	†
209	1	Radio with Weatherband	\$1,070.00	
214	1	Install Customer GPS	\$381.00	
233		Intercom Wireless System	\$5,077.00	_
235	5	Intercom Headset - wireless	\$5,100.00	
237	1	IOTA Charger	\$1,185.00	<u> </u>
245	2	Auto-eject 20 amp	\$1,082.00	
247	1	Transfer switch	\$628.00	
249	1	Batteries 6 total	\$1,062.00	-
253	2	LED cab lighting	\$1,746.00	
256	1	12 volt LED Scene - A	\$1,308.00	
263	1	12 volt LED Flood Recessed or surface (per light) A	\$1,246.00	
264	4	12 volt LED Flood Recessed or surface (per light) B	\$7,408.00	
275	1	Hose Bed Cover, Aluminum	\$5,853.00	
278	2	Additional Hosebed Divider	\$1,066.00	
287	2	PUC Filp-out steps	\$1,914.00	
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	7	Adjustable Compartment shelves	\$1,400.00	
312	1	Swing-out tool board	\$1,747.00	
316	2	Adjustable slide-out tray	\$1,450,00	
317	1	Tilt-out adjustable tray	\$704.00	
327	2	SCBA Cylinder storage in fender panel triple (each)	\$1,918.00	
329	. 2	Extinguisher Compartment	\$1,340.00	
334	1	Increase Pump from 1250 to 1500 gpm	\$2,682.00	
339	1	Flow Meters, each	\$1,864.00	
344	1	2.5" Discharge front bumper	\$3,123.00	
350	1	2.5" Discharge	\$1,808.00	
358	1	Electric Extenda Gun	\$6,362.00	
366	1	Crosslay roll-up door enclosure	\$2,684.00	
368	1 -	Hose Reel, Rear Compartment Mounted w/ 150' Hose	\$3,628.00	<u> </u>
377	1	Foam Pro 2002 Dual Agent to (3) Discharges	\$20,968.00	
382	1.	Foam Cell 20 Gallons	\$1,568.00	
392	2	Tank Level LED Group	\$2,736.00	<u> </u>
393	1	Tank level LED (Individual lights)	\$2,839.00	
394	7	LED Backlite Gauges each	\$721.00	
420	1	Additional Speaker	\$645.00	
422	<u> </u>	Q2B Siren	\$4,122,00	
428	2	Traffic Directing light bar "A"	\$3,072.00	
438	1	Hydraulic 6 KW	\$18,963.00	
458	1	Light Tower 12 volt 4 - Lights	\$13,448.00	-
459	1	Electric Cord Reel with 200' of 10/3	\$2,727.00	
403	1	LED Emergency Light Package	\$12,466.00	
499	1	Painted Grill	\$1,246.00	-

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506	1	Graphics Upgraded 4	\$4,706.00	
522	9	Major P. M.	\$17,892.00	1
530	9	Foam System Maintenance Husky or similar (in shop)	\$11,655.00	
537	9	A/C System Service	\$7,875.00	
551	12	5.00" x 100' Rubber Lined Hose	\$9,132.00	
547	16	Hose 1.75" x 50 Double Jacket with 1.50" couplings	\$3,504.00	
549	16	Hose 3.0" x 50' Double Jacket with 2.5" Couplings	\$5,184.00	
560	3	1.5" Nozzle with shut-off	\$4,542.00	
561	2	2.5" Nozzle with shut-off	\$3,368.00	
574	1	Chain Saw	\$2,163.00	
575	2	Piston Intake	\$4,000.00	
558	1	Deck Gun with Tips, Manual	\$4,668.00	
1362	1	Draft Commander		\$13,248.00
4150	1	Handrall, Extra - 15-20" Long		\$259.00
65911	1	Switch, Back-Up Alarm Override		\$207.00
81834	1	Trough for D-Handled Trash Hook, Qty		\$193.00
87631	2	Trough for D-Handled Pike Pole		\$385.00
89471	2	Cutout, Handhold, in Hose Bed Divider		\$225.00
535457	1	Speedometer, Class 1 w/LED	·····	\$626.00
566101	1	Recess, Dash Panel		\$574.00
605389	2	Elastic Pull Strap for Rollup Doors, Orange 18.00" long		\$284.00
616325	1	Data Port, RJ45, Kussmal, No Wiring		\$265.00
618570	1	Partition, Vertical Pegboard , Each, 3G, .281 Diameter Hole		\$426.00
630809	1	Cover, Aluminum Treadplate, One (1) D-Ring Latch, Hose Tray, Notched		
636475	1	Fasteners, Mechanical, Insulation. Eng Tunnel, Cab		\$750.00
662627	1	Smooth Weld, Vertical Hatch Compt Body Seams		\$524.00
669831	6	Elastic Pull Strap for Rollup Doors, Orange 32.00" long		\$577.00
738207	1	Camera, Inview, Truesight, Mux Cab	· · · · · · · · · · · · · · · · · · ·	\$853.00
738246	1	Flap, Rear of Alum Hose Bed Cover		\$1,506.00
757476	1	Cablnet, Rr Fcng, RS, Overhead, 29 W x 10 H x 20 D, Max Dr, Kidde Lck,Imp/Vel FR	 -	\$730.00
757478	1	Cabinet, Rr Fong, LS, Overhead, 23 50 W x 10 H x 20 D, Max Dr, Kidde Lck,Imp/Vel FR		\$967.00
769734	1	Compt, Long Item Storage, in Upper Body (1) LS, Common Door, PUC		\$950.00
773403	1			\$623.00
741239	1	Mounting, Ladder, Transversed, Above Crosslays, Straps, PUC A/C Upgrade		\$1,079.00
511070	1		.	\$1,098.00
· · · · · · · · · · · · · · · · · · ·		Air Conditioning System Protection & Diagnostic		\$857.00
646213	2	Seat, Forward Facing C/C, DS Outboard, Pierce PS6, SCBA, Foldup, 17" Btm, Safety	***	\$5,438.00
61119	1	Warranty, Engine, Cummins, 10 Year/200,000 Mile Major Components		\$3,126.00

		Base Bld	\$643,725.00	
		Published Options	\$232,432.00	
		Total Published Options	\$876,157,00	·
		Unpublished Options	\$25,251.00	2.88%
		Total Options w/o HGAC Fee	\$901,408.00	

Siddons Martin Emergency Group, LLC 3500 Shelby Lane Denton, Texas 76207 GDN P115891 TXDOT MVD No. A115890 EIN 27-4333590

July 9, 2020

James Barton
FORT WORTH FIRE DEPARTMENT
1000 THROCKMORTON ST
FORT WORTH, TX 76102



Proposal for 2021 pumper

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to FORT WORTH FIRE DEPARTMENT. The unit will comply with all specifications attached. Total price includes delivery to FORT WORTH FIRE DEPARTMENT and training on operation and use of the apparatus.

Description		Amount
8- Pierce-Custom Velocity Pumpers Unit price - \$751,796.57		
Price guaranteed for 60 days. Delivery within 10-11 months of order date. A warranty term of 12 months is included.	Vehicle Price	\$6,014,372.56
•	Chassis Prepay	(\$89,816.00)
	Discount Full Prepay Discount	(\$112,216.00)
	Loose Equipment	\$800,000.00
	8 year maintenance plan	\$345,424.00
	Sub Total	\$6,957,764.60
	Contract Amount	\$2,000 <u>.00</u>
	Final Sales Price	\$6,959,764.60

Additional. Loose equipment funds include Draft Commander purchase. Preconstruction and final inspection trips are included.

Taxes. Taxes are not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day after the first 30 days until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above, increasing the overall cost of the apparatus.

Cancellation. In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred and may be applied:

- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition by Manufacturer.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin Emergency Group to conduct such sale.

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization to sign and date this proposal and include it with any purchase order. Upon signing this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the State of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC

Sincerely,	
Travis Ownby Siddons-Martin Emergency Group, LLC	
	the authorized representative of FORT WORTH FIRE so of this proposal and the specifications attached hereto and this IORTH FIRE DEPARTMENT.
Signature & Date	

HGA	CBuy	CONTRACT PRIFE	CING WORK VEHICLES On		Contract No.:	FS12-19	Date Prepared:	07/10/20
This Wo		red by Contracto I to H-GAC @ 7.			THE REPORT OF THE PARTY OF THE			ents <u>MUST</u>
Buying Agency:	City of Fort Worth Fi	re Department		Contractor;	Siddons-Martin	Emergency Gro	oup	
Contact Person:	Deputy Chief Barton			Prepared By:	Jeff Doran	· · · · · · · · · · · · · · · · · · ·		
address	1000 Throckmorton S	Street		Phones	800-784-6806		,	
Phone	1-817-392-6805			Fax:	281-442-0850			
Eniall:	robert.barton@for	tworthtexas.gov		Email:	jdoran@sldd	ons-martin.co	om	
Product Code:	Des	cription:			Summary she	et		
	Item Base Unit Price	e Per Contractor's H	-GAC Contract	;				
		pelow - Attach additi which were submitted a			clude Option	Code in descr	iption if appli	cable.
	Description	11	Cost		Descr	iption		Cost
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(8) Pierce Cus	stom Pumpers		\$6,957,764.60					
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	Description	· · · · · · · · · · · · · · · · · · ·	Cost		Descr	ърстоп	<u> </u>	Cost
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HGA	Buy			CING WORKS VEHICLES Only		Contract No.:	FS12-19	Date Prepared:	07/10/20
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Buying	Fort Worth	ACTION CONTRACTOR CONTRACTOR CO.		221171120000000000000000000000000000000	Contractor:	Siddons-Martin	Emergency Grou	(D	
Agency: Contact	Chief James Bar	rton			Prepared	Jeff Doran		-	
Person: Phone:	817-392-6805				By: Phone:	800-784-6806	·····		·
Fax:	71. 17				Fax:				
Emall:	Robert,bar	ton@fortwc	orthtexas.go	υV	Email:	idoran@sic	ldons-marti	n.com	
Product Code:	FS19VA06	Description:			Custom	Velocity Acrial -	- 107'		
	em Base Unit I	Price Per Con	tractor's H-G	AC Contract:				:	\$981,819.00
				nl sheet(s) if necess		Option Code in	n description i	f applicable.	
(Note: Published			submitted and p	oriced in Contractor's	bid.)	D	• 11		, , _
	Descr	iption		Cost	ļ	Descr	iption		Cost
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		ilvion		Cost			Thurs.		2031
					<u> </u>	Subto	tal From Additi	ional Sheet(s):	\$31,608.00
								Subtotal C;	\$31,608.00
Check: fotal c	ost of Unpublish		amot exceed 25	% of the local of the l	base time Price	For this tra	nsaction the per	centage ls:	2.53%
D. Total Cost B	efore Any Appl	***********		nces / Discounts (A	+B+C)				
Quai	itity Ordered:	3		X Subtota	l of A + B + C:	1281735	=	Subtotal D:	\$3,845,205.00
E. H-GAC Ord	er Processing C	harge (Amount	Per Current P	olicy)		<u> </u>		Subtotal E:	\$2,000.00
F. Trade-Ins / C	Other Allowance	es / Special Disc	ounts / Freight	/ Installation					
	Descri	iption		Cost		Descri	iption		Cost
	Chassis Pre-Pay	ment Discount		-\$40,536.00		Pierce Flee	t Discount		-\$68,562.44
	100% Pre-Pay		_	-\$92,637.00	200	Fr. of Charles of the Same State Sta	The second secon		_
	Aerial Prepa			-\$16,575.00				Subtotal F:	-\$218,310.44
	Del	ivery Date:	11.0 - 12.0	Months ARO		G. Total Pur	chase Price	(D+E+F):	\$3,628,894.56

Pulse			Published	Unpublishe
Number	Qty	Description	Options	Options
134	1	Air inlet-outlet	\$724.00	1
136	1	12 or 120 volt air compressor	\$1,855.00	-
137	1	Brake fittings compression type	\$1,437.00	+
141	1	Cummins L9 450hp to Detroit DD13 470 hp	\$20,187.00	-
142	1	Detroit DD13 470 to 525	\$4,788.00	
149		EVS 3000 TO 4000	\$9,661,00 \$143,00	
151	1	Aggressive Down shift		
156	1	Increase DEF Capacity	\$511.00	ļ
159		Add Extended Bumper	\$2,335,00 \$968,00	
161	1	Bumper tray with cover	\$1,826.00	1
165	2	Bumper warning light recess	\$2,000.00	
170	<u> </u>	Raised roof, custom cab	\$505.00	
174	1	Mounting plate on engine tunnel	\$916.00	
181 190	1	SCBA Safety Seat Handrail with LED Lighting Ceb	\$576.00	1 -
190	1	Cab Windows Factory Tint	\$504.00	
201	'	Upgrade Enforcer to Velocity	\$44,544.00	-
	5	Spare 12 volt power (each)	\$595.00	
208	1	Radio with Weatherband	\$1,070.00	
213		Install Customer Antenna	\$60.00	+
229		Camera Stabilizer without lazer	\$4,135.00	+
233		Intercom Wireless System	\$5,077.00	-
235	5	Intercom Headset - wireless	\$5,100.00	-
237	 1	IOTA Charger	\$1,185.00	
245		Auto-eject 20 amp	\$1,082.00	<u> </u>
247	1	Transfer switch	\$628,00	
249	- i	Batteries 6 total	\$1,062.00	
252	1	430 amp Delco alternator	\$3,911.00	
254	2	LED body perimeter additional	\$3,956.00	
256	1	12 volt LED Scene - A	\$1,308.00	-i
259	2	12 volt LED Flood Brow light B	\$5,358.00	
263	1	12 volt LED Flood Recessed or surface (per light) A	\$1,246.00	
264	4	12 volt LED Flood Recessed or surface (per light) B	\$7,408.00	
280	1	PUC Body Configuration	\$12,999.00	
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	6	Adjustable Compartment shelves	\$1,200.00	
311	2	Slide-out tool board	\$2,292.00	
312	1	Swing-out tool board	\$1,747.00	
314	2	Slide-out floor tray	\$1,684.00	
316	3	Adjustable slide-out tray	\$2,175.00	
325	1	SCBA Cylinder storage in fender panel single (each)	\$682.00	
326	2	SCBA Cylinder storage in fender panel double (each)	\$1,798.00	
328	1	SCBA Storage in fender panel	\$1,112.00	
329	1	Extinguisher Compartment	\$670.00	
338	1	Add Mechanical Seal to Pump	\$883.00	1
339	1	Flow Meters, each	\$1,864.00	
366	. 1	Crosslay roll-up door enclosure	\$2,684.00	
369	1	Hose Reel, above pump w/ 150' Hose	\$3,343.00	
392	2	Tank Level LED Group	\$2,736.00	
420	1	Additional Speaker	\$645.00	<u> </u>
422	1	Q2B Siren	\$4,122.00	ļ
428	2	Traffic Directing light bar "A"	\$3,072.00	
438	1	Hydraulic 6 KW	\$18,963.00	1
459	2	Electric Cord Reel with 200' of 10/3	\$5,454.00	1
492	1	LED Rung Lighting	\$4,455.00	
494	1	12 Volt LED Tracking/tip lights	\$3,234.00	-
506	1	Graphics Upgraded 4	\$4,706.00	1
522	16	Major P. M.	\$31,808.00	ļ
524	8	Aerial Maintenance	\$14,200,00	1
589	1	Small poly console box	\$1,236.00	
4249	1	Slides, Dura-Surf, Ground Ladder Storage		\$652.00
13098	1	Hose, Booster - 200' of .75"/800 PSI, (four 50' sections)	ı	\$348.00

530478	1	Upgrade Rear Axle to 48,000 lb		\$3,037.00
535457	_ 1	Speedometer, Class 1 w/LED, Officer Recessed Into Dashboard		\$626.00
566101	1	Recess, Dash Panel		\$574.00
625078	1	Compt, LS Turntable, F/H F/D,Roll Dr/Llft Dr,Rr Compt Blist,AscendTA,105'		\$2,468.00
629654	4	Light, Hose Bed, Sides, P25 LED		\$1,104.00
630809	1	Cover, Aluminum Treadplate		\$750.00
643252	1	Ladder, 12" Duo-Safety		\$635.00
647962	1	Modification, T-Box, Rr Body w/ Raised Rr		\$2,098.00
669831	8	Elastic Pull Strap for Rollup Doors, Orange 32.00" long		\$1,137.00
677718	3	Tray, 250 lb Slide-out, 2" Sides - Adj. Height, Full Width		\$1,791.00
680983	1	Lights, Door Interior Flash, 4 Dr Cab, LED Strip Light		\$798.00
685635	2	Bracket, Alum. Painted, 12V Surface Mounted Flood Lights		\$732.00
738181	1	Data Port, RJ45, Kussmaul 091-227, Cat6		\$450.00
738207	1	Camera, Inview, Truesight, Mux Cab, 7" LCD Display, R, RS		\$1,506.00
747949	1	Cabinet, Forward Facing, Center, 36 W x 24 H x 24 D, 2" Web, Strap		\$2,031.00
749708	1	Compt, Top of Compt, Hatch Style, Smooth Alum, Painted, Removable Fir for Reel, Aerial		\$2,750.00
750097	1	Compt, IPO Chute, 85.00" Deep, Rear Access, Ascendant TA, Smooth Alum Dr		\$779.00
765655	1	T/T Steps-Morton, Swing Down, Ascend TA, PAL, PAP, Hndhlds, 48.50 "Rr Wall Ht, LS/RS		\$1,205.00
770464	4	Trough, S/S, Torque Box/Ladder Storage, D-Handled Pike Pole/Trash Hooks		\$671.00
770656	1	Box, Stokes/Backboard/Misc, Storage, w/Cover, Base Section, in Place of Boom Pni		\$2,564.00
783034	1	DC Power To Aerial Tip, 13.92 Amps @ 12 Volt DC, ASL		\$2,159.00
790556	1	Wire, CAT 6, terminated, Spare		\$415.00
90914	1	Upgrade Axle, Front, Oshkosh TAK-4, Non Drive, 24,000 lb, Velocity		\$2,865.00
-				
		*		
		Base Bld	\$981,819.00]
		Published Options	\$268,308.00	
		Total Published Options	\$1,250,127.00	**
		Unpublished Options	\$31,608.00	2.53%
		Total Options w/o HGAC Fee	\$1,281,735.00	1/4/

HGACBUY

CONTRACT PRICING WORKSHEET For MOTOR VEHICLES Only

Contract No.:

FS12-19

Date Prepared:

07/10/20

This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents MUST be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly,

10540-10-00-00	<i>,</i> , .		,,e @ ,,o	//V 15/U 1/	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	ense Obe a binnine Gibio		
Buying Agency:	Fort Worth	Fort Worth				r: Siddons-Martin Emergency Group		
Contact Person:	Chief James Bar	Chief James Barton			Prepared By:	Jeff Doran		
Phone:	817-392-6805				Phone:	800-784-6806		
Fax:					Fax:			
Emall:	Robert.bar	ton@fortwo	rthtexas.go	·V	Email:	idoran@siddons-martin.com		
Product Code:	FS19VA06	Descriptions			Custon	Velocity Aerial - 107'		
A. Product It	em Base Unit I	Price Per Con	tractor's H-G	AC Contract:			\$981,819.00	
				I sheet(s) if necest		Option Code in description if applicable.		
	Descr	iption		Cost		Description	Cost	
			,					
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				` .				
			3	•	I		<i>i</i>	

		Subtotal From Addit	ional Sheet(s):	\$268,308.00
-			Subtotal B:	\$268,308.00
C. Unpublished Ontions - Itemize below / attach additio	ual sheet(s) if nec	essary	AMARKS A	STANDARD STANDARD

Description	Cost	Description	Description	
		Subtotal From Ade	litional Sheet(s):	\$31,608.00
		· .	Subtotal C:	\$31,608.00
plus Published Ontions (4+B		For this transaction the	ercentage is:	2.53%
D. Total Cost Before Any Applicable Trade-In / Other Allows	ances / Discounts (A+B+C)			

H	B. Potat Cost Betore 7th 3 7tpp	neadle 11406-11	Trotter Andrances rousednits (A-b-C)					
	Quantity Ordered:	3	X Subtotal of A + I	3 + C:	1281735	=	Subtotal D:	\$3,845,205.00
l	E. H-GAC Order Processing C	harge (Amount	Per Current Policy)				Subtotal E	22,000,00

			Dubtotal All	2-1000.00
F. Trade-Ins / Other Allowances / Special Discounts / Freigh	t / Installation			
Description	Cost	Description		Cost
Chassis Pre-Payment Discount	-\$40,536.00	Pierce Fleet Discount		-\$68,562.44
100% Pre-Payment Discount	-\$92,637.00			
Aerial Prepay Discount	-\$16,575.00		Subtotal F:	-\$218,310.44
Delivery Date: 11.0 - 12.	0 Months ARO	G. Total Purchase Price	(D+E+F):	\$3,628,894.56

Delivery Date: 11.0 - 12.0 Months ARO

Pulse	6 1		Published	Unpublishe
Number	Qly 1	Description Description	Options	Options
134 136	1	Air inlet-outlet 12 or 120 volt air compressor	\$724.00	1
137	 '	Brake fittings compression type	\$1,855.00 \$1,437.00	
141	1	Cummins L9 450hp to Detroit DD13 470 hp	\$1,437.00	+
142	1	Detroit DD13 470 to 525	\$4,788.00	
149	1	EVS 3000 TO 4000	\$9,661.00	
151	1	Aggressive Down shift	\$143.00	
156	1	Increase DEF Capacity	\$511.00	
159	1	Add Extended Bumper	\$2,335.00	+
161	1	Bumper tray with cover	\$968.00	1
165	2	Bumper warning light recess	\$1,826.00	<u> </u>
170	1	Raised roof, custom cab	\$2,000.00	
174	1	Mounting plate on engine tunnel	\$505.00	1
181	1	SCBA Safety Seat	\$916.00	-
190	1	Handrall with LED Lighting Cab	\$576,00	
192	1	Cab Windows Factory Tint	\$504.00	
201	1	Upgrade Enforcer to Velocity	\$44,544.00	
208	5	Spare 12 volt power (each)	\$595.00	
209	1	Radio with Weatherband	\$1,070.00	
213	1	Install Customer Antenna	\$60.00	
229	1	Camera Stabilizer without lazer	\$4,135.00	
233	1	Intercom Wireless System	\$5,077.00	
235	5	Intercom Headset - wireless	\$5,100.00	
237	1	IOTA Charger	\$1,185.00	
245	2	Auto-eject 20 amp	\$1,082.00	
247	1	Transfer switch	\$628,00	.
249	1	Batteries 6 total	\$1,062.00	-
252 254	2	430 amp Delco alternator	\$3,911.00	
256	1	LED body perimeter additional 12 volt LED Scene - A	\$3,956.00	
259	2	12 voit LED Scene - A 12 voit LED Flood Brow light B	\$1,308,00	<u> </u>
263	1	12 volt LED Flood Brow light B 12 volt LED Flood Recessed or surface (per light) A	\$5,358.00	
264	4	12 volt LED Flood Recessed or surface (per light) A	\$1,246.00 \$7,408.00	
280	1	PUC Body Configuration	\$12,999.00	
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	6	Adjustable Compartment shelves	\$1,200.00	
311	2	Slide-out tool board	\$2,292.00	
312	1	Swing-out tool board	\$1,747.00	
314	2	Slide-out floor tray	\$1,684.00	
316	3	Adjustable slide-out tray	\$2,175.00	
325	1	SCBA Cylinder storage in fender panel single (each)	\$682.00	i
326	2	SCBA Cylinder storage in fender panel double (each)	\$1,798.00	i
328	1	SCBA Storage in fender panel	\$1,112.00	
329	1	Extinguisher Compartment	\$670.00	
338	1	Add Mechanical Seal to Pump	\$883.00	
339	1	Flow Meters, each	\$1,864.00	
366	1	Crosslay roll-up door enclosure	\$2,684.00	<u> </u>
369	1	Hose Reel, above pump w/ 150' Hose	\$3,343.00	<u> </u>
392	2	Tank Level LED Group	\$2,736.00	
420	1	Additional Speaker	\$645.00	
422	1	Q2B Siren	\$4,122.00	
428	2	Traffic Directing light bar "A"	\$3,072.00	
438	2	Hydraulic 6 KW	\$18,963.00	
459 492	1	Electric Cord Reel with 200' of 10/3	\$5,454.00	
492	- 	LED Rung Lighting	\$4,455.00	-
506	1	12 Volt LED Tracking/lip lights	\$3,234.00	<u> </u>
522	16	Graphics Upgraded 4 Major P. M.	\$4,706.00	
524	8	мајог P. м. Aerial Maintenance	\$31,808.00	
589	1	· · · · · · · · · · · · · · · · · · ·	\$14,200.00	
4249	1	Small poly console box Slides, Dura-Surf, Ground Ladder Storage	\$1,236,00	0050.00
13098		Hose, Booster - 200' of .75"/800 PSI, (four 50' sections)		\$652,00
10000	·	1 1036, 100 01 .70 1000 F31, (1001 30 SBCIIONS)		\$348.00

530478	1	Upgrade Rear Axle to 48,000 lb		\$3,037.00
535457	1	Speedometer, Class 1 w/LED, Officer Recessed Into Dashboard		\$626.00
566101	1	Recess, Dash Panel		\$574.00
625078	1	Compt, LS Turntable, F/H F/D,Roll Dr/Lift Dr,Rr Compt Blist,AscendTA,105'		\$2,468.00
629654	4	Light, Hose Bed, Sides, P25 LED		\$1,104.00
630809	1	Cover, Aluminum Treadplate		\$750.00
643252	1	Ladder, 12" Duo-Safety		\$635.00
647962	1	Modification, T-Box, Rr Body w/ Raised Rr		\$2,098.00
669831	8	Elastic Pull Strap for Rollup Doors, Orange 32.00" long		\$1,137.00
677718	3	Tray, 250 lb Silde-out, 2" Sides - Adj. Height, Full Width		\$1,791.00
680983	1	Lights, Door Interior Flash, 4 Dr Cab, LED Strip Light		\$798.00
685635	2	Bracket, Alum. Painted, 12V Surface Mounted Flood Lights		\$732.00
738181	1	Data Port, RJ45, Kussmaul 091-227, Cat6		\$450.00
738207	1	Camera, Inview, Truesight, Mux Cab, 7" LCD Display, R, RS		\$1,506.00
747949	1	Cabinet, Forward Facing, Center, 36 W x 24 H x 24 D, 2" Web, Strap		\$2,031.00
749708	1	Compt, Top of Compt, Hatch Style, Smooth Alum, Painted, Removable Fir for Reel, Aerial		\$2,750.00
750097	1	Compt, IPO Chute, 85.00" Deep, Rear Access, Ascendant TA, Smooth Alum Dr		\$779.00
765655	1	T/T Steps-Morton, Swing Down, Ascend TA, PAL, PAP, Hndhids, 48, 50 "Rr Wall Ht, LS/RS		\$1,205.00
770464	4	Trough, S/S, Torque Box/Ladder Storage, D-Handled Pike Pole/Trash Hooks		\$671,00
770656	1	Box, Stokes/Backboard/Misc, Storage, w/Cover, Base Section, In Place of Boom Pnl		\$2,564.00
783034	1	DC Power To Aerial Tip, 13.92 Amps @ 12 Volt DC, ASL		\$2,159.00
790556	1	Wire, CAT 6, terminated, Spare		\$415.00
90914	1	Upgrade Axle, Front, Oshkosh TAK-4, Non Drive, 24,000 lb, Velocity		\$2,865.00
	······································	Base Bid	\$981,819.00	<u> </u>
		Dase DIV	\$901,019,00	l
		Published Options	\$268,308.00	
		Total Published Options	\$1,250,127.00	
		Unpublished Options	\$31,608.00	2,53%
		Total Options w/o HGAC Fee	\$1,281,735.00	

HGAC	Buy	CONT		CING WORKS VEHICLES Only	-	Contract No.:	FS12-19	Date Prepared:	07/10/20
This Work				ind given to E 993-4548, Th					MUST be
Buying Agency:	Fort Worth				Contractor:	Siddons-Martin	Emergency Grou	7b	
Comtont	Chief James Bar	ton			Prepared By:	Jeff Doran			
	817-392-6805				Phone:	800-784-6806			
Faxi					Fax:				
	Robert.bart	ton@fortwo	orthtexas,gc	ıV.	Emall;	jdoran@sic	ddons-marti	in.com	
Product Code:	FS19VA06	Descriptions			Custom	Velocity Aerial -	- 107'	· ·	
A. Product Ite	m Base Unit F	Price Per Con	tractor's H-G	AC Contract:					\$981,819.00
				ol sheet(s) if necess riced in Contractor's		Option Code in	n description i	f applicable.	
	Descri	iption		Cost		Descr	iption		Cost
						•			
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						Subto	tal From Addit	ional Sheet(s);	\$268,308,00
								Subtotal B:	\$268,308.00
C. Unpublished	d Options - Ite	emize below /	attach additio	nal sheet(s) if nec	essary		Salata (Salata)		
	Descri	iption		Cost		Descr	iption		Cost
						Subto	otal From Addit	ional Sheet(s):	\$31,608.00
								Subtotal C:	\$31,608.00
Cheek; Total co	ist of Cripuolisic	. , ,	annot exceed 23 d Options (A±B)	% of the total of the l	base Ont Price	For this tra	nsaction the per	rcentage is:	2.53%
D. Total Cost Be	efore Any Appl	icable Trade-In	/Other Allows	nces / Discounts (A	,+B+C)				
Quan	tity Ordered:	3		X Subtota	l of A + B + C;	1281735	=	Subtotal D:	\$3,845,205.00
E. H-GAC Orde	r Processing C	harge (Amount	Per Current P	olicy)				Subtotal E:	\$2,000.00
F. Trade-Ins / O	ther Allowance	es / Special Disc	ounts / Freight	/ Installation					
	Descri	iption		Cost		Descri			Cost
ļ	Chassis Pre-Pay			-\$40,536.00		Pierce Flee	t Discount		-\$68,562.44
	100% Pre-Payr			-\$92,637.00	er formans elektrik kan alamata sa	Contract the course of the Andrew Contract			
	Aerial Prepa	ay Discount		-\$16,575.00				Subtotal F:	-\$218,310.44

G. Total Purchase Price (D+E+F):

Delivery Date: 11.0 - 12.0 Months ARO

Pulse			Published	Unpublishe
Number	Qly	Description	Options	Options
134	1	Air inlet-outlet	\$724.00	
136	1	12 or 120 volt air compressor	\$1,855.00	
137	1	Brake fittings compression type	\$1,437.00	
141	1	Cummins L9 450hp to Detroit DD13 470 hp	\$20,187,00	
142	1	Detroit DD13 470 to 525	\$4,788.00	_
149	1	EVS 3000 TO 4000	\$9,661.00	
151	1	Aggressive Down shift	\$143.00	<u> </u>
156	1	Increase DEF Capacity	\$511.00	
159 161	1	Add Extended Bumper	\$2,335.00	
165	2	Bumper tray with cover	\$968.00	ļ
170	1	Bumper warning light recess	\$1,826.00	ļ
174	1	Raised roof, custom cab	\$2,000.00	ļ
181	1	Mounting plate on engine tunnel	\$505.00	4
190		SCBA Safety Seat	\$916.00	ļ
192		Handrall with LED Lighting Cab Cab Windows Factory Tint	\$576.00	
201	1	Upgrade Enforcer to Velocity	\$504.00	
208	5		\$44,544.00	<u> </u>
209	1	Spare 12 volt power (each) Radio with Weatherband	\$595.00	
213	'	Install Customer Antenna	\$1,070.00	
213	1	Camera Stabilizer without lazer	\$60.00	4
233	1	Intercom Wireless System	\$4,135.00	
235	5	Intercom Headset - wireless	\$5,077.00	
237	1	IOTA Charger	\$5,100.00 \$1,185.00	-
245		Auto-eject 20 amp		-
247	1	Transfer switch	\$1,082.00 \$628.00	
249	1	Batteries 6 total	\$1,062.00	 -
252	1	430 amp Delco alternator	\$3,911.00	-
264	2	LED body perimeter additional	\$3,956.00	-
256	1	12 volt LED Scene - A	\$1,308.00	
259	2	12 volt LED Flood Brow light B	\$5,358.00	-
263	1	12 volt LED Flood Brow light B 12 volt LED Flood Recessed or surface (per light) A	\$1,246.00	
264	4	12 volt LED Flood Recessed or surface (per light) A	\$7,408.00	
280	1	PUC Body Configuration	\$12,999,00	 -
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	6	Adjustable Compartment shelves	\$1,200.00	
311	2	Slide-out tool board	\$2,292.00	
312	1	Swing-out tool board .	\$1,747.00	
314	2	Slide-out floor tray	\$1,684.00	
316	3	Adjustable slide-out tray	\$2,175.00	
325	1	SCBA Cylinder storage in fender panel single (each)	\$682.00	
326	2	SCBA Cylinder storage in fender panel double (each)	\$1,798.00	
328	1	SCBA Storage in fender panel	\$1,112.00	
329	1	Extinguisher Compartment	\$670.00	
338	1	Add Mechanical Seal to Pump	\$883.00	
339	1	Flow Meters, each	\$1,864.00	
366	1	Crosslay roll-up door enclosure	\$2,684.00	<u> </u>
369	1	Hose Reel, above pump w/ 150' Hose	\$3,343.00	
392	2	Tank Level LED Group	\$2,736.00	
420	1/	Additional Speaker	\$645,00	
422	1	Q2B Siren	\$4,122.00	†
428	2 .	Traffic Directing light bar "A"	\$3,072.00	
438	1	Hydraulic 6 KW	\$18,963.00	
459	2	Electric Cord Reel with 200' of 10/3	\$5,454.00	-
492	1	LED Rung Lighting	\$4,455.00	
494	1	12 Volt LED Tracking/tip lights	\$3,234.00	
506	1	Graphics Upgraded 4	\$4,706.00	
522	16	Major P. M.	\$31,808.00	
524	8	Aerial Maintenance	\$14,200.00	
589	1	Small poly console box	\$1,236.00	
4249	1	Sildes, Dura-Surf, Ground Ladder Storage		\$652,00
13098	1	Hose, Booster - 200' of .75"/800 PSI, (four 50' sections)		\$348.00
123686	1	Drip Rail, Cab Roof		\$328,00

530478		Upgrade Rear Axle to 48,000 lb		\$3,037.00
535457	1	Speedometer, Class 1 w/LED, Officer Recessed Into Dashboard		\$626,00
566101	. 1	Recess, Dash Panel		\$574.00
625078	1	Compt, LS Turntable, F/H F/D,Roll Dr/Lift Dr,Rr Compt Blist,AscendTA,105		\$2,468,00
629654	4	Light, Hose Bed, Sides, P25 LED		\$1,104.00
630809	1	Cover, Aluminum Treadplate		\$750.00
643252	1	Ladder, 12" Duo-Safety		\$635.00
647962	1	Modification, T-Box, Rr Body w/ Raised Rr		\$2,098.00
669831	88	Elastic Pull Strap for Rollup Doors, Orange 32,00" long		\$1,137.00
677718	3	Tray, 250 lb Slide-out, 2" Sides - Adj. Height, Full Width		\$1,791.00
680983	1	Lights, Door Interior Flash, 4 Dr Cab, LED Strip Light		\$798.00
685635	2 .	Bracket, Alum. Painted, 12V Surface Mounted Flood Lights		\$732.00
738181	1	Data Port, RJ45, Kussmaul 091-227, Cat6		\$450.00
738207	1	Camera, Inview, Truesight, Mux Cab, 7" LCD Display, R, RS		\$1,506.00
747949	1	Cabinet, Forward Facing, Center, 36 W x 24 H x 24 D, 2" Web, Strap	"	\$2,031.00
749708	1	Compt, Top of Compt, Hatch Style, Smooth Alum, Painted, Removable Fir for Reel, Aerial		\$2,750.00
750097	1	Compt, IPO Chute, 85.00" Deep, Rear Access, Ascendant TA, Smooth Alum Dr		\$779.00
765655	1	T/T Steps-Morton, Swing Down, Ascend TA, PAL, PAP, Hndhids, 48,50 Rr Wall Ht, LS/RS		\$1,205,00
770464	4	Trough, S/S, Torque Box/Ladder Storage, D-Handled Pike Pole/Trash Hooks		\$671,00
770656	1	Box, Stokes/Backboard/Misc, Storage, w/Cover, Base Section, in Place of Boom Pni		\$2,564.00
783034	1	DC Power To Aerial Tip, 13.92 Amps @ 12 Volt DC, ASL	1	\$2,159.00
790556	1	Wire, CAT 6, terminated, Spare		\$415,00
90914	1	Upgrade Axle, Front, Oshkosh TAK-4, Non Drive, 24,000 lb, Velocity		\$2,865.00
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		Base Bid		
		Dase Dio	\$981,819.00	L
		Published Options	\$268,308.00	
		Total Published Options	\$1,250,127.00	
		Unpublished Options	\$31,608.00	2.53%
		Total Options w/o HGAC Fee	\$1,281,735.00	