

City of Fort Worth, Texas

Mayor and Council Communication

DATE: 05/23/23 M&C FILE NUMBER: M&C 23-0394

LOG NAME: 13P 23-0036 GASES AND DELIVERY EC PMD

SUBJECT

(ALL) Authorize Execution of an Agreement for Gases and Delivery with Linde Gas & Equipment Inc. and Red Ball Oxygen Co. Inc. for City Departments in an Annual Amount Up to \$266,000.00 Authorize Up to Four (4) Automatic Renewals for the Same Annual Amount, and Find that Linde Gas is a Qualified Local Business and Awarding a Contract to Linde Gas Offers the City the Best Combination of Contract Price and Economic Development Opportunities

RECOMMENDATION:

It is recommended that the City Council:

- (1) Authorize execution of an agreement for Gases and Delivery with Linde Gas & Equipment Inc. and Red Ball Oxygen Co. Inc. for City Departments in an annual amount up to \$266,000.00 and authorize up to four (4) automatic renewals for the same annual amount; and
- (2) Find that Linde Gas is a qualified local business as defined under Section 2-14 of the City Code and that awarding a contract to Linde Gas offers the City the best combination of contract price and economic development opportunities.

DISCUSSION:

The Property Management Department approached the Purchasing Division to finalize an agreement for gases and delivery. Property Management was joined in this bid by the Water, Parks, Public Events, Fire, Aviation, and Code Departments. In order to procure these items, Purchasing issued an Invitation to Bid (ITB) No. 23-0036 describing the specifications needed by the Property Management Department. These gases will be used for welding, soldering, and laboratory testing/treatment of water.

The bid was advertised in the *Fort Worth Star-Telegram* for three (3) consecutive Wednesdays beginning on March 1, 2023, March 8, 2023, and March 15, 2023. The bid was opened on March 16, 2023.

The City received three (3) responses.

The bids were evaluated using the lowest responsive, responsible bidder, and local preference criteria. The purchase will be based on the price and availability of items.

Staff recommends awarding lines 1-6, 8-10,15-22, 25,28,29,32,35,38,40 and 41 to Linde Gas and Equipment, Inc. and lines 7, 11-14, 23, 24, 26, 27, 30, 31-34, 36,37 and 39 to Red Ball Oxygen Co. Inc. because their responses provided the lowest responsive and responsible bids and best meet the City's needs for gases and delivery. No guarantee was made for specific amount of goods that would be purchased. The recommendation was made using the information below:

	Item	Linde, Inc.	Red Ball, Inc.	Red Ball adjusted, 5% Preference*	WestAir, Inc.	WestAir adjusted, 5% Preference*	Recommended Vendor
1	ACETYLENE, 30" H X 7"W, 75cft per cylinder	\$22.51	\$27.00	\$28.35	\$44.65	\$46.88	Linde
2	ACETYLENE, 33" H X 8"W, 130 cft per cylinder	\$32.53	\$48.00	\$50.40	\$70.00	\$73.50	Linde
3	ACETYLENE, 41" H X 12"W, 330 cft per cylinder	\$77.00	\$104.00	\$109.20	\$165.00	\$173.25	Linde
4	ACETYLENE, 20" H x 6" W, 40 cft per cylinder	\$11.92	\$19.95	\$20.95	\$27.50	\$28.88	Linde
5	ACETYLENE, 13" H X 4" W, 10 cft per cylinder	\$5.96	\$14.08	\$14.78	\$17.50	\$18.38	Linde
	ACETYLENE A-						

6	390 ACE 300-420 cft per cylinder	\$122.76	\$144.85	\$152.09	\$275.00	\$288.75	Linde
7	ARGON, 60" H x 9.25" W, 336 cft per cylinder	\$23.99	\$22.00	\$23.10	\$48.00	\$50.40	Red Ball
8	ARGON, 55" H X 9.25" W, 285 cft per cylinder.	\$19.30	\$22.00	\$23.10	\$42.00	\$44.10	Linde
9	ARGON, 75%/CO2 25%, 51" H x 7" W, 172 cft per cylinder	\$15.39	\$19.84	\$20.83	\$38.00	\$39.90	Linde
10	ARGON, 75%/CO2 25%, 60" H x 9.25" W, 381 cft per cylinder.	\$25.17	\$24.05	\$25.25	\$45.00	\$47.25	Linde
11	ARGON, Liquid, 230 LTR,	\$336.66	\$232.00	\$243.60	\$485.00	\$509.25	Red Ball
12	ARGON (Liquid) Purity: 99.995-99.998%	\$403.01	\$242.00	\$254.10	\$600.00	\$630.00	Red Ball
13	P5 (95% Argon/5% Methane)	\$140.97	\$57.00	\$59.85	\$105.00	\$110.25	Red Ball
14	AIR, 55"Hx9.25"W, 283 cft per cylinder	\$43.07	\$12.00	\$12.60	\$28.00	\$29.40	Red Ball
15	NITROGEN, 56" H X 9" W, 228 cft per cylinder	\$7.53	\$7.50	\$7.88	\$18.00	\$18.90	Red Ball
16	NITROGEN, 51" H X 9W, 200-250 cft per cylinder.	\$7.53	\$7.50	\$7.88	\$18.00	\$18.90	Red Ball
17	NITROGEN, 60" H x 9.25" W, 304 cft per cylinder	\$8.91	\$10.00	\$10.50	\$20.00	\$21.00	Linde
18	NITROGEN, 6-pack, 51" H x 9" W, 238 cft per cylinder.	\$43.13	N/B	N/B	\$65.00	\$68.25	Linde
19	NITROGEN, 12 pack, 60" H x 9.25" W, approximately 3648 cft per cylinder pack.	\$100.06	\$98.00	\$102.90	\$125.00	\$131.25	Linde
20	NITROGEN, Liquid, 230 LTR, 235 PSI, 66" x 26", 4940 cft per cylinder	\$66.16	\$69.00	\$72.45	\$150.00	\$157.50	Linde
21	NITROGEN, Liquid, 230 LTR, 235 PSI, 66" x 26", 4940 cft per cylinder	\$182.96	\$352.00	\$369.60	\$275.00	\$288.75	Linde
22	HELIUM, 51" H X 9" W, 213-238 cft per cylinder.	\$139.74	\$292.15	\$306.76	\$250.00	\$262.50	Linde
	HYDROGEN Purity: 99.999%						

23	(Gas Chromatography)	\$41.78	\$21.00	\$22.05	\$70.00	\$73.50	Red Ball
24	HYDROGEN, 51" H x 9" W, 238 cft per cylinder	\$17.45	\$11.60	\$12.18	\$30.00	\$31.50	Red Ball
25	OXYGEN, 60" H x 9.25" W, 337 cft per cylinder.	\$9.60	\$10.00	\$10.50	\$22.00	\$23.10	Linde
26	OXYGEN, 56" H x 9" W, 249 cft per cylinder	\$7.89	\$7.50	\$7.88	\$18.00	\$18.90	Red Ball
27	OXYGEN, 51" H x 9" W, 238 cft per cylinder.	\$7.89	\$7.50	\$7.88	\$18.00	\$18.90	Red Ball
28	OXYGEN, 19" H x 5.24" W, 20 cft per cylinder.	\$3.19	\$4.50	\$4.73	\$15.00	\$15.75	Linde
29	OXYGEN, G CYL - 40 cft per cylinder	\$4.32	\$5.50	\$5.78	\$16.50	\$17.33	Linde
30	OXYGEN, K CYL 190-289 cft per cylinder	\$7.89	\$7.50	\$7.88	\$18.00	\$18.90	Red Ball
31	OXYGEN Purity: 99.999% (Gas Chromatography) Cylinder Size: 200-250 cft, CGA Valve Outlet: 350	\$160.90	\$48.00	\$50.40	\$125.00	\$131.25	Red Ball
32	OXYGEN, MEDICAL 56" x 9" 249 cft per cylinder	\$9.75	\$15.00	\$15.75	\$22.00	\$23.10	Linde
33	OXYGEN, MEDICAL E, 50 cft per cylinder	\$40.52	\$6.00	\$6.30	\$15.00	\$15.75	Red Ball
34	CYLINDER RENTAL, daily per cylinder	\$4.50	\$0.32	\$0.34	\$0.25	\$0.26	Red Ball
35	CYLINDER RENTAL monthly, per cylinder	\$4.50	\$5.50	\$5.78	\$7.50	\$7.88	Linde
36	CYLINDER RENTAL, (compressed gases), daily per cylinder TAL monthly, per cylinder	\$4.50	\$0.32	\$0.34	\$0.25	\$0.26	Red Ball
37	CYLINDER, LIQUID, rental, daily per cylinder	\$25.00	\$1.50	\$1.58	\$2.25	\$2.36	Red Ball
38	CYLINDER, LIQUID rental, monthly, per cylinder	\$25.00	N/B	\$0.00	\$67.50	\$70.88	Linde
39	SPECIALTY CYLINDER rental, monthly, per cylinder	\$4.50	\$0.35	\$0.37	\$12.00	\$12.60	Red Ball
40	LOST or DAMAGED cylinder replacement	\$20.00	varies	\$0.00	\$375.00	\$393.75	Linde
	TWO STAGE						

41	PRESSURE REGULATORS:	\$349.89	\$614.63	\$645.36	\$825.00	\$866.25	Linde
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* Linde Gas & Equipment, Inc. was awarded the 5% preference as a qualified local bidder, and was found to be within 5% of the lowest, responsive bid, as allowed by state and local law.

Local Preference: Section 2-14 of the City Code authorizes the City to grant local preferences in purchasing and contracting for certain personal property and services. Linde Gas is a qualified local bidder and staff determined that using local preference was appropriate for this procurement. By approving this M&C, the City Council finds that awarding to Linde Gas & Equipment, Inc., offers the city the best combination of contract price and economic development opportunities.

FUNDING: The maximum annual amount allowed under this agreement will be \$266,000.000 Citywide. However, the actual first-year spend is anticipated to be \$213,029.00 based on current budget allocations. Actual usage in any term can be up to the authorized amount and will be dependent upon actual appropriations for this purpose in the departments' budgets.

DVIN-BE: A waiver of the goal for Business Equity subcontracting requirement is approved by the DVIN-BE, in accordance with the Business Equity Ordinance, because the purchase of goods or services is from sources where subcontracting or supplier opportunities are negligible.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

AGREEMENT TERMS: Upon City Council approval, this agreement shall begin upon execution and expire on September 30, 2023.

RENEWAL TERMS: This agreement may be renewed for up to four (4) additional, automatic one-year terms. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the recommendation, funds are available in the current operating budgets, as previously appropriated, in the participating department's Operating Funds to support the approval of the above recommendation and execution of the agreement. Prior to an expenditure being made, the participating departments have the responsibility to validate the availability of funds.

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