

Mayor and Council Communication

DATE: 11/08/22

M&C FILE NUMBER: M&C 22-0916

LOG NAME: 13P ITB 22-0206 TRAFFIC BARRICADE EQUIPMENT RENTAL AW WATER

SUBJECT

(ALL) Authorize the Execution of Non-Exclusive Purchase Agreements with AWP, Inc. dba Area Wide Protective, Buyers Barricades, Inc., and Site Partners, LLC dba Site Barricades for the Rental of Traffic Barricade Equipment for the Water Department in a Combined Annual Amount Up to \$603,450.00 for the Initial Term and Authorize Four, One-Year Renewals in the Amount of \$724,140.00 for the First Renewal, \$868,968.00 for the Second Renewal, \$1,042,762.00 for the Third Renewal, and \$1,251,314.00 for the Fourth Renewal

RECOMMENDATION:

It is recommended that the City Council authorize the execution of non-exclusive purchase agreements with AWP, Inc. dba Area Wide Protective, Buyers Barricades, Inc., and Site Partners, LLC dba Site Barricades for the rental of traffic barricade equipment for the Water Department in a combined annual amount up to \$603,450.00 for the initial term and authorize four, one-year renewals in the amount of \$724,140.00 for the first renewal, \$868,968.00 for the second renewal, \$1,042,762.00 for the third renewal, and \$1,251,314.00 for the fourth renewal.

DISCUSSION:

The Water Department approached the Purchasing Division for assistance with securing an agreement for the rental of traffic barricade equipment to ensure the safety of worksites and road work crews throughout the City of Fort Worth. Purchasing issued an Invitation to Bid (ITB) that consisted of detailed specifications regarding the requirements for the traffic barricade equipment, and delivery procedures. The ITB was advertised in the *Fort Worth Star-Telegram* on August 25, 2022, August 31, 2022, September 7, 2022, and September 14, 2022. The City received four responses. However, upon evaluation, one bidder, Total Highway Maintenance, LLC did not score at least 50% or more of the total available points for technical criteria and, therefore, were not qualified to receive pricing points.

An evaluation panel consisting of representatives from the Water and Transportation and Public Works Departments reviewed and scored the submittals using Best Value criteria. The individual scores were averaged for each of the criteria and the final scores are listed in the table below.

Bidders	Evaluation Factors				
	a	b	c	d	Total score
AWP, Inc. dba Area Wide Protective	12.00	7.50	11.67	0.00	31.17
Buyers Barricades, Inc.	13.33	7.50	15.00	28.84	64.67
Site Partners, LLC dba Site Barricades	10.00	7.50	14.17	40.00	71.67
Total Highway Maintenance, LLC	12.67	7.50	7.50	X	Bidder did not meet technical points; therefore, cost was not evaluated.

Best Value Criteria:

- a. Contractor's Certifications & Experience
- b. Contractor's References
- c. Contractor's approach to deliver and pick-up the equipment and the availability to do so in the timeframe specified
- d. Cost of service

After evaluation, the panel concluded that AWP, Inc. dba Area Wide Protective, Buyers Barricades, Inc., and Site Partners, LLC dba Site Barricades presented the best value for the City. Therefore, the panel recommends that Council authorize these agreements with AWP, Inc. dba Area Wide Protective, Buyers Barricades, Inc., and Site Partners, LLC dba Site Barricades. Based on the department's anticipated usage, staff recommends multiple non-exclusive agreements be awarded to the listed vendors to ensure demands are met in a timely manner. Under these non-exclusive agreements, the department will order services according to lowest cost and availability. Staff certifies that the recommended vendors bid met specifications.

Due to market volatility caused by supply chain disruptions, it may be necessary to increase the total compensation for each annual renewal term. Therefore, it is recommended that Council authorize a total compensation increase for the renewal terms, if exercised, of 20% each year. The total compensation for the initial term of the contracts shall not exceed \$603,450.00, \$724,140.00 for the first renewal, \$868,968.00 for the second renewal, \$1,042,762.00 for the third renewal, and \$1,251,314.00 for the fourth renewal.

Funding is budgeted in the Equipment Lease accounts in the Wastewater Warehouse and Water Warehouse Department's within the Water & Sewer Fund.

DVIN-BE: A waiver of the goal for Business Equity subcontracting requirement is approved by the DVIN-BE, in accordance with the Business Equity Ordinance, because the purchase of goods or services is from sources where subcontracting or supplier opportunities are negligible.

AGREEMENT TERMS: Upon City Council approval, this agreement shall begin upon execution and expire one year from that date.

RENEWAL TERMS: This agreement may be renewed for four additional, one-year terms. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the recommendation, funds are available in the current operating budget, as appropriated, in the Water and Sewer Fund. Prior to an expenditure being made, the Water Department has the responsibility to validate the availability of funds.

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