City of Fort Worth, Texas Mayor and Council Communication

DATE: 09/13/22

M&C FILE NUMBER: M&C 22-0665

LOG NAME: 13P22-0130 PAINT PRODUCTS CM PARD

SUBJECT

(ALL) Authorize Execution of Purchase Agreement with Kelly Moore Paint Company, Inc. and the Pioneer Manufacturing Company, Inc. for Paint Products for City Departments in a Combined Annual Amount Up to \$402,902.00 for the Initial Term and Authorize Five One-Year Renewals for the Same Annual Amount

RECOMMENDATION:

It is recommended that the City Council authorize execution of a Purchase Agreement with Kelly Moore Paint Company, Inc. and the Pioneer Manufacturing Company, Inc. for paint products for City departments in a combined annual amount up to \$402,902.00 for the initial term and authorize five one-year renewals for the same annual amount.

DISCUSSION:

The Park & Recreation, Property Management, Public Events, and Water Department approached the Purchasing Division to finalize an agreement for paint and related products for use in City-owned facilities. To procure these items, Purchasing issued Invitation to Bid (ITB) No. 22-0130. The ITB consists of detailed specifications including product characteristics, vendor responsibilities, delivery requirements, and warranty requirements. The bid was advertised in the *Fort Worth Star-Telegram* on May 18, 2022, May 25, 2022, and June 1, 2022. The City received 2 responses.

Staff evaluated the responses on lowest responsible bidder criteria. The award for the items shall be based on the below:

BID LINE ITEM	DESCRIPTION	KELLY MOORE PAINT COMPANY INC.		PIONEER MANUFACTURING COMPANY INC.	RECOMMENDED VENDOR
1	Oil Base Paint, Interior, Low-Sheen, Standard Colorto meet the specifications of PPG Speedhide Series 6-90, 6- 105 and 6-106 or approved equal. Manufacturer/Brand:	\$	1,819.65	No Bid	KELLY MOORE PAINT COMPANY INC.
2	Oil Base Paint, Interior, Low-Sheen, Standard Colorto meet the specifications of PPG Speedhide Series 6-90, 6- 105 and 6-106 or approved equal. Manufacturer/Brand:	\$	5,099.80	No Bid	KELLY MOORE PAINT COMPANY INC.
3	Oil Base Paint, Interior, Semi-Gloss, Standard Colorto meet the specifications of PPG Speedhide Series 6-1110, 6-1160, 6-1210, 6- 1300 or approved equal. Manufacturer/Brand:	\$	1,619.70	No Bid	KELLY MOORE PAINT COMPANY INC.
4	Oil Base Paint, Interior, Semi-Gloss, Standard Colorto meet the specifications of PPG Speedhide Series 6-1110, 6-1160, 6-1210, 6- 1300 or approved equal. Manufacturer/Brand:	\$	3,974.85	No Bid	KELLY MOORE PAINT COMPANY INC.
5	Oil Base Paint, Interior/Exterior, High-Gloss, Standard Colorto meet the specifications of PPG Speedhide Series UC94043, UC94044, UC94045, UC94046 or approved equal. Manufacturer/Brand:	\$	1,424.50	No Bid	KELLY MOORE PAINT COMPANY INC.
6	Oil Base Paint, Interior/Exterior, High-Gloss, Standard Color…to meet the specifications of PPG Speedhide Series UC94043, UC94044,	\$	1,169.90	No Bid	KELLY MOORE PAINT COMPANY

	UC94045, UC94046 or approved equal. Manufacturer/Brand:			INC.
7	Oil Base Paint, Interior/Exterior, Gloss, Fast Dry Alkyld Enamelto meet the specifications of PPG Series 94-634 or approved equal. Manufacturer/Brand:	\$ 2,064.65	No Bid	KELLY MOORE PAINT COMPANY INC.
8	Oil Base Paint, Interior/Exterior, Gloss, Regular Dry Industrial Enamelto meet the specifications of PPG Series UC-94043 or approved equal. Manufacturer/Brand:	\$ 1,282.05	No Bid	KELLY MOORE PAINT COMPANY INC.
9	Additional charge per gallon for tinting Deep Tone and Neutral Base Colors	No Charge	No Bid	KELLY MOORE PAINT COMPANY INC.
10	Latex Paint, Interior, Flat, Standard Colorto meet the specifications of PPG Series 6-70, 6-85, 6-86 and 6-87 or approved equal. Manufacturer/Brand:	\$ 1,783.95	No Bid	KELLY MOORE PAINT COMPANY INC.
11	Latex Paint, Interior, Flat, Standard Colorto meet the specifications of PPG Series 6-70, 6- 85, 6-86 and 6-87 or approved equal. Manufacturer/Brand:	\$ 3,999.50	No Bid	KELLY MOORE PAINT COMPANY INC.
12	Latex Paint, Interior, Egg Shell, Standard Colorto meet the specifications of PPG Series 6-411, 6-415, 6-416 and 6- 417 or approved equal. Manufacturer/Brand:	\$ 3,957.80	No Bid	KELLY MOORE PAINT COMPANY INC.
13	Latex Paint, Interior, Egg Shell, Standard Colorto meet the specifications of PPG Series 6-411, 6-415, 6-416 and 6- 417 or approved equal. Manufacturer/Brand:	\$ 34,845.90	No Bid	KELLY MOORE PAINT COMPANY INC.
14	Latex Paint, Interior, Satin, Standard Colorto meet the specifications of PPG Series 6-3511, 6-3515, 6-3516 and 6- 3517 or approved equal. Manufacturer/Brand:	\$ 2,849.05	No Bid	KELLY MOORE PAINT COMPANY INC.
15	Latex Paint, Interior, Satin, Standard Colorto meet the specifications of PPG Series 6-3511, 6-3515, 6-3516 and 6- 3517 or approved equal. Manufacturer/Brand:	\$ 15,948.90	No Bid	KELLY MOORE PAINT COMPANY INC.
16	Latex Paint, Interior, Semi-Gloss, Standard Color…to meet the specifications of PPG Series 6-500, 6-515, 6- 516 and 6-517 or approved equal. Manufacturer/Brand:	\$ 4,842.45	No Bid	KELLY MOORE PAINT COMPANY INC.
17	Latex Paint, Interior, Semi-Gloss, Standard Color…to meet the specifications of PPG Series 6-500, 6-515, 6- 516 and 6-517 or approved equal. Manufacturer/Brand:	\$ 22,947.45	No Bid	KELLY MOORE PAINT COMPANY INC.
18	Latex Paint, Interior, Gloss, Standard Color to meet the specifications of PPG Series 6- 8534, 6-8635, 6-8536 and 6- 8537 or approved equal. Manufacturer/Brand:	\$ 3,149.30	No Bid	KELLY MOORE PAINT COMPANY INC.
19	Latex Paint, Interior, Gloss, Standard Color to meet the specifications of PPG Series 6- 8534, 6-8635, 6-8536 and 6- 8537 or approved equal. Manufacturer/Brand:	\$ 4,399.80	No Bid	KELLY MOORE PAINT COMPANY INC.
20	Additional charge per gallon for tinting Deep tone and Neutral Base Colors	No Charge	No Bid	KELLY MOORE PAINT COMPANY INC.

21	Latex Paint, Exterior, Flat, Standard Colorto meet the specifications of PPG Series 6-650, 6-651, 6- 652 and 6- 653 or approved equal. Manufacturer/Brand:	\$	1,294.65	No Bid	KELLY MOORE PAINT COMPANY INC.
22	Latex Paint, Exterior, Flat, Standard Colorto meet the specifications of PPG Series 6-650, 6- 651, 6-652 and 6- 653 or approved equal. Manufacturer/Brand:	\$	5,399.70	No Bid	KELLY MOORE PAINT COMPANY INC.
23	Latex Paint, Exterior, Satin, Standard Color to meet the specifications of PPG Series 6- 2110, 6-2150, 6-2200 and 6- 2300 or approved equal. Manufacturer/Brand:	\$	8,577.80	No Bid	KELLY MOORE PAINT COMPANY INC.
24	Latex Paint, Exterior, Satin, Standard Color to meet the specifications of PPG Series 6- 2110, 6-2150, 6-2200 and 6- 2300 or approved equal. Manufacturer/Brand:	\$	43,697.70	No Bid	KELLY MOORE PAINT COMPANY INC.
25	Latex Paint, Exterior, Semi-Gloss, Standard Colorto meet the specifications of PPG Series 6-901, 6-902, 6- 903 and 6-904 or approved equal. Manufacturer/Brand:	\$	7,798.05	No Bid	KELLY MOORE PAINT COMPANY INC.
26	Latex Paint, Exterior, Semi-Gloss, Standard Colorto meet the specifications of PPG Series 6-901, 6-902, 6- 903 and 6-904 or approved equal. Manufacturer/Brand:	\$	11,699.40	No Bid	KELLY MOORE PAINT COMPANY INC.
27	Latex Paint, Exterior, Gloss, Standard Color to meet the specifications of PPG Series 52- 110, 52-150, 52-200 and 52-300 or approved equal. Manufacturer/Brand:		No Bid	No Bid	No Bid
28	Latex Paint, Exterior, Gloss, Standard Color to meet the specifications of PPG Series 52- 110, 52-150, 52-200 and 52-300 or approved equal. Manufacturer/Brand:		No Bid	No Bid	No Bid
29	Elastomeric, Exterior, Standard Colorto meet the specifications of PPG Series 4-110 and 4- 210 or approved equal. Manufacturer/Brand:	\$	46,496.90	No Bid	KELLY MOORE PAINT COMPANY INC.
30	Water Born…to meet the specifications of PPG. Series 98- 51 A-Component or approved equal. Manufacturer/Brand:		No Bid	No Bid	No Bid
31	Water Born…to meet the specifications of PPG. Series 98- 98 B-Component or approved equal. Manufacturer/Brand:		No Bid	No Bid	No Bid
32	Aerosol Paint Plus Primer Spray Paint (Multiple colors and finishes): Rust-Oleum Painter's Touch 2X Spray Paint and Primer 12 oz cans	\$	4,283.40	No Bid	KELLY MOORE PAINT COMPANY INC.
33	Acrylic Paint, Exterior, Satin, Standard Color to meet the specifications of PPG Series 56- 440XI or approved equal. Manufacturer/Brand:	\$	6,649.65	No Bid	KELLY MOORE PAINT COMPANY INC.
34	Additional charge per gallon for tinting Deep Tone and Neutral Base Colors	N	lo Charge	No Bid	KELLY MOORE PAINT COMPANY INC.
35	Alkali Resistant Primer, Exterior…to meet the specifications of PPG Series 4-603 or approved equal. Manufacturer/Brand:	\$	299.85	No Bid	KELLY MOORE PAINT COMPANY INC.
36	Alkali Resistant Primer, Exteriorto meet the specifications of PPG Series 4-603 or approved equal. Manufacturer/Brand: Latex Primer, Exteriorto meet the	\$	17,573.15	No Bid	KELLY MOORE PAINT COMPANY INC.

37	specifications of PPG Series 6-609 or approved equal. Manufacturer/Brand:	No Bid	No Bid	No Bid
38	Zinsser 1-2-3 Primer Manufacturer/Brand:	\$ 5,989.95	No Bid	KELLY MOORE PAINT COMPANY INC.
39	Zinsser 1-2-3 Primer Manufacturer/Brand:	\$ 3,363.19	No Bid	KELLY MOORE PAINT COMPANY INC.
40	Oil Base Primerto meet the specifications of PPG Series 17-941 or approved equal. Manufacturer/Brand:	No Bid	No Bid	No Bid
41	Oil Base Primerto meet the specifications of PPG Series 17-941 or approved equal. Manufacturer/Brand:	No Bid	No Bid	No Bid
42	Lacquer Sealerto meet the specifications of PPG Series 77-9100 or approved equal. Manufacturer/Brand:	\$ 3,096.45	No Bid	KELLY MOORE PAINT COMPANY INC.
43	Lacquer, Satinto meet the specifications of PPG Series 77-9130 or approved equal. Manufacturer/Brand:	\$ 2,439.20	No Bid	KELLY MOORE PAINT COMPANY INC.
44	Lacquer, Semi-Glossto meet the specifications of PPG Series 77-9120 or approved equal. Manufacturer/Brand:	\$ 3,043.95	No Bid	KELLY MOORE PAINT COMPANY INC.
45	Lacquer, Glossto meet the specifications of PPG Series 77-9110 or approved equal. Manufacturer/Brand:	No Bid	No Bid	No Bid
46	Lacquer Undercoat, Whiteto meet the specifications of PPG Series 72-9610 or approved equal. Manufacturer/Brand:	\$ 574.75	No Bid	KELLY MOORE PAINT COMPANY INC.
47	D.T.M. (Direct To Metal) Acrylic, Satin, Interior/Exteriorto meet the specifications of PPG Series 90-474, 90-475, 90-476 and 90- 477 or approved equal. Manufacturer/Brand:	\$ 8,542.22	No Bid	KELLY MOORE PAINT COMPANY INC.
48	D.T.M. (Direct To Metal) Acrylic, Satin, Interior/Exteriorto meet the specifications of PPG Series 90-474, 90-475, 90-476 and 90- 477 or approved equal. Manufacturer/Brand:	\$ 2,491.39	No Bid	KELLY MOORE PAINT COMPANY INC.
49	D.T.M. (Direct To Metal) Acrylic, Gloss, Interior/Exteriorto meet the specifications of PPG Series 90-374, 90-375, 90-376 and 90- 377 or approved equal. Manufacturer/Brand:	\$ 1,149.77	No Bid	KELLY MOORE PAINT COMPANY INC.
50	D.T.M. (Direct To Metal) Acrylic, Gloss, Interior/Exteriorto meet the specifications of PPG Series 90-374, 90-375, 90-376 and 90- 377 or approved equal. Manufacturer/Brand:	\$ 11,246.54	No Bid	KELLY MOORE PAINT COMPANY INC.
51	D.T.M. (Direct To Metal) Acrylic, Primer, Interior/Exteriorto meet the specifications of PPG Series 90-708-Red, 90-709-Gray and 90-712-White or approved equal. Manufacturer/Brand:	\$ 3,443.16	No Bid	KELLY MOORE PAINT COMPANY INC.
52	D.T.M. (Direct To Metal) Acrylic, Primer, Interior/Exteriorto meet the specifications of PPG Series 90-708-Red, 90-709-Gray and 90- 712-White or approved equal.	\$ 5,186.74	No Bid	KELLY MOORE PAINT COMPANY INC.
	D.T.M.(Direct To Metal)Acrylic, Safety Colors,			KELLY MOORE

53	Interior/Exteriorto meet the specifications of PPG Series 90-306-Red or approved equal. Manufacturer/Brand:	\$ 3,054.87	No Bid	PAINT COMPANY INC.
54	D.T.M. (Direct To Metal) Acrylic, Safety Colors, Interior/Exteriorto meet the specifications of PPG Series 90-310-Blue or approved equal. Manufacturer/Brand:	\$ 1,842.62	No Bid	KELLY MOORE PAINT COMPANY INC.
55	D.T.M. (Direct To Metal) Acrylic, Safety Colors, Interior/Exteriorto meet the specifications of PPG Series 90-311 Green or approved equal. Manufacturer/Brand:	\$ 4,703.53	No Bid	KELLY MOORE PAINT COMPANY INC.
56	D.T.M. (Direct To Metal) Acrylic, Safety Colors, Interior/Exteriorto meet the specifications of PPG Series 90-313-Orange or approved equal. Manufacturer/Brand:	\$ 581.88	No Bid	KELLY MOORE PAINT COMPANY INC.
57	D.T.M. (Direct To Metal) Acrylic, Safety Colors, Interior/Exteriorto meet the specifications of PPG Series 90-330-Yellow or approved equal. Manufacturer/Brand:	\$ 4,945.98	No Bid	KELLY MOORE PAINT COMPANY INC.
58	D.T.M. (Direct To Metal) Acrylic, Safety Colors, Interior/Exteriorto meet the specifications of PPG Series 90-353-Black or approved equal. Manufacturer/Brand:	\$ 2,446.95	No Bid	KELLY MOORE PAINT COMPANY INC.
59	D.T.M. (Direct To Metal) Acrylic, Safety Colors, Interior/Exteriorto meet the specifications of PPG Series 90-444-Bronze Satin or approved equal. Manufacturer/Brand:	\$ 3,349.33	No Bid	KELLY MOORE PAINT COMPANY INC.
60	D.T.M. (Direct To Metal) Acrylic, Safety Colors, Interior/Exteriorto meet the specifications of PPG Series 90-453-Black Satin or approved equal. Manufacturer/Brand:	\$ 1,423.68	No Bid	KELLY MOORE PAINT COMPANY INC.
61	Epoxy, Solvent Base, Interior/Exteriorto meet the specifications of PPG Series 95-1 A- Component or approved equal. Manufacturer/Brand:	\$ 1,274.66	No Bid	KELLY MOORE PAINT COMPANY INC.
62	Epoxy, Solvent Base, Interior/Exteriorto meet the specifications of PPG Series 95-98 B- Component or approved equal. Manufacturer/Brand:	\$ 899.76	No Bid	KELLY MOORE PAINT COMPANY INC.
63	Epoxy, Solvent Base, Interior/Exterior, Light Colors…to meet the specifications of PPG Series 95-1012, A- Component or approved equal. Manufacturer/Brand:	\$ 1,649.56	No Bid	KELLY MOORE PAINT COMPANY INC.
64	Epoxy, Solvent Base, Interior/Exterior, Light Colorsto meet the specifications of PPG Series 95-1022 B- Component or approved equal. Manufacturer/Brand:	\$ 899.76	No Bid	KELLY MOORE PAINT COMPANY INC.
65	Epoxy, Solvent Base, Interior/Exterior, Deep Tones and Neutral Colors…to meet the specifications of PPG Series 95-1000 A- Component or approved equal. Manufacturer/Brand:	\$ 899.76	No Bid	KELLY MOORE PAINT COMPANY INC.

66	Tones and Neutral Colors…to meet the specifications of PPG Series 95-1010 B- Component or approved equal. Manufacturer/Brand:	\$	1,649.56		No Bid	KELLY MOORE PAINT COMPANY INC.
67	Athletic Field Marking Paint, Exterior, White Colorto meet the specifications of Kelley Moore 501 Stripe and Zone. Manufacturer/Brand:	\$	55,160.00	\$	47,862.50	PIONEER MANUFACTURING COMPANY INC.
67	Athletic Field Marking Paint, Exterior, Yellow Colorto meet the specifications of Kelley Moore 501 Stripe and Zone. Manufacturer/Brand:	\$	3,152.00	\$	3,395.00	KELLY MOORE PAINT COMPANY INC.
68	Aerosol Paint - Rust-Oleum Precision Line (inverted marking paint), water-base 17oz , SKU #s 203039 White, 203035 Alert Orange, 203034 Hi Vis Yellow, 1861838 Fluorescent Pink, 1834838 Safety Green, 205176 Fluorescent Blue, 203038 Safety Red	\$	748.75		No Bid	KELLY MOORE PAINT COMPANY INC.
69	Graffiti and paint remover…to meet the specifications of Harper Supply Graffiti Gusto or approved equal		No Bid		No Bid	No Bid
	Subtotal		410,199.41	\$	51,257.50	\$ 402,901.91
	TOTAL (by award recommendation)		\$402,901.91			

After the bids were tabulated, Staff concluded that Kelly Moore Paint Company, Inc., and the Pioneer Manufacturing Company, Inc., presented the lowest cost to the City. Therefore, Staff recommends that Council authorize the paint and related products agreement to Kelly Moore Paint Company Inc. and the Pioneer Manufacturing Company Inc. No guarantee was made that a specific amount of goods would be purchased.

FUNDING: The maximum amount allowed under this agreement will be \$402,902.00 however the actual amount used will be based on the need of the department and available budget. The annual department allocation for this agreement is:

Department	Estimated Annual Amount		Account Name	
Park & Recreation Department	\$	131,310.00	5610900 - Operating Supplies	
Property Management Department	\$	128,736.00	5610900 - Operating Supplies	
Public Events Department	\$	86,134.00	5610900 - Operating Supplies	
Water Department	\$	56,722.00	5610104 - Facilities Rep./Maint. Supplies	

DVIN-BE: A waiver of the goal for Business Equity subcontracting requirement is approved by the DVIN-BE, in accordance with the Business Equity Ordinance, because the purchase of goods or services is from sources where subcontracting or supplier opportunities are negligible.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

AGREEMENT TERMS: Upon City Council approval, this agreement shall begin upon execution and expire on September 30, 2022.

RENEWAL OPTIONS: This agreement may be renewed automatically for up to (5) five one-year terms at the City's option. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the above recommendation, funds are available in the current operating budget, as previously appropriated, in the General, Water & Sewer, Crime Control & Prev Distr, and the Culture & Tourism Fund. Prior to any expenditure being incurred, City Departments have the responsibility to validate the availability of funds.

Submitted for City Manager's Office by:	Reginald Zeno	8517
	Jesica McEachern	6192
Originating Business Unit Head:	Anthony Rousseau	8338
	Richard Zavala	5711
Additional Information Contact:	Cynthia Garcia	8525
	Carlos Martinez	2899