

Mayor and Council Communication

DATE: 01/27/26

M&C FILE NUMBER: M&C 26-0067

LOG NAME: 13P RFP 26-0021 RENTAL & PURCHASE OF TRAFFIC CONTROL EQUIPMENT

SUBJECT

(ALL) Authorize Execution of Non-Exclusive Purchase Agreements with Buyers Barricades, Inc. and Westworth Holdings, LLC for the Rental and Purchase of Traffic Control Equipment for City Departments in a Combined Annual Amount Up to \$1,510,000.00 for the Initial Term and Authorize Four, One-Year Renewal Options in the Amounts of \$1,811,849.00 for the First Renewal, \$2,174,219.00 for the Second Renewal, \$2,609,063.00 for the Third Renewal, and \$3,130,876.00 for the Fourth Renewal

RECOMMENDATION:

It is recommended that the City Council authorize the execution of non-exclusive purchase agreements with Buyers Barricades, Inc. and Westworth Holdings, LLC for the rental and purchase of traffic control equipment for City Departments in a combined annual amount up to \$1,510,000.00 for the initial term and authorize four, one-year renewals in the amount of \$1,811,849.00 for the first renewal, \$2,174,219.00 for the second renewal, \$2,609,063.00 for the third renewal, and \$3,130,876.00 for the fourth renewal.

DISCUSSION:

The purpose of this Mayor and Council Communication is to authorize non-exclusive agreements for the rental and purchase of traffic control equipment, including barricades, signs, cones, and related safety apparel, for the use by the Water, Transportation & Public Works, Police, Public Events, Park & Recreation and Property Management Departments. These items will support safe work zones and roadway operations throughout the City of Fort Worth.

To procure these items, the Purchasing Division issued Request for Proposals (RFP) Number 26-0021, which included detailed specifications outlining the required traffic control equipment and associated delivery requirements.

The RFP was advertised in the *Fort Worth Star-Telegram* every Wednesday beginning on November 12, 2025 and ending on December 3, 2025. The City received two (2) responses.

An evaluation panel made up of staff from the Water and Transportation and Public Works Department reviewed and scored the submittals using Best Value criteria. Scores were averaged for each of the criteria and final scores are shown in the table below.

Bidders	Evaluation Factors					
	a	b	c	d	e	Total score
Buyers Barricades, Inc.	12	18	8.5	30	0	68.5
Westworth Holdings, LLC	11.25	15	8	14.95	20	69.2

The RFP outlined the following evaluation criteria:

- a. Delivery and Response time
- b. Experience and Capability
- c. Compliance with MUTCD/TxDOT standards
- d. Pricing
- e. Small Business Goal Evaluation

After completing the evaluation, the panel concluded that Buyers Barricades, Inc., and Westworth Holdings, LLC offered the best value to the City. As a result, the panel recommends that City Council authorize a non-exclusive agreement with Buyers Barricades, Inc., and Westworth Holdings, LLC. Based on the department's anticipated usage, staff recommends multiple non-exclusive agreements be awarded to the listed vendors to ensure demands are met in a timely manner. Under these non-exclusive agreements, the department will order services according to lowest cost and availability. Staff certifies that the recommended vendors bid met specifications.

Due to market volatility caused by supply chain disruptions, it may be necessary to increase the total compensation for each annual renewal term. Therefore, it is recommended that Council authorize a total compensation increase for the renewal terms, if exercised, of 20% each year.

Department	Estimated Annual Amount (Initial Term)
Water	\$1,000,000.00
Police	\$100,000.00
Public Events	\$25,000.00
Transportation & Public Works	\$342,374.00
Park & Recreation	\$29,500.00
Property Management	\$13,000.00

The maximum annual amount allowed under this agreement will be \$1,510,000.00 for the initial term, \$1,811,849.00 for the first renewal, \$2,174,219.00 for the second renewal, \$2,609,063.00 for the third renewal, and \$3,130,876.00 for the fourth renewal; however, the actual amount used will be based on the needs of the department and available budget. Funding is budgeted in the various accounts within the participating departments operating budgets, as appropriated.

SMALL BUSINESS PROGRAM: A 30 percent Small Business participation goal was established on this solicitation. Westworth Holdings LLC submitted a completed Utilization Form committing to the full 30 percent goal. Based on this commitment, Westworth Holdings LLC received the 20 points under the Small Business evaluation criteria.

AGREEMENT TERMS: Upon City Council approval, this agreement shall begin upon execution and expire one year from that date.

RENEWAL TERMS: This agreement may be renewed for four additional, one-year terms. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

This project will serve ALL COUNCIL DISTRICTS.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that funds are available in the current operating budget, as previously appropriated, in the participating departments' Operating Funds to support the approval of the above recommendation and execution of the non-exclusive agreements. Prior to any expenditure being incurred, the participating departments have the responsibility to validate the availability of funds.

Submitted for City Manager's Office by: Reginald Zeno 8517
Jesica McEachern 5804

Originating Business Unit Head: Reginald Zeno 8517
Christopher Harder 5020

Additional Information Contact: Haven Wynne 8525
Cristina Camarillo 8355