

City of Fort Worth, Texas

Mayor and Council Communication

DATE: 06/10/25 M&C FILE NUMBER: M&C 25-0507

LOG NAME: 13PRFP 25-0056 STRUCTURED CABLING EC ITS

SUBJECT

(ALL) Authorize the Execution of Non-Exclusive Agreements with Superior Fiber & Data Services, Inc. and Able Communications, Inc. to Provide Structured Cabling Materials and Services in a Combined Annual Amount Up to \$1,500,000.00 for the Initial Term and Authorize Four One-Year Renewal Options for the Same Annual Amount for the Information Technology Solutions Department (2022 Bond Program)

RECOMMENDATION:

It is recommended that the City Council authorize the execution of non-exclusive agreements with Superior Fiber & Data Services, Inc. and Able Communications, Inc. to provide structured cabling materials and services in a combined annual amount up to \$1,500,000.00 for the initial term and authorize four one-year renewal options for the same annual amount for the Information Technology Solutions Department.

DISCUSSION:

The purpose of this Mayor & Council Communication (M&C) is to authorize the execution of annual agreements with Superior Fiber and Data Services, Inc. and Able Communications, Inc. to provide structured cabling materials, such as fiber optic cable, wall plates, mounting boxes, etc. and installation services for the Information Technology Solutions (ITS) Department. These products and services will be used to upgrade existing fiber optic data and voice transmission cabling to current generation technology and to provide fiber optic cabling where it is not currently in place.

The Request for Proposal (RFP) was advertised in the *Fort Worth Star-Telegram* on January 8, 2025, January 15, 2025, January 22, 2025, and January 29, 2025. The City received seven (7) responses.

AAA Data Communications, Inc. does not possess the necessary Manufacturer Certification required by the solicitation and was therefore deemed non-responsive.

An evaluation panel consisting of members of the ITS Department and the Water Department reviewed and scored the submittals using Best Value Criteria.

The individual scores were averaged for each of the criteria, and the final scores are listed in the table below:

To propose	Evaluation Factors				Total	Rank
	a	b	c	d		
Superior Fiber and Data Services, Inc.	36.00	24.00	8.50	15.53	84.03	1
Able Communications, Inc.	32.00	24.00	9.00	17.95	82.95	2
Network Cabling Services, Inc.	32.00	22.50	8.50	18.31	81.31	3
Real Network Services, Inc.	32.00	22.50	4.50	20.00	79.00	4
FlexSolv Networks, Inc.	22.00	18.00	4.50	11.85	56.35	5
Lynk Automation, LLC	10.00	16.50	4.50	*	*	*

* Lynk Automation, LLC failed to achieve 50% of the technical points (minimum of 40 required) required to proceed and did not receive cost of service points, a total score, or a ranking.

Best Value Criteria:

- a) Manufacturer Certifications
- b) Government/Educational/Medical Experience and References
- c) Financial Stability and Ability to Obtain Insurance and Bonding
- d) Cost of Services

After evaluation, the panel concluded that Superior Fiber and Data Services, Inc. and Able Communications, Inc. presented the best value to the City. Therefore, the panel recommends that City Council authorize non-exclusive agreements with Superior Fiber and Data Services, Inc. and Able Communications, Inc. No guarantee was made that a specific amount of these services would be purchased. Staff certifies that the recommended vendors' bids met specifications

This project is included in the 2022 Bond Program. The City's Extendable Commercial Paper (ECP) (M&C 22-0607; Ordinance 25675-08-2022) provides liquidity to support the appropriation. Available resources will be used to actually make any interim progress payments until debt is issued. Once debt associated with a project is sold, debt proceeds will reimburse the interim financing source in accordance with the statement expressing official Intent to Reimburse that was adopted as part of the ordinance canvassing the bond election (Ordinance 25515-05-2022).

FUNDING: The maximum amount allowed under this agreement will be up to \$1,500,000.00; however, the actual amount used will be based on the needs of the department and available budget. Funding is budgeted in the 2018 Bond Program, 2022 Bond Program and the ITS Capital Funds for the ITS Department.

DVIN-BE: The Business Equity Division placed a 9.2% business equity goal on this solicitation/contract.

Able Communications, Inc. will be exceeding the goal at 100% as a Business Equity Prime and self-performing the scope of the services, meeting the City's Business Equity Ordinance. Any changes in subcontractors will be reviewed by the Business Equity Division.

Superior Fiber & Data Services, Inc. will be exceeding the goal at 40% as a Business Equity Prime and self-performing the scope of the services, meeting the City's Business Equity Ordinance. Any changes in subcontractors will be reviewed by the Business Equity Division.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

AGREEMENT TERMS: Upon City Council approval this agreement shall begin upon execution and expire one year from that date.

RENEWAL TERMS: This agreement may be renewed for up to four (4) additional, one-year terms. This action does not require specific City Council approval provided the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

These projects will serve ALL COUNCIL DISTRICTS.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that funds are available in the current capital budget, as previously appropriated, in the 2018 Bond Program Fund for the Northwest Community Center project, ITS Capital Fund for the FY25 Network Refresh project and 2022 Bond Program Fund for the 2022 Bond Fire Station CC and PD Northwest Patrol Division projects to support the approval of the above recommendation and award of the contracts. Prior to any expenditure being incurred, the Information Technology Solutions Department has the responsibility to validate the availability of funds.

<u>Submitted for City Manager's Office by:</u>	Reginald Zeno	8517
	Dianna Giordano	7783
<u>Originating Business Unit Head:</u>	Reginald Zeno	8517
	Kevin Gunn	2015
<u>Additional Information Contact:</u>	Brandy Hazel	8087
	Eugene Chandler	2057