

# OTIS ELEVATOR COMPANY



# OTIS

The Metropolitan Government of Nashville and Davidson County, TN has awarded a cooperative purchasing agreement for Elevator, Escalator, Lifts and Related Service. This competitively solicited and publicly awarded contract is available to agencies nationwide through OMNIA Partners, Public Sector.

## ABOUT OMNIA PARTNERS

OMNIA Partners, Public Sector is the nation's largest and most experienced cooperative purchasing organization dedicated to public sector procurement. Our immense purchasing power and world-class suppliers have produced a comprehensive portfolio of cooperative contracts and partnerships, making OMNIA Partners the most valued and trusted resource for organizations nationwide.

## OTIS

More than 166 years ago, Elisha Graves Otis invented the modern elevator and forever changed the urban landscape. Today, the company that bears his name is the world's leading provider of elevators, escalators and moving walkways, moving more than 2 billion people through a world of ever-taller buildings, busy airports and crowded metros, every day.

Otis can be found in structures around the globe, making daily living in some of the most modern engineering feats possible.

## OTIS CONTRACT # 384899

Elevator, Escalator, Lifts & Related Services

Term: August 5, 2016 - June 30, 2021

## CONTRACT HIGHLIGHTS

- Maintenance, Modernization (overhaul to replace system components), and New Installation are included
- Comprehensive program with the world's leading provider of elevator and escalator sales and service
- Otis Mechanics are part of the IUEC - International Union of Elevator Contractors and they serve as experts in our industry trained to service at the highest levels
- Preventative maintenance (OMMS) around elevator usage
- Otis eService tool for immediate access to monitor performance 24/7
- Internationally recognized for "green" initiative with Gen2 elevator
- Otis' subsidiaries are also included in the award as providers of full scope maintenance service

## BENEFITING PUBLIC AND PRIVATE SCHOOLS, COLLEGES, AND UNIVERSITIES, CITIES, COUNTIES AND ALL GOVERNMENT ENTITIES.

### SERVICE AND MODERNIZATION

At Otis, we are harnessing the power of digital technology and the internet of things to better connect our mechanics with our equipment and our customers. Otis Signature Service

combines latest digital technologies with enhanced processes and the expertise of 33,000 Otis mechanics in the field. Our mechanics are now able to access maintenance history, account details and other data in real time via smartphone apps – so they arrive at the customer site knowing what the issue is and what parts will be needed. The new IoT based Otis ONE service platform redefines the nature of service by delivering remote monitoring and predictive maintenance. Otis ONE sensors collect real-time performance data, which cloud-based algorithms aggregate and analyze to help predict and prevent shutdowns. It is called predictive maintenance. In some instances, Otis is even able to alert customers before they are aware there is a potential problem. Otis also has the responsive e Service customer portal which provides real time equipment and service information proactively, via computer, tablet or smartphone.



Otis' innovative modernization technologies and an extensive product line can improve performance, aesthetics and reliability of elevator systems. The advantages of Gen2 elevator technology can be applied to building modernization, helping reduce overall energy consumption while improving reliability and performance in mid-rise or high-rise buildings. Otis also supplies modernization equipment for traditional traction elevators, machine-room and machine-room less hydraulic installations for low rise equipment as well as replacements for escalators and moving walkways.

### PRODUCTS

- **Gen2®** elevators provide sustainability, architectural flexibility and outstanding ride quality
- **The Otis SkyRise®** high-rise elevator designed for the world's tallest buildings
- **Hydrofit** machine-roomless and holeless hydraulic elevator designed for low and mid-rise buildings
- **Escalators and Trav-O-Lator®** moving walkways
- **Sustainability** features include ReGen™ drives, power monitoring and efficient lubrication systems
- **The Compass Plus®** destination management system provides fast, personalized service
- **Optisense®** traffic monitoring reduces wait times as much as 30%
- **eCall®** lets passengers summon elevators remotely
- **eView®** keeps passengers entertained and informed

### CONTACT INFORMATION

OTIS WEBSITE  
[www.otis.com](http://www.otis.com)

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