

# Mayor and Council Communication

DATE: 09/27/22

M&C FILE NUMBER: M&C 22-0746

LOG NAME: 13P ITB 22-0175 SUBMERSIBLE PUMPS SERVICE AND REPAIRS HO WATER

**SUBJECT**

(ALL) Authorize Execution of Non-Exclusive Agreements with FCX Performance Inc. dba Pierce Pump, Smith Pump Company, and Zone Industries dba Precision Pump Systems for Submersible Pumps Service and Repair in a Combined Annual Amount Up to \$450,000.00 for the Water Department and Authorize Four One-Year Renewal Options for the Same Annual Amount

**RECOMMENDATION:**

It is recommended that the City Council authorize non-exclusive agreements with FCX Performance Inc. dba Pierce Pump, Smith Pump Company, and Zone Industries dba Precision Pump Systems for submersible pumps service and repair in a combined annual amount up to \$450,000.00 for the Water Department and authorize four one-year renewal options for the same annual amount.

**DISCUSSION:**

The Water Department approached the Purchasing Division for assistance with securing an agreement for submersible pumps service and repairs on an as-needed basis. Under the proposed agreement, the Vendor will provide repair services on the Water Department's submersible pumps used in the water and wastewater treatment processes. Purchasing issued an Invitation to Bid (ITB) that consisted of detailed specifications for the submersible pumps the City utilizes and the requirements to provide repair services.

ITB 22-0175 was advertised in the *Fort Worth Star-Telegram* for four consecutive Wednesdays beginning on July 6, 2022, through July 27, 2022. The City received four responses. However, upon evaluation, Odessa Pumps & Equipment did not score at least 50% or more of the total available points for technical criteria and, therefore, were not qualified to receive pricing points.

An evaluation panel consisting of representatives from Water and Transportation and Public Works Departments reviewed and scored the submittals using Best Value criteria. The individual scores were averaged for each of the criteria and the final scores are listed in the table below.

Proposer	Evaluation Factors						Total Score	Rank
	a.	b.	c.	d.	e.	f.		
Zone Industries dba Precision Pump Systems	5.25	5.00	5.00	5.00	11.00	40.00	71.25	1
Smith Pump Company	5.50	5.00	5.25	5.25	11.00	27.62	59.62	2
FCX Performance Inc. dba Pierce Pump	5.00	5.00	5.00	4.50	11.00	16.50	47.00	3
Odessa Pumps & Equipment	5.00	5.00	5.00	5.00	9.00	X	Bidder did not meet technical points; therefore, cost was not evaluated.	X

**Best Value Criteria**

- a. Contractors qualifications
- b. Contractors experience
- c. Contractors references
- d. Availability of resources to provide services
- e. Contractors approach to performing services
- f. Price

After evaluation, the panel concluded that FCX Performance Inc. dba Pierce Pump, Smith Pump Company, and Zone Industries dba Precision Pump Systems present the best value and will provide the necessary coverage for the City. Therefore, the panel recommends that Council authorize agreements with FCX Performance Inc. dba Pierce Pump, Smith Pump Company, and Zone Industries dba Precision Pump Systems. No guarantee was made that a specific amount of services would be purchased. Staff certifies that the recommended vendors' bids met

specifications.

Funding: The maximum combined annual amount allowed under this agreement will be \$450,000.00, however, the actual amount used will be based on the need of the department and the available budget. Funding is budgeted in the Water Department's rollup within the Water & Sewer Fund.

DVIN-BE: A waiver of the goal for Business Equity subcontracting requirements is approved by the DVIN-BE, in accordance with the Business Equity Ordinance, because the purchase of goods or services is from sources where subcontracting or supplier opportunities are negligible.

Agreement Terms: Upon City Council's approval, this agreement shall begin upon execution and expire one year from that date.

Renewal Terms: The Agreement may be renewed for four one-year renewal options for the same annual amount. The renewals do not require specific City Council approval as long as sufficient funds have been appropriated.

Administrative Change Order: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

---

**FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies that funds are available in the current operating budget, as previously appropriated, in the Water and Sewer Fund to support the approval of the above recommendation and award of the agreement. Prior to any expenditure being incurred, the Water Department has the responsibility to validate the availability of funds.

<b><u>Submitted for City Manager's Office by:</u></b>	Reginald Zeno	8517
	Dana Burghdoff	8018
<b><u>Originating Business Unit Head:</u></b>	Anthony Rousseau	8338
	Chris Harder	5020
<b><u>Additional Information Contact:</u></b>	Cynthia Garcia	8525
	Heather Oakes	8354