

# Mayor and Council Communication

**DATE:** 08/06/19

**M&C FILE NUMBER:** M&C 19-0007

**LOG NAME:** 13PSECURITY AND SURVEILLANCE SYSYEM

**SUBJECT**

Authorize Non-Exclusive Purchase Agreements with Five Vendors for New and Replacement Physical Security Equipment, Software and Support for the Information Technology Solutions Department, Using Cooperative Contracts for a First Year Cost of \$3,502,042 with Four Annual Options to Renew in an Amount Not to Exceed \$1,549,489 for a Total Authorization of \$9,699,998.00 (ALL COUNCIL DISTRICTS)

**RECOMMENDATION:**

It is recommended that the City Council authorize non-exclusive Purchase Agreements with Sigma Surveillance, Inc. dba STS360, Datavox, Inc., Ener-Tel Services I, LLC, Aegis Control and Security Integration, L.P. dba Knight Security Systems, LLC, Converjint Technologies LLC. This agree will cover new and replacement surveillance, access, intrusion, hardware, technology, maintenance and support services, software and other related equipment services from the specified vendors. City departments will utilize this agreement for the installation and replacement of Security equipment in City-owned or leased facilities using cooperative contracts. The first-year includes a cost of \$1,952,553 for the initial replacement of outdated equipment, software and maintenance for new construction and new implementation at existing locations. The initial term of the agreement is one-year with four options to renew in an amount not to exceed \$1,549,489 each year for a total authorization of \$9,699,998.00. The Vendors and associated cooperative contracts are as follows:

<b>VENDOR</b>	<b>CONTRACT INFORMATION</b>	<b>CONTRACT END DATE</b>
Sigma Surveillance, Inc dba STS360	BuyBoard No.574-18-Fire and Security Systems and Monitoring Services	November 30, 2021
	DIR-TSO-3459 Security Surveillance Products and Related Services	June 16, 2020
Datavox, Inc	DIR-TSO-3737 Security Surveillance Products and Related Services	December 28, 2020
	TIPS Contract No. 170306 Technology Solutions, Products and Services	May 26, 2020
Ener-Tel Services, LLC	DIR-TSO-3687 Security Surveillance Products and Related Services	December 21, 2020
Aegis Control and Security Integration, L.P. dba Knight Security Systems, LLC	DIR-TSO-3430 Security Surveillance Products and Related Services	April 29, 2020
	GSA-07F-0191W Total Solutions for Law Enforcement, Security, Facilities Management, Fire, Rescue, Clothing, Marine Craft and Emergency/Disaster Response	January 31, 2020
Converjint Technologies LLC	DIR-TSO-3537 Security Surveillance Products and Related Services	August 2, 2020
	OMNIA Contract -R170502 Security Systems Services	June 30, 2020

**DISCUSSION:**

The City began working with Sentinel in 1989 to install intrusion alarms. In 2012, the city accepted Sentinel as a sole source provider for Bosch hardware and software services for the North Texas area after receiving a letter from Bosch stating their position. The current contract expires on September 30, 2019.

The City of Fort Worth has approximately 215 buildings with controlled access and/or video surveillance. These locations utilize software and hardware that is outdated and will need to be upgraded to enhance protection of our citizens and employees. Additional locations have been identified as needing to improve existing security measures including libraries, fire stations, and community centers. New construction sites will also require enhanced security.

The City advertised and solicited proposals from potential vendors to elicit a formal response for security solutions through the Request for Proposal (RFP) RFP-18-0429. Only one vendor responded and the proposal was rejected (M & C P-12283). The City requested the submission of offers, in response to specification within the scope of service, through the Request for Offers (RFO) process. The City received five (5) proposals from industry vendors who participate in approved cooperative agreements to ensure continued competitive pricing and best value for the City. ITS will use the purchase agreements to migrate the existing security software to an enterprise based solution, replace the existing control panels with commodity panels, replace analog cameras with IP cameras, and centralize the video service which will eliminate the need for localized DVR records.

Members of Property Management and the Marshals from Municipal Courts will serve as a review committee for all security requests. The review committee will consider all requests for replacement equipment and new installations from the departments to ensure physical security standards and facility perspectives are maintained to standards.

PRICE ANALYSIS - The Interlocal Purchasing System (TIPS) , Texas Department of Information Resources (DIR), The Texas Association of School Boards(TASB) , OMNIA Partners and U.S. General Services Administration(GSA) contracts offer fixed discounts. Staff reviewed the pricing and found pricing to be fair and reasonable.

COOPERATIVE PURCHASE - State law provides that a local government purchasing an item under a Cooperative Purchasing Agreement satisfies any state law requiring that the local government seek competitive bids for purchase of the item. The TIPS, DIR, TASB, GSA, and OMNIA Partners contracts were competitively bid to increase and simplify the purchasing power of government entities across the State of Texas.

M/WBE OFFICE - A MBE/SBE goal is not assigned when purchasing from an approved purchasing cooperative or public entity.

SUCCESSOR CONTRACTS - To facilitate planning and budgeting, Staff would prefer to have annual Agreements that align with the Fiscal Year. However, the TIPS, DIR, GSA ,TASB and OMNIA Partners Agreements are out of alignment with the City's Fiscal Year and the current terms will expire on the dates included above. In order for these Agreements to align with the City's Fiscal Year, adoption of this Mayor and Council Communication (M&C) technically authorizes (i) a series of Purchase Agreements, each of which will align to a term of the DIR, TIPS, TASB , GSA and OMNIA Partners Agreement to ensure legal authority exists for the contract, and (ii) an annual spend amount, future years of which would be subject to City Council appropriation. In the event that a Cooperative Agreement is not renewed, Staff would cease purchasing at the end of the last Purchase Agreement coinciding with the valid Cooperative Agreements. If the City Council were to not appropriate funds for a future year, Staff would stop making purchases when the last appropriation expires, regardless of whether the then-current Purchase Agreement has expired.

The City will initially use TIPS Contract No. 170306, DIR Contract No. DIR-TSO 3459,3737, 3687, 3430, 3467, 3537, OMNIA Partners Contract No.R170502 and GSA Contract GS-07F-0191W to make purchases authorized by this M&C. As noted, TIPS Contract No. 170306 expires on May 26, 2020, OMNIA Partners Contract No R170502 expires June 30, 2020, DIR Contract DIR-TSO-3459 expires June 16, 2020, 3737 expires December 28, 2020, 3687 expires December 21, 2020, 3430 expires April 29, 2020, 3467 expires in August 15,2020, 3537 expires August 2, 2020, GSA Contract GS-07F-0251N expires January 31, 2023 and GS-07F-0191W expires January 31, 2020. If TIPS,DIR, TASB, GSA and OMNIA Partners Contracts are extended, this M&C authorizes the City to purchase similar equipment and supplies under the extended contracts. If TIPS, TASB, DIR, GSA and OMNIA Partners Contracts are not extended, but TIPS,TASB, DIR, GSA and OMNIA Partners execute new cooperative contracts with Sigma Surveillance, Inc. dba STS360, Datavox, Inc., Ener-Tel Services, LLC, Aegis Control and Security Integration, L.P. dba Knight Security Systems, LLC, Convergent Technologies LLC and with substantially similar terms as TIPS Contract No. 170306, DIR Contract No. DIR-TSO 3459,3737, 3687, 3430, 3467, 3537, OMNIA Partners Contract No.R170502 and GSA Contract GS-07F-0191W, this M&C authorizes the City to purchase the equipment and supplies under the new contracts.

ADMINISTRATIVE CHANGE ORDER -An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

AGREEMENT TERM - Upon City Council's approval, these Agreements will commence upon execution by both parties and continue, in accordance with the terms and conditions of respective cooperative contracts or applicable successive contracts for the same services

RENEWAL OPTIONS -This Agreement may be renewed for in accordance with the Cooperative Contracts or applicable successive Cooperative contracts for the same services according to the cooperative agreement at the City's option. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

First Year	Initial Outlay	\$1,952,553.00
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	New implementation, new construction and maintenance	\$1,549,489.00
Year 1 Renewal	New implementation, new construction and maintenance	\$1,549,489.00
Year 2 Renewal	New implementation, new construction and maintenance	\$1,549,489.00
Year 3 Renewal	New implementation, new construction and maintenance	\$1,549,489.00
Year 4 Renewal	New implementation, new construction and maintenance	\$1,549,489.00
	Not to Exceed	\$9,699,998.00

**FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies that funds are available in the current capital and operating budget, as appropriated, and that prior to an expenditure being made, the Information Technology Solutions Department has the responsibility to validate the availability of funds.

**Submitted for City Manager's Office by:** Kevin Gunn 2015

**Originating Business Unit Head:** Roger Wright 2230

**Additional Information Contact:** Roger Wright 2230