

# Mayor and Council Communication

**DATE:** 04/07/20

**M&C FILE NUMBER:** M&C 20-0218

**LOG NAME:** 13P BB 603-20 PUBLIC SAFETY BSR

## **SUBJECT**

Authorize Non-Exclusive Purchase Agreements for Public Safety Supplies and Equipment with Casco Industries, Inc., Dana Safety, GT Distributors, Inc., Daco Fire Equipment, Metro Fire Apparatus Specialists, Inc., Lone Star Products and Equipment LLC, Galls, LLC, Cap Fleet Upfitters, LLC, and Big Country Supply, Using a Cooperative Contract in the Combined Annual Amount Up to \$6,621,000.00 for the City Departments (ALL COUNCIL DISTRICTS)

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## **RECOMMENDATION:**

It is recommended that the City Council authorize Non-Exclusive Purchase Agreements for public safety supplies and equipment with Casco Industries, Inc., GT Distributors, Inc., Daco Fire Equipment, Dana Safety, Metro Fire Apparatus Specialists, Inc., Lone Star Products and Equipment LLC, Galls, LLC, Cap Fleet Upfitters, LLC, and Big Country Supply, using Texas Association of School Boards BuyBoard Contract No. 603-20 in the amount up to \$6,621,000.00 for the City departments.

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## **DISCUSSION:**

The Police, Fire and Municipal Courts Departments approached the Purchasing Division to finalize annual agreements to purchase supplies and equipment for police officers, firefighters, marshals and new recruits on an as-needed basis from multiple vendors.

City is utilizing Texas Association of School Boards BuyBoard (TASB) Cooperative Purchase Agreement Contract No. 524-17 to procure public safety supplies and equipment from multiple suppliers for a total amount up to \$6,621,000.00. The services include firearms, ammunition, tactical/riot equipment, vehicle equipment, night vision/thermal imaging equipment, fingerprint equipment, uniforms, red light monitoring systems, speed enforcement equipment, breathing apparatus, protective clothing, gas detection devices, and fire hoses/nozzles. The Agreements also include hourly labor rates for installation/repair service and up-fit for law enforcement service vehicles.

On April 11, 2017, City Council (M&C P-12025) authorized Cooperative Agreements with multiple suppliers for Public Safety Supplies and Equipment in the amount up to \$5,005,000.00 for the City departments. On March 3, 2020 City Council (M&C 20-0113) authorized an increase in the amount up to \$1,000,000.00 for a new total amount up to \$6,121,000.00. In addition, on December 5, 2017, City Council (M&C P-12136) authorized Cooperative Agreement with Casco Industries, Inc., for the Fire Department in an annual amount up to \$450,000.00. These Agreements will expire on March 31, 2020

The staff recommends awarding multiple vendors offering a variety of products offered through Texas Association of School Boards BuyBoard (TASB) Contract No. 603-20. Recommended vendors are Casco Industries, Inc., GT Distributors, Inc., Daco Fire Equipment, Dana Safety, Metro Fire Apparatus Specialists, Inc., Lone Star Products and Equipment LLC, Galls, LLC, Cap Fleet Upfitters, and Big Country Supply. Vendors will be selected for ordering according to price and availability.

**PRICE ANALYSIS** - Staff reviewed the contract price percentage list under the TASB contract. The price list reflected a decrease on certain items and no change on other items. No guarantee was made that a specific amount of goods and services would be purchased; however, Staff estimated annual expenditures in the amount of \$6,621,000.00.

**COOPERATIVE PURCHASE** - City Departments will use TASB Contract No. 603-20 to acquire public safety supplies and equipment. State law provides that a local government purchasing an item under a Cooperative Purchasing Agreement satisfies state laws requiring that the local government seek competitive bids for purchase of the items. TASB contracts have been competitively bid to increase and simplify the purchasing power of government entities

**AGREEMENT TERMS** - This Agreement will begin upon City Council approval and end on March 31, 2021 to correspond with the term of the cooperative contract.

**RENEWAL OPTIONS** - Agreements may be renewed, in accordance with the terms of the TASB contract, for two additional one-year terms. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term. Staff anticipates that the costs for renewal years shall remain approximately the same as the first year.

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## **FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies that funds are available in the current operating budgets, as appropriated, of the participating departments and that prior to an expenditure being made, the department has the responsibility to validate the availability of funds.

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