

Mayor and Council Communication

DATE: 11/19/19

M&C FILE NUMBER: M&C 19-0316

LOG NAME: 13P36-8 FIRE TRUCKS

SUBJECT

Authorize the Purchase of Eight Fire Trucks from Siddons Martin Emergency Group, LLC for the Fire Department in an Amount Up to \$8,181,493.57 Using an HGAC Cooperative Contract (ALL COUNCIL DISTRICTS)

RECOMMENDATION:

It is recommended that the City Council authorize the purchase of eight fire trucks from Siddons Martin Emergency Group, LLC in an amount up to \$8,181,493.57 for the Fire Department using Houston Galveston Area Council Contract No. FS12-17 (ALL COUNCIL DISTRICTS)

DISCUSSION:

The Fire Department (Fire) approached the Purchasing Division for assistance with buying eight fire trucks that will be used to transport firefighters and equipment to fires, hazardous incidents and other emergency situations throughout the City of Fort Worth(City). Fire obtained a cooperative quote for all eight of the fire trucks. Pierce Manufacturing Incorporated sells apparatus through regional authorized distributors. The regional distributor for Texas is Siddons Martin Emergency Group, LLC. This purchase includes five Pierce Custom Velocity Pumper trucks, two Pierce Custom Velocity Aerial trucks and one Oshkosh Airport Rescue Firefighting Apparatus (ARFF). Four of the eight requested vehicles will be replacements for old units that can no longer be economically maintained and four of the new trucks will be additions to the Fleet.

| Description | Quantity | Price |
|---|----------|----------------|
| Pierce-Custom Velocity Pumper Truck | 5 | \$4,357,801.57 |
| Pierce-Custom Velocity Aerial-100' Truck | 1 | \$1,391,710.00 |
| Pierce-Custom Velocity Aerial-107' Truck | 1 | \$1,248,739.80 |
| Oshkosh Aircraft Rescue and Fire Fighting Vehicle | 1 | \$1,181,243.00 |
| HGAC Fee | 1 | \$2,000.00 |
| | | \$8,181,493.37 |

The new trucks meet required specifications and are expected to operate satisfactorily during their service lives of 10 years for each vehicle. Warranty information, manufacturer's Statement of Origin and original sales invoice will accompany the new units upon delivery to the Fire Service Center located at 2920 West Bolt Street.

PRICE ANALYSIS - Pierce Manufacturing Incorporated sells apparatus through regional authorized distributors. The regional distributor for Texas is the Siddons Martin Emergency Group. Pricing for Siddons Martin Group was competitively bid through the Houston Galveston Area Council Contract No. FS12-17. The pricing of the trucks is eleven percent higher than the pricing for a similar purchase approved by City Council on August 28, 2018 (M&C P-12244). Staff certifies that the Houston Galveston Area Council contract provides the best pricing and value for this purchase.

An administrative change order or increase may be made by the City Manager in the amount up to \$100,000.00 and does not require specific City Council approval as long as sufficient funds have been appropriated.

COOPERATIVE PURCHASE - State law provides that a local government purchasing an item under a cooperative purchasing agreement satisfies State laws requiring that the local government seek competitive bids for purchase of the item. Houston Galveston Area Council Contracts have been competitively bid to increase and simplify the purchasing power of local government entities across the State of Texas.

M/WBE OFFICE - An M/WBE goal is not assigned when purchasing from an approved purchasing cooperative or other public entity.

DELIVERY - The new units will be delivered within 365 days after receipt of a purchase order.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the above recommendation, funds are available in the current capital budget, as appropriated, in the Tax Note 2019 Fund Fire Apparatus 2019 Tax Notes project, and that prior to any expenditure being incurred, the Fire Department has the responsibility to validate the availability of funds.

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