

Mayor and Council Communication

DATE: 12/10/24

M&C FILE NUMBER: M&C 24-1125

LOG NAME: 60 IRON BOW TECHNOLOGIES

SUBJECT

(ALL) Authorize and Ratify Execution of a Cooperative Agreement with Iron Bow Technologies, Inc. for High Availability and Disaster Recovery Services for the Water Billing System with a 36 Month Term, for a Total Amount of \$219,924.00

RECOMMENDATION:

It is recommended that the City Council authorize and ratify execution of a cooperative agreement with Iron Bow Technologies, Inc. for high availability and disaster recovery services for the Water Billing System with a 36 month term, for a total amount of \$219,924.00.

DISCUSSION:

The Water Department's customer information and billing system supports the collection of over \$580 million dollars in annual revenue for water, sewer, solid waste, environmental protection services, and storm water, in addition to voluntary contributions. Since 2003, the Water Department has maintained high availability and disaster recovery services to mitigate risk and provide redundancy within the system. To continue to provide these services, a contract with Iron Bow Technologies, Inc. (Iron Bow) was executed with an effective date of October 1, 2024 and is identified as City Secretary Contract 62124 (the Agreement). The annual amount owed to Iron Bow is an amount less than \$100,000.00. However, the Agreement includes a three-year term, resulting in savings to the City of \$30,000.00 per year. Specifically, the City will pay Iron Bow the following amounts: Year 1 - \$69,828.00, Year 2 - \$73,248.00, Year 3 - \$76,848.00. Although Iron Bow will be paid on an annual basis, the Water Department is seeking council authorization and ratification of the Agreement because the total spend over the three-year term exceeds \$100,000.00.

Funding is budgeted in the Other Contractual Services account within the Water & Sewer Fund for the Water Department.

COOPERATIVE PURCHASE - State law provides that a local government purchasing an item under a Cooperative Purchasing Agreement satisfies state laws requiring that the local government seek competitive bids for purchase of the item. The OMNIA R210404 Technology cooperative contract has been competitively bid to increase and simplify the purchasing power of governmental entities.

PRICE ANALYSIS – OMNIA R210404 Technology pricing has been reviewed and compared with alternative Cooperative Contract sources and Staff determined this OMNIA R210404 Technology Contract provides the best value. No guarantee has been made that a specific amount of hardware and/or software will be purchased.

ADMINISTRATIVE CHANGE ORDER - An administrative change order or increase may be made by the City Manager in the amount up to the maximum allowed under state law and the City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

DVIN/BE OFFICE – A business equity goal is not assigned when purchasing from an approved purchasing cooperative or public entity.

AGREEMENT TERM - Upon City Council's approval, this Agreement shall commence on October 1, 2024 and end on September 30, 2027.

RENEWAL OPTIONS – This agreement does not include any renewal options.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that funds are available in the current operating budget, as appropriated, in the Water & Sewer Fund to support the approval of the above recommendation and execution of the purchase agreement. Prior to any expenditure incurred, the Water Department has the responsibility to validate the availability of funds.

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