

Mayor and Council Communication

DATE: 06/23/20

M&C FILE NUMBER: M&C 20-0150

LOG NAME: 13P ARMORMED CAR SERVICES JPB FMS

SUBJECT

Authorize an Amendment to the Agreement for Armored Car Services with Brink's, Incorporated to Increase the Contract Amount Up to \$336,000.00 for the Initial Three-year Term for All City Departments and Authorize Two Annual Renewal Options in an Annual Amount Up to \$112,000.00 (ALL COUNCIL DISTRICTS)

RECOMMENDATION:

It is recommended that the City Council authorize an amendment to the agreement for armored car services with Brink's, Incorporated to increase the contract amount up to \$336,000.00 for the initial three-year term for all City departments and authorize two annual renewal options in an annual amount up to \$112,000.00.

DISCUSSION:

On August 2, 2016, Mayor and Council Communication (M&C P-11905) authorized a Purchase Agreement with Trinity Armored Security, Inc. (Trinity) in an annual amount up to \$112,000.00 for armored car services. On December 20, 2019, Trinity served a notice for termination of service to the City with a 30 day time period, due to significant increase in their insurance cost. On January 8, 2020, Trinity sent further correspondence suggesting an increase in service rates up to 12% to extend the service until February 20, 2020. On January 17, 2020, Trinity informed that the City that Trinity was in the process of being acquired by Garda World Security Corporation (Garda) and the services may be continued by Garda after February 20, 2020.

In December, to ensure continuation of these critical services, the City contacted Brink's, Incorporated (Brinks) to determine whether the City could use the City of Austin's agreement NA1900000143. The City executed City Secretary Contract 53430 for an amount up to \$100,000.00 effective January 24, 2020. The City departments are using this agreement to provide armored car pickup and delivery services for cash, checks, securities, and other valuables. Pickups are made at various City facilities and deposits are delivered to the City's designated depository bank.

There is no increase in total monthly charges for Brinks when comparing to Trinity's charges established in August 2016 and are 12% less than the recent increase requested by Trinity. Staff has reviewed the pricing and determined it to be fair and reasonable. To meet the departments' needs, a total amount up to \$336,000.00 is required for the initial three-year term and thereafter, an amount up to \$112,000.00 is required annually for two annual renewal options.

A MBE/SBE goal is not assigned when purchasing from an approved purchasing cooperative or public entity.

In accordance with the Mayor and Council Communication (M&C P-12061) approved June 13, 2017, the City Manager may enter into an Inter-local Cooperative Purchasing Agreement that allows the cities to take advantage of each other's competitively bid contracts. The City has a Cooperative Purchasing Agreement with the City of Austin. The City of Austin used a competitive process to procure these services. State law provides that a local government that purchases goods or services using a cooperative purchasing agreement satisfies state law requiring competitive bidding.

An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

This Agreement may be renewed in accordance with the terms and conditions of the cooperative agreement, at the City's option. This action does not require specific City Council approval provided that City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal terms.

A Form 1295 is not required because: This contract will be with a publicly-traded business entity or a wholly-owned subsidiary of a publicly-traded business entity: Brink's Incorporated,

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that funds are available in the current operating budgets, as appropriated in the participating departments' Operating Funds, to support approval of the above recommendation and execution of the amendment. Prior to any expenditure being incurred, the participating departments have the responsibility to validate the availability of funds.

Submitted for City Manager's Office by: Kevin Gunn 2015

Originating Business Unit Head: Reginald Zeno 8517

Additional Information Contact:

Cynthia Garcia 8525

John Padinjaravila Baby 2279