## City of Fort Worth, Texas

# Mayor and Council Communication

**DATE:** 11/19/24 **M&C FILE NUMBER:** M&C 24-1016

LOG NAME: 13P RFP 24-0209 FLEET VEHICLE REPAIR SERVICES AND PARTS EC PMD

#### **SUBJECT**

(ALL) Authorize Execution of Non-Exclusive Agreements with Multiple Vendors for Fleet Vehicle Services and Parts for an Initial Three-Year Term in a Combined Amount Up to \$10,000,000.00 for Year One of the Initial Term, \$11,500,000.00 for Year Two of the Initial Term, and \$13,225,000.00 for Year Three of the Initial Term and Authorize One Two-Year Renewal Option in a Combined Amount Up to \$15,208,750.00 for Renewal Year One and \$17,490,062.50 for Renewal Year Two for the Property Management Department

## **RECOMMENDATION:**

It is recommended that the City Council authorize execution of non-exclusive agreements with multiple vendors for fleet vehicle services and parts for an initial three-year term in a combined amount up to \$10,000,000.00 for year one of the initial term, \$11,500,000.00 for year two of the initial term, \$13,225,000.00 for year three of the initial term, and authorize one two-year renewal option in a combined amount up to \$15,208,750.00 for renewal year one and \$17,490,062.50 for renewal year two for the Property Management Department.

#### **DISCUSSION:**

The purpose of this M&C is to authorize the execution of non-exclusive agreements with multiple vendors for fleet vehicle services and parts for the Property Management Department. To procure these services, Purchasing staff issued Request for Proposal (RFP) No. 24-0209. The RFP consisted of detailed specifications needed to maintain all of the vehicles in the City's fleet inventory and all manner of equipment attached to the Fleet Division including, but not limited to, turf equipment, compressors, man-lifts, etc.

The Property Management Department, in anticipation of future needs, such as the transition of Emergency Medical Services (EMS) from MedStar to the City, has requested an annual increase of fifteen percent (15%). The maximum amount allowed under this agreement will be up to \$10,000,000.00 for year one of the initial term, up to \$11,500,000.00 for year two of the initial term, up to \$13,225,000.00 for year three of the initial term, up to \$15,208,750.00 for renewal year one, and up to \$17,490,062.50 for renewal year two for the Property Management Department.

The RFP was advertised in the Fort Worth Star-Telegram on May 22, 2024, May 29, 2024, June 5, 2024, and June 12, 2024. The City received twenty-one (21) responses.

An evaluation panel consisting of representatives from the Property Management Department, Transportation and Public Works Department, and Public Events Department reviewed and scored the submittals using Best Value criteria.

The individual scores were averaged for each of the criteria and the final scores are listed in the table below:

Proposer	Evaluation	Evaluation Factors					Total	Rank
	а	b	С	d	е	f		
Magneto & Diesel Injector Service, Inc. dba M&D Distributors, Inc.	22.00	2.67	3.00	17.50	0.00	30.00	75.17	1.00
Trailer Doctor, Inc. dba TDI Fleet Services	25.00	4.33	4.17	21.67	4.17	0.01	59.34	2.00
Texas Kenworth Company, LLC dba MHC Kenworth Fort Worth	25.00	4.17	4.17	21.67	4.17	0.08	59.24	3.00
Penske Commercial Vehicles US, LLC dba Premier Truck Group	24.00	4.17	4.00	20.83	4.17	0.08	57.25	4.00

Siddons-Martin Emergency Group, LLC	26.00	3.50	3.33	20.00	4.17	0.07	57.07	5.00
Southwest International Trucks, Inc.	25.00	4.17	3.83	20.00	3.17	0.04	56.21	6.00
Industrial Disposal Supply Company, LLC	24.00	3.33	3.50	20.83	3.67	0.04	55.38	7.00
Fort Worth Motors, LLC	23.00	4.17	3.83	20.83	3.33	0.12	55.29	8.00
Custom Truck One Source	23.00	4.00	3.83	20.00	3.50	0.03	54.36	9.00
Crafco, Inc.	24.00	3.17	3.17	18.33	4.00	0.19	52.86	10.00
Texan Waste Equipment, Inc.	24.00	3.50	3.33	19.17	0.50	0.03	50.53	11.00
Buck's Wheel and Equipment Company	24.00	4.00	3.50	16.67	1.83	0.10	50.10	12.00
Kirby-Smith Machinery, Inc.	21.00	4.00	3.83	17.50	3.50	0.03	49.86	13.00
Terex Utilities, Inc.	22.00	2.33	2.67	15.83	3.67	0.15	46.65	14.00
Fastlap, LLC dba Blagg Tire & Service, Inc.	20.00	3.50	3.50	16.67	1.33	0.07	45.07	15.00
Elite Material Handling, LLC	22.00	3.67	3.33	12.50	3.50	0.03	45.03	16.00
Advance Autoparts, LLC	17.00	3.83	3.17	15.83	3.67	0.05	43.55	17.00
Family Auto Repair, Inc.	18.00	2.50	3.83	15.00	2.00	0.20	41.53	18.00
Texas Underground, Inc.	21.00	2.50	2.83	13.33	0.50	0.09	40.25	19.00
Kinloch Equipment & Supply, Inc.	18.00	2.50	2.67	15.83	0.00	0.03	39.03	20.00
Caliber Bodyworks of Texas, LLC dba Caliber Collision	16.00	3.67	3.33	13.33	1.50	0.48	38.31	21.00

# Evaluation Criteria:

- a) Qualifications and Experience
- b) Resources (Personnel)
- c) Resources (Equipment & Facilities)
- d) Ability to Meet the Needs of the City
- e) Sample Invoice & Documentation
- f) Cost

After evaluation, the panel concluded that an award to all Proposers presented the best value to the City to ensure capacity and coverage for the various manufacturers needed, including specialized equipment for which limited vendors are available in the market. Therefore, the panel recommends that the City Council authorize non-exclusive agreements with Magneto & Diesel Injector Service, Inc. (M&D Distributors, Inc.), Trailer Doctor Inc. (TDI Fleet Services), Texas Kenworth Company, LLC (MHC Kenworth Fort Worth), Penske Commercial Vehicles US, LLC (Premier Truck Group), Siddons Martin Emergency Group, LLC, Southwest International Trucks, Inc., Industrial Disposal Supply Company, LLC, Fort Worth Motors, LLC, Custom Truck One Source, Crafco, Inc., Texan Waste Equipment, Inc., Buck's Wheel and Equipment Company., Kirby-Smith Machinery, Inc., Terex Utilities, Inc., Fastlap, LLC dba Blagg Tire & Service, Inc., Elite Material Handling, LLC, Advance Autoparts, Inc., Family Auto Repair, Inc., Texas Underground, Inc., Kinloch Equipment & Supply, Inc., Caliber Bodyworks of Texas, LLC (Caliber Collision). No guarantee was made that a specific amount of services would be purchased. Staff certifies that the recommended vendors' bids met specifications.

FUNDING: The maximum amount allowed under this agreement will be up to \$10,000,000.00 for year one of the initial term, up to \$11,500,000.00 for year two of the initial term, up to \$13,225,000.00 for year three of the initial term, up to \$15,208,750.00 for renewal year one, and up to \$17,490,062.50 for renewal year two; however, the actual amount used will be based on the need of the department and available budget. Funding is budgeted in the Fleet Srvc Outside Rep & Maint account within the Fleet & Equipment Serv Fund for the Property Management Department.

DVIN-BE: This solicitation was reviewed by The Business Equity Division for available business equity prospects according to the City's Business Equity Ordinance. There were limited business equity opportunities available for the services/goods requested, therefore, no business equity goal was established.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

AGREEMENT TERMS: Upon City Council approval the non-exclusive agreements will begin upon execution and shall expire three years from that date.

RENEWAL TERMS: The non-exclusive agreements may be renewed for up to one two-year renewal option.

## **FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies that upon approval of the recommendation, funds are available in the current operating budget, as previously appropriated, in the Fleet & Equipment Serv Fund. Prior to an expenditure being incurred, the Property Management Department has the responsibility to validate the availability of funds.

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