

City of Fort Worth, Texas

# Mayor and Council Communication

DATE: 09/30/25M&C FILE NUMBER: M&C 25-0924

LOG NAME: 13PRFP25-0135 CONSTRUCTION EQUIPMENT RENTALS

SUBJECT

(ALL) Authorize Execution of Non-Exclusive Agreements for Equipment Rental with Herc Rentals Inc, RDO Equipment Co, and United Rentals (North America), Inc in an Annual Amount Up to \$800,000.00 for the Initial Term and Authorize Four One-Year Renewal Options for the Same Amount for the Water Department

RECOMMENDATION:

(ALL) Authorize Execution of Non-Exclusive Agreements with Herc Rentals Inc, RDO Equipment Co, and United Rentals (North America), Inc in an Annual Amount Up to \$800,000.00 for the Initial Term and Authorize Four One-Year Renewal Options for the same amount for the Water Department.

DISCUSSION:

The Water Department approached the Purchasing Division to secure an agreement for construction equipment rental services. Under the proposed agreement, the vendor will rent out construction equipment to the Water Department.

Purchasing Staff issued Request for Proposal (RFP) Number 25-0135. The RFP consisted of detailed specifications describing the responsibilities and requirements to provide these services. The RFP was advertised in the *Fort Worth Star-Telegram* on April 30, 2025, May 14, 2025, and May 21, 2025. The City received six (6) submissions.

An evaluation panel consisting of representatives from the Water Department reviewed and scored the submittal using Best Value criteria. Izy Global was deemed non-responsive. Greenville Enterprise LLC was deemed non-responsible as they did not score at least 50% or more of the total points available for the technical criteria necessary for price evaluation. The individual scores were averaged for each of the criteria, and the final scores are listed in the table below.

Proposers	Evaluation Factors				
	a.	b.	c.	d.	Total
RDO Equipment	30	23	15.33	7.33	75.67
H&E Equipment Services, Inc.	13.08	23	17.33	7.33	60.75
United Rentals (North America), Inc.	13.95	22	14.67	8	58.61
Herc Rentals Inc.	13.08	23	16.00	7.33	59.41
Greenville Enterprises llc	6.48	16	13.33	5.67	41.48

The RFP document specified the use of the following Best Value Criteria:

- a. Cost
- b. Qualifications and Experience
- c. Approach to perform services
- d. Ability to meet the City's needs

After evaluation, the panel concluded that H&E Equipment Services, Inc, Herc Rentals Inc, RDO Equipment, and United Rentals (North America), Inc, presented the best value for the City. On June 2, 2025, Herc Rentals acquired H&E Equipment Services, Inc. Therefore, the panel recommends that the City Council authorize the execution of non-exclusive agreements with Herc Rentals Inc, RDO Equipment, and United Rentals (North America), Inc. No guarantee was made that a specific amount of services would be purchased.

FUNDING: The maximum annual amount allowed under this agreement will be \$800,000.00; however, the actual amount used will be based on the needs of the department and available budget. Funding is budgeted in the General Operating & Maintenance category in the Water & Sewer Fund for the Water Department.

AGREEMENT TERMS: Upon City Council approval, this agreement shall begin October 1, 2025, and expire four years from that date.

RENEWAL TERMS: This Agreement may be renewed at the City's option for four, one-year terms. This action does not require City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal terms.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by

relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

The bid was issued before September 1st, preceding the implementation of the Small Business Goal.

**FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies that funds are available in the current operating budget, as previously appropriated, in the Water & Sewer Fund to support the approval of the above recommendation and execution of the agreement. Prior to any expenditure being incurred, the Water Department has the responsibility to validate the availability of funds.

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