City of Fort Worth, Texas

Mayor and Council Communication

DATE: 06/25/24 **M&C FILE NUMBER**: M&C 24-0587

LOG NAME: 220RGANIC WASTE PROCESSING SERVICES RFP 24-0133

SUBJECT

(ALL) Authorize Execution of a Five-Year Non-Exclusive Vendor Service Agreement with TOR Texas, LLC d/b/a The Organic Recycler of Texas for Organic Waste Processing Services in an Estimated Amount Up to \$825,000.00 for the First Year with Two Additional Five-Year Renewal Options

RECOMMENDATION:

It is recommended that the City Council authorize execution of a five-year non-exclusive vendor service agreement with TOR Texas, LLC d/b/a The Organic Recycler of Texas for organic waste processing services in an amount up to \$825,000.00 for the first year with two, five-year renewal options.

DISCUSSION:

The Environmental Services Department issued a Request for Proposals (RFP) to procure vendor services for organic waste processing services. The City of Fort Worth (City) will utilize this agreement to process acceptable organic materials into usable products, improve services, and divert material from the Southeast Landfill (SELF). These processing services are essential to prolonging the life of the SELF. The awarded vendor(s) will receive and process brush and yard waste collected and delivered by the City's residential collection service in addition to the City's drop-off stations. The Transportation and Public Works and Park and Recreation Departments may also utilize this agreement to deliver loads of acceptable brush and yard waste directly to the vendor.

The Environmental Services Department prepared a Request for Proposals (RFP) which consisted of detailed specifications describing the project background, vendor requirements, and other requirements to perform the services. RFP No. 24-0133 was advertised in the *Fort Worth Star-Telegram* on February 14, 21, 28, 2024, and March 6, 13, 2024. On March 14, 2024, two responses were received.

An evaluation panel consisting of representatives from the Environmental Services, Diversity and Inclusion, Park and Recreation, and FWLAB Departments evaluated and scored the responses using Best Value criteria. Staff reviewed the pricing and determined it to be fair and reasonable. After evaluation, the panel concluded that TOR Texas, LLC d/b/a The Organic Recycler of Texas should be awarded a contract to provide these services. No guarantee was made that a specific amount of services would be used. Staff certifies that the recommended vendor proposal meets specifications.

| Proposers | Evaluation Factors | | | | | | | | |
|---|--------------------|-----|------|-----|-----|-------|----------------|--|--|
| | Α | В | С | D | E | F | Total Score | | |
| TOR Texas dba The Organic Recycler of Texas | 8 | 8 | 12.3 | 4.2 | 4.2 | 49.75 | 86.45 | | |
| The LETCO Group dba Living Earth | 8.8 | 8.6 | 12.6 | 4.2 | 4 | 55 | 93.2 | | |

Evaluation Criteria:

- A) Minimum Requirements
- B) Experience and Qualifications
- C) Proposed Approach
- D) Exceptions
- E) Financial & Litigation History
- F) Cost

FUNDING: Charges will be assessed on a per-ton basis with the annual cost depending on the amount of materials delivered to be processed and with the per-ton rate in each of the first five (5) years outlined in the chart below and subject to market-based cost adjustments starting with the first 5-year renewal. The total estimated cost for the first year of organic waste processing services is \$825,000.00. The estimated value of this contract over the potential 15-year lifetime (first 5-year term and the up to two 5-year renewal periods) is \$20,825,000.00. The estimated contract

amount does not constitute a not-to-exceed limit on the contract, as the unit prices paid to TOR Texas, LLC d/b/a The Organic Recycler of Texas are impacted annually by the cost adjustment, growth of the City, and organics contamination. Funding is budgeted in the General Operating & Maintenance category within the Solid Waste Fund.

| Contract Years 1-5 | Year 1 | Year 2 | Year 3 | Year 4 | Year 5 | Initial 5-Year Contract Term | Average Per Year |
|-------------------------|--------------|--------------|--------------|--------------|----------------|---------------------------------|---------------------|
| Annual Tons | 25,000 | 26,638 | 26,291 | 26,962 | 27,649 | 132,540 | 26,508 |
| Average Cost Per Ton | \$33.00 | \$33.00 | \$34.65 | \$36.38 | \$38.20 | | \$35.05 |
| Total | \$825,000.00 | \$879,054.00 | \$910,983.15 | \$980,877.56 | \$1,056,191.80 | \$4,652,106.51 | \$930,421.30 |

BUSINESS EQUITY: A waiver of the goal for Business Equity subcontracting requirements was requested and approved by DVIN, in accordance with the MWBE Ordinance, because the purchase of goods or services is from sources where subcontracting or supplier opportunities are negligible.

AGREEMENT TERMS: Upon City Council approval, this agreement will begin upon execution by the Assistant City Manager and expire five years from that date (initial term). The agreement may be renewed for up to two (2) additional five (5) year terms following the expiration of the initial term.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

EXEMPT PROCUREMENT: The City Attorney's Office has determined that solid waste services may be exempt from competitive bidding under the provisions of Chapter 252 of the Texas Local Government Code as necessary to preserve or protect the public health or safety of the municipality's residents. Nevertheless, the City chose to voluntarily procure these vendor services through the competitive process, as allowed, to ensure the City receives a fair and equitable contract.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the recommendation, funds are available in the current operating budget, as previously appropriated, and upon adoption of the Fiscal Year 2025 Budget by the City Council, funds will be available in the Fiscal Year 2025 Operating Budget, as appropriated, in the Solid Waste Fund. Prior to an expenditure being incurred, the Environmental Services Department has the responsibility to validate the availability of funds.

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