City of Fort Worth, Texas

Mayor and Council Communication

DATE: 06/25/24 **M&C FILE NUMBER**: M&C 24-0544

LOG NAME: 13P RFP 24-0171 PUMP & HOSE RENTALS INCLUDING SET-UP AW WATER

SUBJECT

(ALL) Authorize Execution of Non-Exclusive Agreements with Western Oilfields Supply Company dba Rain for Rent and United Rentals (North America), Inc. for Pump and Hose Rentals and Related Services for the Water Department in a Combined Annual Amount Up to \$750,000.00 for the Initial Term and Authorize Four, One-Year Renewals in Amounts Up to \$825,000.00 for the First Renewal, \$907,500.00 for the Second Renewal, \$998,250.00 for the Third Renewal, and \$1,098,075.00 for the Fourth Renewal

RECOMMENDATION:

It is recommended that the City Council authorize the execution of non-exclusive agreements with Western Oilfields Supply Company dba Rain for Rent and United Rentals (North America), Inc. for pump and hose rentals and related services for the Water Department in a combined annual amount up to \$750,000.00 for the initial term and authorize four, one-year renewals in amounts up to \$825,000.00 for the first renewal, \$997,500.00 for the second renewal, \$998,250.00 for the third renewal, and \$1,098,075.00 for the fourth renewal.

DISCUSSION:

The Water Department approached the Purchasing Division for assistance in securing agreements for pump and hose rentals, and related set-up services required to conduct bypass pumping when repairs are needed to water and wastewater lines throughout the City of Fort Worth. Purchasing issued a Request for Proposals (RFP) consisting of detailed specifications regarding the equipment, service, and delivery requirements.

The RFP was advertised in the Fort Worth Star-Telegram on April 3, 2024, April 10, 2024, and April 17, 2024. The City received two responses.

An evaluation panel consisting of representatives from the Water and Transportation and Public Works Departments reviewed and scored the submittal using Best Value criteria. The individual scores were averaged for each of the criteria and the final scores are listed in the table below.

| Proposer | Evaluation Factors | | | | | |
|---|--------------------|-------|------|------|-------|----------------|
| | а | b | С | d | е | Total Score |
| Western Oilfields Supply Company dba Rain for Rent | 21.88 | 21.25 | 7.75 | 8.00 | 30.00 | 88.88 |
| United Rentals (North America), Inc. | 18.13 | 18.75 | 7.75 | 7.75 | 13.95 | 66.33 |

Best Value Criteria:

- a. Contractor's timeframe to respond to regular and emergency service requests and provide the requested hoses and pumps
- b. Availability of equipment for rental within Tarrant, Dallas, Johnson, Parker, Wise, and Denton Counties
- c. Contractor's ability to setup and remove rented equipment without assistance from City of Fort Worth staff
- d. Contractor's references of a similar size
- e. Cost of services

After evaluation, the panel concluded that Western Oilfields Supply Company dba Rain for Rent and United Rentals (North America), Inc. present the best value. Therefore, the panel recommends that Council authorize non-exclusive agreements with Western Oilfields Supply Company dba Rain for Rent and United Rentals (North America), Inc. No guarantee was made that a specific amount of services would be purchased. Staff certifies that the recommended vendors' bids met specifications.

Due to inflation and supply chain concerns, staff recommends the total compensation for each annual renewal term be increased by 10% to ensure the City is able to meet demand. The collective total compensation of the contracts shall be an amount up to \$750,000.00 for the initial term, \$825,000.00 for the first renewal, \$907,500.00 for the second renewal, \$998,250.00 for the third renewal, and \$1,098,075.00 for the fourth renewal.

While these figures represent the collective maximum amount allowed under these agreements for each term, the actual amount used will be based on the department's needs and available budget. Funding is budgeted in the General Operating & Maintenance category within the Water & Sewer Fund for the Water Department.

DVIN-BE: A waiver of the goal for Business Equity subcontracting requirement is approved by the DVIN-BE, in accordance with the Business Equity Ordinance, because the purchase of goods or services is from sources where subcontracting or supplier opportunities are negligible.

AGREEMENT TERMS: Upon City Council approval, the agreements shall begin upon execution and expire one year from that date.

RENEWAL TERMS: The agreements may be renewed for four (4) additional, one-year terms. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the above recommendation, funds are available in the current operating budget in the Water & Sewer Fund. Prior to an expenditure being incurred, the Water Department has the responsibility to validate the availability of funds.

| Submitted for City Manager's Office by: | Reginald Zeno | 8517 | |
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