

# Mayor and Council Communication

**DATE:** 01/28/20

**M&C FILE NUMBER:** M&C 20-0042

**LOG NAME:** 13P19-0017 HELICOPTER PD CG

**SUBJECT**

Authorize the Execution of an Agreement in the Amount of \$4,464,308.00 with Bell Textron Inc. for the Purchase of a Bell 505 Helicopter for the Police Department using existing CCPD Capital Projects Fund Appropriations and Adopt Appropriation Ordinance in the General Capital Projects Fund in the Amount of \$876,808.00 (ALL COUNCIL DISTRICTS)

**RECOMMENDATION:**

It is recommended that the City Council:

1. Authorize the execution of an Agreement with Bell Textron Inc. in an amount up to \$4,464,308.00 for the purchase of a Bell 505 helicopter, training courses, and maintenance tooling; and
2. Adopt the attached appropriation ordinance adjusting appropriations in the General Capital Projects Fund by decreasing receipts and appropriations in the Technology-Police project (City Project No. P00034) in the amount of \$876,808.00 and increasing receipts and appropriations in the Police – Helicopter project (City Project No. 101348) by the same amount.

**DISCUSSION:**

In 2016, the Police Department approached the Purchasing Division for assistance with the purchase of a new Police helicopter to aid in Police patrol missions and for air monitoring. The Police Department currently has two helicopters, a 1996 helicopter with 24,000 flight hours and a 2003 helicopter with 13,900 flight hours. The Police Department originally intended to use Grant Funds to purchase a new helicopter. In July 2016, the Purchasing Division issued a Request for Proposals (RFP) for the purchase of a helicopter. The city received three proposals. The proposals were subsequently rejected by City Council in June of 2017 because the grant funds were scheduled to expire and the analysis of the proposals was not completed in time (M&C P-12064).

After the proposals were rejected, the Purchasing Division worked with Police staff to restructure the RFP and to revise the RFP’s specifications to ensure that all of Police’s requirements were included in the new RFP. In addition, Police staff worked to secure non-grant funds for the purchase of a new helicopter.

A new RFP for the helicopter was issued on June 5, 2019 with the responses due on July 19, 2019. The RFP allowed the City to consider purchasing a larger helicopter to perform various missions, a smaller patrol/observation helicopter, or both helicopters. In addition, the RFP requested information and pricing for training and tooling. The RFP used the following criteria for the evaluation of the proposals:

Product liability and product support of the proposer and the proposer's goods or services, including references	Up to 10 points
Extent to which the proposed helicopter meets or exceeds the City's needs	Up to 30 points
Warranty	Up to 10 points
Delivery timeframe	Up to 10 points
Quantity of airframes completed as law enforcement helicopters for US based law enforcement agencies in the last 60 months	Up to 15 points
Total long-term cost to the City to acquire, maintain, and operate the proposer's helicopter	Up to 25 points

The City received two proposals. The proposals were evaluated by a panel made up of representatives from the Police Department and the Aviation Department. It was determined that the patrol/observation helicopter best suited the Police Department’s needs. Bell Textron Inc. (Bell) received a higher score for the patrol/observation helicopter through the evaluation process; therefore, staff recommends awarding a contract to Bell for the purchase of a Bell 505 helicopter. The contract price is as follows:

Bell 505 Aircraft, Kits, and Customization	\$ 2,415,690.00
Purchase and Installation of Technology Equipment	\$ 1,709,011.00
Bell Training Course	\$ 244,800.00

Maintenance Tooling	\$ 94,807.00
<b>Total</b>	<b>\$ 4,464,308.00</b>

Bell will provide a 3-year/2000-hour warranty. It is anticipated that the helicopter will be delivered in November 2020.

The funding for the purchase will come from funds from the Crime Control and Prevention District (CCPD) and unused police capital funds.

Funds from the CCPD

The Crime Control and Prevention District Board approved funding of \$3,600,000.00 for the purchase of a helicopter. The City Council approved the funding for the helicopter in 2016 and 2017 (M&C G-18795, Resolution Number 4675-09-2016, and M&C G-19095).

Unused Police Capital Funds

The remaining \$876,808.00 will come from unused police capital projects from 2016 as detailed in the FY2016 Windup M&C (G-18828). In 2016, \$2,650,000.00 was allocated to cover the costs of various police capital projects, including an upgrade to the police in-car video system. This project was later funded by an alternate funding source leaving \$876,808.00 available to use towards the purchase of the police helicopter.

MWBE Office - A waiver of the goal for M/WBE subcontracting requirements was requested by the Purchasing Division and then approved by the M/WBE office, in accordance with the BDE Ordinance, because the purchase of goods or services is from sources where contracting or supplier opportunities are negligible.

**FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies upon approval of the above recommendations, execution of the contract, and adoption of the attached appropriation ordinance, funds will be available in the General Capital Projects and CCPD Capital Projects Funds Police-Helicopter project. Prior to an expenditure being incurred, the Police Department has the responsibility of verifying the availability of funds.

**Submitted for City Manager's Office by:** Kevin Gunn 2015

**Originating Business Unit Head:** Reginald Zeno 8517  
Edwin Kraus 4212

**Additional Information Contact:** Cynthia Garcia 8525  
Jack Dale 8357