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**We have prepared a quote for you**

**Ft. Worth Police Dept. Revised Eventide HGAC Proposal**

**Quote # HOU003622**

Version 1

**Fort Worth Police Department**



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Wednesday, June 17, 2020

Fort Worth Police Department  
Edgar Ermis  
505 W. Felix St  
Fort Worth, TX 76110  
Edgar.Ermis@FortWorthTexas.gov

Dear Edgar,

Thank you for allowing Vista Com to prepare a quotation for you recording solution. Vista Com has over a 25 year history of providing public safety recording solutions throughout the region. We partner with the best OEM's in the industry to delivery the latest technology to you and we back the solution with local support and factory engineering.

Within this quotation you will find three key areas that describe the solution.

- Hardware - this is the physical components to be installed at your site.
- Software - each solution requires software that is licensed to you for your recorder.
- Services - items that are one time charges and represent labor and support for your solution.

The link details all areas of your quotation that we have designed for you. This quotation is based upon given facts and knowledge of your requirements passed to us by you and your organization. As such if we determine that the environment is different than what we have designed we will promptly edit the proposal for your presentation.

Important Note - the point at which the recorder equipment connects to the customer equipment is referred to as the demarcation point. The customer and/or its vendors are responsible for any required connections to this demarcation point such as cabling, equipment programming, or equipment relocation.

If you approve of this quotation please indicate so within the link. By accepting this quotation you represent your authorization of your entity and legally bind your agency to the terms of this sales contract.

Kind Regards,

A handwritten signature in cursive script that reads "Robin Clevenger".

Robin Clevenger  
Regional Sales Manager  
Vista Com



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## Disclosures

All order cancellations are subject to a 35% restocking charge once order has been placed. Your solution is custom built for your environment. Vista Com will make every attempt to modify changes once purchase has been placed however the customer is ultimately responsible for any financial implications for order changes after the order is placed.

Solution Design - we make every attempt to ensure the attached quote is exact and matches your requirements. Please pay special attention to our description of goods and services to ensure it matches your requests. If Vista Com inspects your site location and determines that our solution does not match your communicated requirement, we will promptly revise this quote.

Customer Demarcations - The point at which the recording equipment is connected to the customer equipment is termed "demarcation point". The demarcation point can be a physical cable connection to a demarcation block or it can be a network cable connected to a customer network switch. Due to vendor and customer liabilities it is accepted that Vista Com is responsible for cabling and recorder connection from the demarcation point and the customer is responsible for all cabling, configuration, and coordination for recorded devices to the demarcation block.

Install Guide - Vista Com requires information about your network and user environment before installation of the recording solution. This information includes necessary information proprietary to the customer such as network addresses, user names/passwords, channel assignments and user rights. It is understood that the customer will answer this proprietary information to Vista Com prior to installation in order for the services to be conducted quickly and efficiently.

By acceptance of this offer you accept the disclosures above as part of this agreement.

## Ft. Worth Police Dept. Revised Eventide HGAC Proposal



**Prepared by:**

**Vista Com**  
 Robin Clevenger  
 281-516-9800 ext 201  
 Fax (281) 518-7056  
 robin@vistacomtx.com

**Prepared for:**

**Fort Worth Police Department**  
 505 W. Felix St  
 Fort Worth, TX 76110  
 Edgar Ermis  
 Edgar.Ermis@FortWorthTexas.gov  
 (817) 392-3204

**Quote Information:**

**Quote #:** HOU003622  
 Version: 1  
 Delivery Date: 06/17/2020  
 Expiration Date: 09/30/2020

*Robin Clevenger*

Part Number	Primary Site	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
Vista Com is on HGAC RP07-17 contract. Fort Worth agreed to provide the VM host environment and Vista Com will need access to the VM host to install the server OVA file.						
<b>Recorder TDM 1 - Nexlog 740 - 3U</b>						
<b>NexLog 740 Hardware Bundle</b>	<b>NexLog 740 Hardware Bundle</b> Linux OS, Eventide Base SW, RAID1 Hot Swap 1TB Hard Drives, Hot-Swap Load Sharing Power Supplies, Rack Rails and Cables.	1	\$10,315.00	\$10,315.00	\$8,422.00	\$8,422.00
	<b>NexLog 740 base system</b>	1				
	<b>Dual Port 100/1000 PCI-X Network Card</b>	1				
	<b>Upgrade to 2x1TB Hot Swap h/w-RAID1= 1 TB Storage</b>	1				
	<b>Rack Mount slides - 4 post, 3U (for NexLog 740)</b>	1				
<b>NexLog 740 Channel Bundle</b>	<b>NexLog 740 Channel Bundle, Activation Licensing</b> 40 VoIP Recording Channels.	1	\$10,850.00	\$10,850.00	\$7,220.00	\$7,220.00
	<b>Internal IP Recorder w/ 8 G.711 Channel Licenses</b>	1				
	<b>Add-on license pack (internal IP recording engine)</b>	4				
<b>NexLog 740 Software Bundle</b>	<b>NexLog 740 Software Bundle</b> MediaWorks Plus, ANI/ALI Integration, Geo Mapping/Search, Enhanced Reporting and WordFactor (Experimental)	1	\$13,825.00	\$13,825.00	\$0.00	\$0.00
	<b>Nexlog Active Directory</b>	1				



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	<b>Eventide Interface license for VESTA 911 IP/SPAN</b>	1				
	<b>Central Archive License</b>	1				
	<b>MP3 option for MediaWorks PLUS</b>	1				
	<b>MediaWorks Plus Licenses</b> Concurrent Access for 8 Users	4				
	<b>NENA ANI/ALI CAD Spill Integration of SMDR</b>	1				
	<b>Geographic Search/View (Requires Lat/Lon, MW Plus,</b>	1				
	<b>Enhanced Reporting Package</b>	1				
	<b>License, Speech to Text (Experimental)</b>	1				

**Fort Worth's Virtual Machines - Will contain 4 VM's (Recorder IP1, Screen Recorder A, Screen Recorder B and Network Archive Server)**

**Recorder IP 1 - Virtual Machine 1**

<b>NexLog 740 Channel Bundle</b>	<b>NexLog 740 Channel Bundle, Activation Licensing</b> 136 VoIP/RoIP Recording Channels.	1	\$31,850.00	\$31,850.00	\$18,476.00	\$18,476.00
	<b>Internal IP Recorder w/ 8 G.711 Channel Licenses</b>	1				
	<b>Add-on license pack (internal IP recording engine)</b> with 8 Channel Licenses for G.711 RTP/RoIP/NG911	16				
<b>NexLog 740 Software Bundle</b>	<b>NexLog 740 Software Bundle</b> Vesta4 Integration, Tritech Inform CAD Integration, MediaWorks Plus, ANI/ALI Integration, Geo Mapping/Search, Enhanced Reporting, QualityFactor for 140 Agents and WordFactor (Experimental)	1	\$60,850.00	\$60,850.00	\$50,556.00	\$50,556.00
	<b>Quality Factor Advanced Evaluation Scheduling Option</b> Quality Factor Advanced Evaluation Scheduling Option (for QA recording selection based on available ANI/ALI or CAD metadata in the recorder's database)	1				



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	<b>i3 Data Handling License</b> i3 Data Handling License	1				
	<b>Nexlog Active Directory</b>	1				
	<b>Eventide Interface license for VESTA 911 IP/SPAN</b>	1				
	<b>Central Archive License</b> (for archive to another Nexlog)	1				
	<b>MP3 option for MediaWorks PLUS</b>	1				
	<b>NexLog VM740 - Base Virtual</b>	1				
	<b>NexLog Access Bridge License</b>	1				
	<b>MediaWorks Plus Licenses</b> Concurrent Access for 8 Users	4				

**Screen Recorder A - Virtual Machine 2**


<b>NexLog 740 Software Bundle</b>	<b>NexLog 740 Software Bundle</b> Eventide Base SW (VM) w/30 Screen Recording Licenses	1	\$11,395.00	\$11,395.00	\$9,356.00	\$9,356.00
	<b>Nexlog Active Directory</b>	1				
	<b>NexLog VM740 - Base Virtual</b>	1				
	<b>Screen Recording Expansion License For 5 PC's</b>	1				
	<b>Screen Recording System License w/ 25 PC Licenses</b>	1				

**Screen Recorder B - Virtual Machine 3**

<b>NexLog 740 Software Bundle</b>	<b>NexLog 740 Software Bundle</b> Eventide Base SW (VM) w/30 Screen Recording Licenses	1	\$11,395.00	\$11,395.00	\$9,356.00	\$9,356.00
	<b>NexLog VM740 - Base Virtual</b>	1				
	<b>Nexlog Active Directory</b>	1				
	<b>Screen Recording System License w/ 25 PC Licenses</b>	1				
	<b>Screen Recording Expansion License For 5 PC's</b>	1				

**Network Archive Server - Virtual Machine 4**

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<b>NexLog 740 Hardware Bundle</b>	<b>NexLog 740 Hardware Bundle</b> Linux OS, Eventide Base SW, RAID 5 Hot Swap Hard Drives w/12 TB of Storage, Hot-Swap Load Sharing Power Supplies and Rack Rails.	1	\$6,395.00	\$6,395.00	\$5,276.00	\$5,276.00
	<b>NexLog VM740 - Base Virtual</b>	1				
<b>Nexlog Storage &amp; Power Bundle</b>	<b>Nexlog Accessory &amp; Power Bundle</b> P25 Playback Decoder, Rack Mount Drawer KVM and Rack Mount UPS. Total = 5U	1	\$14,188.00	\$14,188.00	\$11,889.00	\$11,889.00
	<b>Tripp Lite SmartPro 3kVA 2.25kWatts Battery Backup</b> 	1				
	<b>1U Rackmount Drawer with 19" LCD, KB, 8 Port KVM</b>	1				
	<b>P25 Phase-1 4-Concurrent Replay Decoder</b>	1				

Part Number	Back Up Site	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
<b>Back-Up Site - Nexlog 740 - Total = 5U</b>						
<b>NexLog 740 Hardware Bundle</b>	<b>NexLog 740 Hardware Bundle</b> Linux OS, Eventide Base SW, RAID1 Hot Swap 1TB Hard Drives, Hot-Swap Load Sharing Power Supplies, Rack Rails and Cables.	1	\$11,910.00	\$11,910.00	\$9,659.00	\$9,659.00
	<b>NexLog 740 base system</b>	1				
	<b>Dual Port 100/1000 PCI-X Network Card (for NexLog 740 or Nex</b>	1				
	<b>Front Panel: Integrated 7" Color LCD Touch Screen</b>	1				
	<b>Upgrade to 2x1TB Hot Swap h/w-RAID1= 1 TB Storage</b>	1				
	<b>Rack Mount slides - 4 post, 3U (for NexLog 740)</b>	1				
	<b>Quick Install Kit (23 ft. Connector Cable &amp; Punch</b>	1				



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<b>NexLog 740 Channel Bundle</b>	<b>NexLog 740 Channel Bundle, Activation Licensing</b> 24 Analog + 72 VoIP Recording Channels.	1	\$23,850.00	\$23,850.00	\$15,922.00	\$15,922.00
	<b>24-Channel Analog Card, 24 Channel Licenses</b>	1				
	<b>Internal IP Recorder w/ 8 G.711 Channel Licenses</b>	1				
	<b>Add-on license pack (internal IP recording engine)</b> with 8 Channel Licenses for G.711 RTP/RoIP/NG911	8				
<b>NexLog 740 Software Bundle</b>	<b>NexLog 740 Software Bundle</b> Vesta4 Integration, Tritech Inform CAD Integration, MediaWorks Plus, ANI/ALI Integration, Geo Mapping/Search, Enhanced Reporting and WordFactor (Experimental)	1	\$23,910.00	\$23,910.00	\$18,156.00	\$18,156.00
	<b>i3 Data Handling License</b> i3 Data Handling License	1				
	<b>Quality Factor Advanced Evaluation Scheduling Option</b> Quality Factor Advanced Evaluation Scheduling Option (for QA recording selection based on available ANI/ALI or CAD metadata in the recorder's database)	1				
	<b>Nexlog Active Directory</b>	1				
	<b>Central Archive License (for archive to another Ne</b>	1				
	<b>MP3 option for MediaWorks PLUS</b>	1				
	<b>Tritech Inform CAD Integration</b>	1				
	<b>Eventide Interface license for VESTA 911 IP/SPAN</b>	1				
	<b>Eventide Interface license for Cisco BiB</b>	1				
	<b>MediaWorks Plus Licenses</b> Concurrent Access for 8 Users	3				





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	<b>Geographic Search/View (Requires Lat/Lon, MW Plus,</b>	1				
	<b>NENA ANI/ALI CAD Spill Integration of SMDR</b>	1				
	<b>Enhanced Reporting Package</b>	1				
	<b>License, Speech to Text (Experimental)</b>	1				
<b>Nexlog Storage &amp; Power Bundle</b>	<b>Nexlog Storage &amp; Power Bundle</b> Rack Mount UPS	1	\$525.00	\$525.00	\$525.00	\$525.00
	<b>TRIPP LITE UPS Smart 1500VA</b>	1				

Part Number	Encryption Feature	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
The encryption at rest feature listed below provides the ability to manage AES256 bit encryption keys on the recorder. The encryption at rest if purchased would need to be applied to (6) servers.						
271148	<b>Eventide Encryption at Rest Option</b> Eventide Encryption at Rest Option	6	\$995.00	\$5,970.00	\$821.00	\$4,926.00
				<b>\$5,970.00</b>		<b>\$4,926.00</b>

Part Number	Services	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
<b>Prof Serv Install Bundle</b>	<b>Prof Service Installations Bundle</b> Recorder Solutions Installation Services Includes Site Installation Guides, Project Management, Pre-Configuration, Onsite Installation, System Integrations, and De-trash	1	\$13,127.00	\$13,127.00	\$13,127.00	\$13,127.00
<b>Prof Support Bundle</b>	<b>Support Product and Configuration Bundle</b> Support During Period of OEM Materials Warranty. Includes Software Support, Configuration Support, Time and Materials, and On-Site Maintenance	1	\$15,382.00	\$15,382.00	\$15,382.00	\$15,382.00
<b>Prof Service Training Bundle</b>	<b>Prof Service Training Bundle</b> Training Designed To Your Solution. Includes Materials, Training Class, and Follow Up Support	1	\$4,350.00	\$4,350.00	\$4,350.00	\$4,350.00
				<b>\$32,859.00</b>		<b>\$32,859.00</b>



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Part Number	Mandatory Recurring Fees	*Optional	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
Fees	<b>Year 2 Mandatory Recurring Fee</b> Year 2 Mandatory Recurring Fee		1	\$8,403.00	\$8,403.00	\$8,403.00	\$8,403.00
Fees	<b>Year 3 Mandatory Recurring Fee</b> Year 3 Mandatory Recurring Fee		1	\$8,403.00	\$8,403.00	\$8,403.00	\$8,403.00
Fees	<b>Year 4 Mandatory Recurring Fee</b> Year 4 Mandatory Recurring Fee		1	\$8,403.00	\$8,403.00	\$8,403.00	\$8,403.00
Fees	<b>Year 5 Mandatory Recurring Fee</b> Year 5 Mandatory Recurring Fee		1	\$8,403.00	\$8,403.00	\$8,403.00	\$8,403.00
<b>*Optional Amount:</b>							<b>\$33,612.00</b>
						<b>\$33,612.00</b>	<b>\$33,612.00</b>

Part Number	Years 2-5 Maintenance	*Optional	Qty	List Price (Each)	List Price (Extended)	Discounted Price (Each)	Discounted Price (Extended)
Prof. Services Maintenance	<b>Year 2 Annual Maintenance Contract</b> Year 2 Annual Maintenance Coverage For Your Solution		1	\$41,515.00	\$41,515.00	\$41,515.00	\$41,515.00
Prof. Services Maintenance	<b>Year 3 Annual Maintenance Contract</b> Year 3 Annual Maintenance Coverage For Your Solution		1	\$41,515.00	\$41,515.00	\$41,515.00	\$41,515.00
Prof. Services Maintenance	<b>Year 4 Annual Maintenance Contract</b> Year 4 Annual Maintenance Coverage For Your Solution		1	\$41,515.00	\$41,515.00	\$41,515.00	\$41,515.00
Prof. Services Maintenance	<b>Year 5 Annual Maintenance Contract</b> Year 5 Annual Maintenance Coverage For Your Solution		1	\$41,515.00	\$41,515.00	\$41,515.00	\$41,515.00
<b>*Optional Amount:</b>							<b>\$166,060.00</b>
						<b>\$166,060.00</b>	<b>\$166,060.00</b>



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Quote Summary		Amount
Primary Site		\$120,551.00
Back Up Site		\$44,262.00
Encryption Feature		\$4,926.00
Services		\$32,859.00
	<b>Total</b>	<b>\$202,598.00</b>

*Optional Expenses		Amount
Mandatory Recurring Fees		\$33,612.00
Years 2-5 Maintenance		\$166,060.00
	<b>Optional Subtotal</b>	<b>\$199,672.00</b>

Payment Terms	No. of Payments		Amount
Net 30	1	None	\$202,598.00

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors.

\_\_\_\_\_  
 Signature

\_\_\_\_\_  
 Date