

# Mayor and Council Communication

**DATE:** 03/11/25

**M&C FILE NUMBER:** M&C 25-0196

**LOG NAME:** 13P RFP 25-0037 FIRE ALARM, SPRINKLER, AND SUPPRESSION KQ CW

**SUBJECT**

(ALL) Authorize Execution of an Agreement with Ideal Fire & Security, LLC for Fire Alarm, Sprinkler, and Suppression Systems Services in an Annual Amount Up to \$1,413,368.00 for the Initial Term and Authorize Four One-Year Renewal Options for the Same Annual Amount for All City Departments

**RECOMMENDATION:**

It is recommended that the City Council authorize the execution of an agreement with Ideal Fire & Security, LLC for fire alarm, sprinkler, and suppression systems services in an annual amount up to \$1,413,368.00 for the initial term and authorize four one-year renewal options for the same annual amount for all City Departments.

**DISCUSSION:**

The purpose of this Mayor and Council Communication (M&C) is to authorize the execution of an agreement to be used by all City of Fort Worth (City) departments to secure fire alarm, sprinkler, and suppression systems services, including but not limited to inspections, repairs, installations, and monitoring, of City-owned properties' fire alarms, sprinklers and suppression systems.

City Departments approached the Purchasing Division to solicit a bid for fire alarm, sprinkler, and suppression systems services. Purchasing issued Request for Proposal (RFP) No. 25-0037 for fire alarm, sprinkler, and suppression systems services, which consisted of detailed specifications of the City's standards and requirements.

The RFP was advertised in the *Fort Worth Star-Telegram* on December 4, 2024, December 11, 2024, December 18, 2024, December 25, 2024, January 1, 2025, and January 8, 2025. The City received a total of five (5) responses: Century Fire Holdings, LLC, FireTron, Inc., Western States Fire Protection, Ideal Fire & Security, LLC, and Summit Fire & Security, LLC.

Century Fire Holdings, LLC, Western States Fire Protection, and Summit Fire & Security, LLC were deemed non-responsive by the Business Equity Division for failure to meet the assigned Business Equity Goal.

An evaluation panel, consisting of representatives from Public Events and Property Management departments evaluated and scored the two remaining submittals using Best Value criteria. The individual scores were averaged for each of the criteria, and the final scores are listed in the table below. Once the technical evaluation was completed, Purchasing staff allocated points associated with pricing to each remaining vendor.

Proposers	Evaluation Criteria					Rank
	a	b	c	d	Total Score	
Ideal Fire & Security, LLC	21.67	16	25	25	87.67	1
FireTron, Inc.	18.33	16.67	22	24.59	81.59	2

The RFP document specified the use of the following Best Value Criteria:

- a. Ability to meet the City's needs
- b. Qualifications and Experience
- c. Approach to perform services
- d. Cost

After evaluation, the evaluation panel concluded that Ideal Fire & Security, LLC presented the best value to the City. Therefore, the evaluation panel recommends that City Council authorize an agreement with Ideal Fire & Security, LLC. No guarantee was made that a specific amount of services would be purchased. Staff certifies that the recommended vendor bid met specifications.

The maximum annual amount allowed under the agreements citywide will be \$1,413,368.00. However, the actual amount used will be based on needs of the department and available budget.

**AGREEMENT TERM:** Upon City Council approval, the initial term of this agreement shall begin upon execution and expire one year from that date.

**RENEWAL OPTIONS:** The agreement may be renewed for up to four (4) one-year terms at the City's option. This action does not require specific City Council approval provided that City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

**BUSINESS EQUITY** - The Business Equity Division placed a 10.30% business equity goal on this solicitation/contract. Ideal Fire & Security, LLC,

has agreed/committed to utilize 10.30% business equity subcontractor participation for the scope of work, meeting the City's Business Equity Ordinance. Any changes in subcontractors will be reviewed by the Business Equity Division.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

This project will serve ALL COUNCIL DISTRICTS.

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**FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies that funds are available in the current operating budget, as previously appropriated, in the participating departments' Operating Funds to support the approval of the above recommendation and execution of the agreement. Prior to an expenditure being incurred, the participating departments have the responsibility to validate the availability of funds.

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