

City of Fort Worth, Texas

# Mayor and Council Communication

DATE: 06/24/25 M&C FILE NUMBER: M&C 25-0580

LOG NAME: 13PP RFP 25-0082 TEMPORARY STAFFING SERVICES DM HRD

SUBJECT

(ALL) Authorize Execution of Non-Exclusive Agreements with Smith Temporaries, Inc. dba CornerStone Staffing, Compunnel Software Group, Inc., Openwork LLC, TRYFACTA, Inc., and 22nd Century Technologies, Inc. for a Three-Year Initial Term and Two Two-Year Renewal Options in a Combined Annual Amount Up to the Listed Identified Amounts for Temporary Staffing Services for All City Departments

RECOMMENDATION:

It is recommended that the City Council authorize execution of non-exclusive agreements with Smith Temporaries, Inc. dba CornerStone Staffing, Compunnel Software Group, Inc., Openwork LLC, TRYFACTA, INC., and 22nd Century Technologies, Inc. for a three-year initial term and two two-year renewal options in a combined annual amount up to the listed identified amounts for temporary staffing services for all City departments.

DISCUSSION:

This Mayor & Council Communication requests City Council authority to execute non-exclusive agreements for temporary staffing services with Smith Temporaries, Inc. dba CornerStone Staffing, Compunnel Software Group, Inc., Openwork LLC, TRYFACTA, INC., and 22nd Century Technologies, Inc. for a three-year initial term and two two-year renewal options in a combined annual amount up to the listed identified amounts below:

Term	Year	Amount
Initial	Year 1	\$3,500,000.00
Initial	Year 2	\$4,025,000.00
Initial	Year 3	\$4,628,750.00
First Renewal Option	Year 1	\$5,323,062.50
First Renewal Option	Year 2	\$6,121,521.88
Second Renewal Option	Year 1	\$7,039,750.16
Second Renewal Option	Year 2	\$8,095,712.68

The Human Resources Department approached the Purchasing Division to solicit a bid for temporary staffing services in the general categories of clerical, management, professional, service trades, technical/para professional, and assistant department director. These services will be used by various City departments. Purchasing issued Request for Proposal (RFP) No. 25-0082 for Temporary Staffing Services which consisted of detailed specifications of the City's standards and requirements.

The RFP was advertised in the *Fort Worth Star-Telegram* on February 26, 2025, March 05, 2025, March 12, 2025, March 19, 2025, March 26, 2025, and April 02, 2025. The City received a total of seventy four (74) responses: Smith Temporaries, Inc. dba Cornerstone Staffing, Compunnel Software Group, Inc., Openwork LLC, TRYFACTA, Inc., 22nd Century Technologies, Inc., Midtown Personnel, Inc., AppleOne, Inc., Infojini, Inc., Cogent Infotech Corporation, Abacus Service Corporation, Recruiting Source International, Abacus Corporation, Lancesoft, Inc., Ad-A-Staff, Inc., Radgov, Inc., My Next Career Path Staffing, LLC, Express Employment Professionals, DatamanUSA, LLC, Synticate Technologies, Inc., Alltex Staffing and Consulting, Harris-Jones Staffing & Recruiting, LLCA, Risun Solutions, Inc., Keystaff, Inc., Upsela Talent Solutions, Inc., Health Advocates Network, Inc., I Staff Solutions, Inc., Drake Nelson, LLC, Mando Technologies, Inc., Hart Employment Services, Rudra Enterprise, LLC,

IMCS Group, Inc., Healthcare Staffing Professionals a TrueBlue Company, HCL Global Systems, Inc., Napa Analytics LLC, Sonus Software Solutions, Inc., TeamGlobal, MyBasePay USA, LLC, A & Associates, Absolute Information Technologies, Inc., A-Line Staffing, Advanced Proactive Solutions, LLC, ALOIS, LLC, Apsan Technologies, Beatty's Services, Inc., BridgeWork Partners, Centstone Services, LLC, Coil Digital Consulting, Diskriter, Inc., Donato Technologies, Esolvit, Inc., Fuchsia Services, Inc., Global Force USA, Hanker Systems, Inc., Ho2 Systems, LLC, InnoSoul, Inc., InstantServe, LLC, Marathon Staffing, MDMartin, LLC, MGT Impact Solutions, LLC, Millennium Franchise Group, LLC dba Hacking Solutions, Net2Source, Noor Staffing Group, LLC, NRT Group, Peak Performers, Laine Federal Solutions, Procom Services America, Inc., Prolim Global Corporation, Qultek Consultants, Inc., Sigma, Inc., Simarn, LLC, Staffing Boutique, Inc., Technostaff, LLC, VanderHouwen, and E-Solutions, Inc.

An evaluation panel, consisting of representatives from the Human Resources Department, evaluated and scored the submittals using Best Value criteria. The individual scores were averaged for each of the criteria, and the final scores are listed in the table below.

TeamGlobal, MyBasePay USA, LLC, and E-solutions, Inc. were deemed non-responsive by the Business Equity Division within the Diversity & Inclusion Department.

A & Associates, Absolute Information Technologies, Inc., A-Line Staffing, Advanced Proactive Solutions, LLC, ALOIS, LLC, Apsan Technologies, Beatty's Services, Inc., BridgeWork Partners, Centstone Services, LLC, Coil Digital Consulting, Diskriter, Inc., Donato Technologies, Esolvit, Inc., Fuchsia Services, Inc., Global Force USA, Hanker Systems, Inc., Ho2 Systems, LLC, innoSoul, Inc., InstantServe, LLC, Marathon Staffing, MDMartin, LLC, MGT Impact Solutions, LLC, Millennium Franchise Group, LLC dba Hacking Solutions, Net2source, Noor Staffing Group, LLC, NRT Group, Peak Performers, Laine Federal Solutions, Procom Services America, Inc., PROLIM Global Corporation, Qultek Consultants, Inc., Sigma, Inc., Simarn, LLC, Staffing Boutique, Inc., Technostaff, LLC, and VanderHouwen were deemed non-responsive as they did not submit all of the required documentation to be evaluated.

Mando Technologies, Inc., Hart Employment Services, Rudra Enterprise, LLC, IMCS Group, Inc., Healthcare Staffing Professionals a TrueBlue Company, HCL Global Systems, Inc., Napa Analytics, LLC, and Sonus Software Solutions, Inc. were deemed non-responsive as it did not score at least 50% or more of the total points available for the technical criteria necessary for price evaluation.

Abacus Corporation, Ad-A-Staff, Inc., AllTex Staffing and Consulting, DatamanUSA, LLC, Drake Nelson, LLC, Express Employment Professionals, Harris-Jones Staffing & Recruiting, LLCA, Health Advocates Network, Inc., I Staff Solutions, Inc., KeyStaff, Inc., LanceSoft, Inc., My Next Career Path Staffing, LLC, RADgov, Inc., Recruiting Source International, Risun Solutions, Inc., Synticate Technologies, Inc., and UpSela Talent Solutions, Inc. were removed from the evaluation process during the technical review portion. They were not further evaluated due to their lower relative technical scores, and no pricing evaluation was conducted for these submissions.

Due to the high volume of proposals and to ensure a manageable and thorough review, the top-ranked vendors based on technical scoring were shortlisted for further consideration. Pricing points were applied only to these top 10 vendors. Only those staffing positions that all top 10 shortlisted vendors bid on were used in the pricing analysis. Pricing totals were calculated exclusively on these common items, allowing for an equitable comparison across all vendors. All pricing information was taken directly from each vendor's submitted bid table.

The RFP specified the use of the following Best Value Criteria:

- a. Cost
- b. Experience working as a temporary staffing agency for large organizations
- c. Infrastructure in place to be able to provide quality and timely service for large organizations
- d. Experience providing temporary staffing services to municipalities
- e. Recruitment Process and Methodology

Supplier	Evaluation Criteria					Total	Rank
	a.	b.	c.	d.	e.		
Smith Temporaries, Inc. dba Cornerstone Staffing	26.65	13.50	20.83	13.50	13.50	87.98	1
Compunnel Software Group, Inc.	29.59	12.50	20.00	12.00	11.50	85.59	2
Openwork LLC	30.00	11.50	20.00	11.00	10.50	83.00	3
TRYFACTA, INC.	26.24	12.50	20.00	12.00	9.50	80.24	4
22nd Century Technologies, Inc.	25.75	12.00	18.33	12.00	12.00	80.08	5

