

Siddons Martin Emergency Group, LLC
 3500 Shelby Lane
 Denton, Texas 76207
 GDN PI 15891
 TXDOT MVD No. A115890
 EIN 27-4333590



July 9, 2020

James Barton
 FORT WORTH FIRE DEPARTMENT
 1000 THROCKMORTON ST
 FORT WORTH, TX 76102

3458/3459
 3460/346

Proposal Summary for 2021 Apparatus Order

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to **FORT WORTH FIRE DEPARTMENT**. The unit will comply with all specifications attached. Total price includes delivery to **FORT WORTH FIRE DEPARTMENT** and training on operation and use of the apparatus.

Description	Amount
3- Pierce-Custom Velocity Aerial - 107'	(1,209,631.52) \$3,628,894.56
8- Pierce-Custom Velocity Pumpers	(869,720.575) \$6,957,764.60
Contract Amount	\$2000.00
Final Sales Price	<u>\$10,588,659.16</u>

Additional. All fees, trips, equipment, training and delivery included in the final price. Proposal is valid until September 30, 2020. Prepayment discounts are included and due withing 30 days of contract signing.

Taxes. Taxes are not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

Late Fee. A late fee of .033% of the sale price will be charged per day for overdue payments beginning ten (10) days after the payment is due for the first 30 days. The late fee increases to .044% per day after the first 30 days until the payment is received. In the event a prepayment is received after the due date, the discount will be reduced by the same percentages above, increasing the overall cost of the apparatus.

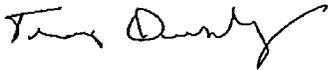
Cancellation. In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred and may be applied:

- (A) 10% of the Purchase Price after order is accepted and entered by Manufacturer;
- (B) 20% of the Purchase Price after completion of the approval drawings;
- (C) 30% of the Purchase Price upon any material requisition by Manufacturer.

The cancellation fee will increase accordingly as costs are incurred as the order progresses through engineering and into manufacturing. Siddons-Martin Emergency Group endeavors to mitigate any such costs through the sale of such product to another purchaser; however, the customer shall remain liable for the difference between the purchase price and, if applicable, the sale price obtained by Siddons-Martin Emergency Group upon sale of the product to another purchaser, plus any costs incurred by Siddons-Martin Emergency Group to conduct such

Acceptance. In an effort to ensure the above stated terms and conditions are understood and adhered to, Siddons-Martin Emergency Group, LLC requires an authorized individual from the purchasing organization to sign and date this proposal and include it with any purchase order. Upon signing this proposal, the terms and conditions stated herein will be considered binding and accepted by the Customer. The terms and acceptance of this proposal will be governed by the laws of the State of Texas. No additional terms or conditions will be binding upon Siddons-Martin Emergency Group, LLC unless agreed to in writing and signed by a duly authorized officer of Siddons-Martin Emergency Group, LLC

Sincerely,



Travis Ownby
Siddons-Martin Emergency Group, LLC

I, _____, the authorized representative of **FORT WORTH FIRE DEPARTMENT**, agree to all of the terms of this proposal and the specifications attached hereto and this proposal will be binding upon **FORT WORTH FIRE DEPARTMENT**.

Signature & Date

Supplier ID 37148

Pumpers
Item 11644
Category 25101704

Aerial
Item 11646
Category 25101911

HGA Fee
Item 11648
Category 93151510



CONTRACT PRICING WORKSHEET
For MOTOR VEHICLES Only

Contract No.:

FS12-19

Date Prepared:

07/10/20

*This Worksheet is prepared by Contractor and given to End User. If a PO is issued, both documents **MUST** be faxed to H-GAC @ 713-993-4548. Therefore please type or print legibly.*

Buying Agency:	Fort Worth	Contractor:	Siddons-Martin Emergency Group
Contact Person:	Chief James Barton	Prepared By:	Jeff Doran
Phone:	817-392-6805	Phone:	800-784-6806
Fax:	N/A	Fax:	
Email:	Robert.barton@fortworthtexas.gov	Email:	jdoran@siddons-martin.com

Product Code:	FS19VC09	Description:	Velocity Chassis, PUC Pumper
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A. Product Item Base Unit Price Per Contractor's H-GAC Contract: \$643,725.00

B. Published Options - Itemize below - Attach additional sheet(s) if necessary - Include Option Code in description if applicable.
(Note: Published Options are options which were submitted and priced in Contractor's bid.)

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			\$232,432.00
Subtotal B:			\$232,432.00

C. Unpublished Options - Itemize below / attach additional sheet(s) if necessary

Description	Cost	Description	Cost
Subtotal From Additional Sheet(s):			\$25,251.00
Subtotal C:			\$25,251.00

Check: Total cost of Unpublished Options (C) cannot exceed 25% of the total of the Base Unit Price plus Published Options (A+B) For this transaction the percentage is: 2.88%

D. Total Cost Before Any Applicable Trade-In / Other Allowances / Discounts (A+B+C)

Quantity Ordered:	8	X Subtotal of A + B + C:	901408	=	Subtotal D:	\$7,211,264.00
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E. H-GAC Order Processing Charge (Amount Per Current Policy) Subtotal E: \$0.00

F. Trade-Ins / Other Allowances / Special Discounts / Freight / Installation

Description	Cost	Description	Cost
Chassis Pre-Payment Discount	-\$89,816.00		
100% Pre-Payment Discount	-\$112,216.00		
Pierce Fleet Discount	-\$51,467.40		
Subtotal F:			-\$253,499.40

Delivery Date: 10 - 11 Months ARO **G. Total Purchase Price (D+E+F):** \$6,957,764.60

Pulse Number	Qty	Description	Published Options	Unpublished Options
130	1	Disc Brakes, Rear, Single	\$809.00	
134	1	Air Inlet-outlet	\$724.00	
136	1	12 or 120 volt air compressor	\$1,855.00	
137	1	Brake fittings compression type	\$1,437.00	
141	-1	Cummins L9 450hp to Detroit DD13 470 hp	-\$20,187.00	
151	1	Aggressive Down shift	\$143.00	
156	1	Increase DEF Capacity	\$511.00	
159	1	Add Extended Bumper	\$2,335.00	
161	1	Bumper tray with cover	\$968.00	
165	2	Bumper warning light recess	\$1,826.00	
167	1	Mirrors - change to Bus style cab corner	\$3,125.00	
170	1	Raised roof, custom cab	\$2,000.00	
174	1	Mounting plate on engine tunnel	\$505.00	
177	1	110 Volt cab A/C	\$2,302.00	
186	1	EMS Compartment in Cab	\$2,668.00	
190	1	Handrail with LED Lighting Cab	\$576.00	
192	1	Cab Windows Factory Tint	\$504.00	
206	-1	Upgrade Velocity to Dash CF	-\$3,669.00	
208	9	Spare 12 volt power (each)	\$1,071.00	
209	1	Radio with Weatherband	\$1,070.00	
214	1	Install Customer GPS	\$381.00	
233	1	Intercom Wireless System	\$5,077.00	
235	5	Intercom Headset - wireless	\$5,100.00	
237	1	IOTA Charger	\$1,185.00	
245	2	Auto-eject 20 amp	\$1,082.00	
247	1	Transfer switch	\$628.00	
249	1	Batteries 6 total	\$1,062.00	
253	2	LED cab lighting	\$1,746.00	
256	1	12 volt LED Scene - A	\$1,308.00	
263	1	12 volt LED Flood Recessed or surface (per light) A	\$1,246.00	
264	4	12 volt LED Flood Recessed or surface (per light) B	\$7,408.00	
275	1	Hose Bed Cover, Aluminum	\$5,853.00	
278	2	Additional Hosebed Divider	\$1,066.00	
287	2	PUC Flip-out steps	\$1,914.00	
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	7	Adjustable Compartment shelves	\$1,400.00	
312	1	Swing-out tool board	\$1,747.00	
316	2	Adjustable slide-out tray	\$1,450.00	
317	1	Tilt-out adjustable tray	\$704.00	
327	2	SCBA Cylinder storage in fender panel triple (each)	\$1,918.00	
329	2	Extinguisher Compartment	\$1,340.00	
334	1	Increase Pump from 1250 to 1500 gpm	\$2,682.00	
339	1	Flow Meters, each	\$1,864.00	
344	1	2.5" Discharge front bumper	\$3,123.00	
350	1	2.5" Discharge	\$1,808.00	
358	1	Electric Extenda Gun	\$6,362.00	
366	1	Crosslay roll-up door enclosure	\$2,684.00	
368	1	Hose Reel, Rear Compartment Mounted w/ 150' Hose	\$3,628.00	
377	1	Foam Pro 2002 Dual Agent to (3) Discharges	\$20,968.00	
382	1	Foam Cell 20 Gallons	\$1,568.00	
392	2	Tank Level LED Group	\$2,736.00	
393	1	Tank level LED (Individual lights)	\$2,839.00	
394	7	LED Backlite Gauges each	\$721.00	
420	1	Additional Speaker	\$645.00	
422	1	Q2B Siren	\$4,122.00	
428	2	Traffic Directing light bar "A"	\$3,072.00	
438	1	Hydraulic 6 KW	\$18,963.00	
458	1	Light Tower 12 volt 4 - Lights	\$13,448.00	
459	1	Electric Cord Reel with 200' of 10/3	\$2,727.00	
403	1	LED Emergency Light Package	\$12,466.00	
499	1	Painted Grill	\$1,246.00	

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July 9, 2020

James Barton

FORT WORTH FIRE DEPARTMENT
 1000 THROCKMORTON ST
 FORT WORTH, TX 76102

Proposal for 2021 pumper

Siddons-Martin Emergency Group, LLC is pleased to provide the following proposal to **FORT WORTH FIRE DEPARTMENT**. The unit will comply with all specifications attached. Total price includes delivery to **FORT WORTH FIRE DEPARTMENT** and training on operation and use of the apparatus.

Description	Amount
8- Pierce-Custom Velocity Pumpers	
Unit price - \$751,796.57	
Price guaranteed for 60 days. Delivery within 10-11 months of order date. A warranty term of 12 months is included.	
Vehicle Price	\$6,014,372.56
Chassis Prepay Discount	(\$89,816.00)
Full Prepay Discount	(\$112,216.00)
Loose Equipment	\$800,000.00
8 year maintenance plan	\$345,424.00
Sub Total	\$6,957,764.60
Contract Amount	<u>\$2,000.00</u>
Final Sales Price	<u>\$6,959,764.60</u>

Additional. Loose equipment funds include Draft Commander purchase. Preconstruction and final inspection trips are included.

Taxes. Taxes are not included in this proposal. In the event that the purchasing organization is not exempt from sales tax or any other applicable taxes and/or the proposed apparatus does not qualify for exempt status, it is the duty of the purchasing organization to pay any and all taxes due. Balance of sale price is due upon acceptance of the apparatus at the factory.

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Cancellation. In the event this proposal is accepted, and a purchase order is issued then cancelled or terminated by Customer before completion, Siddons-Martin Emergency Group may charge a cancellation fee. The following charge schedule based on costs incurred and may be applied:

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Sincerely,

Travis Ownby
Siddons-Martin Emergency Group, LLC

I, _____, the authorized representative of **FORT WORTH FIRE DEPARTMENT**, agree to all of the terms of this proposal and the specifications attached hereto and this proposal will be binding upon **FORT WORTH FIRE DEPARTMENT**.

Signature & Date

Pulse Number	Qty	Description	Published Options	Unpublished Options
134	1	Air Inlet-outlet	\$724.00	
136	1	12 or 120 volt air compressor	\$1,855.00	
137	1	Brake fittings compression type	\$1,437.00	
141	1	Cummins L9 450hp to Detroit DD13 470 hp	\$20,187.00	
142	1	Detroit DD13 470 to 525	\$4,788.00	
149	1	EVS 3000 TO 4000	\$9,661.00	
151	1	Aggressive Down shift	\$143.00	
156	1	Increase DEF Capacity	\$511.00	
159	1	Add Extended Bumper	\$2,335.00	
161	1	Bumper tray with cover	\$968.00	
165	2	Bumper warning light recess	\$1,826.00	
170	1	Raised roof, custom cab	\$2,000.00	
174	1	Mounting plate on engine tunnel	\$505.00	
181	1	SCBA Safety Seat	\$916.00	
190	1	Handrail with LED Lighting Cab	\$576.00	
192	1	Cab Windows Factory Tint	\$504.00	
201	1	Upgrade Enforcer to Velocity	\$44,644.00	
208	5	Spare 12 volt power (each)	\$595.00	
209	1	Radio with Weatherband	\$1,070.00	
213	1	Install Customer Antenna	\$60.00	
229	1	Camera Stabilizer without lazer	\$4,135.00	
233	1	Intercom Wireless System	\$5,077.00	
235	5	Intercom Headset - wireless	\$5,100.00	
237	1	IOTA Charger	\$1,185.00	
245	2	Auto-eject 20 amp	\$1,082.00	
247	1	Transfer switch	\$628.00	
249	1	Batteries 6 total	\$1,062.00	
252	1	430 amp Delco alternator	\$3,911.00	
254	2	LED body perimeter additional	\$3,956.00	
256	1	12 volt LED Scene - A	\$1,308.00	
259	2	12 volt LED Flood Brow light B	\$5,358.00	
263	1	12 volt LED Flood Recessed or surface (per light) A	\$1,246.00	
264	4	12 volt LED Flood Recessed or surface (per light) B	\$7,408.00	
280	1	PUC Body Configuration	\$12,999.00	
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	6	Adjustable Compartment shelves	\$1,200.00	
311	2	Slide-out tool board	\$2,292.00	
312	1	Swing-out tool board	\$1,747.00	
314	2	Slide-out floor tray	\$1,684.00	
316	3	Adjustable slide-out tray	\$2,175.00	
325	1	SCBA Cylinder storage in fender panel single (each)	\$682.00	
326	2	SCBA Cylinder storage in fender panel double (each)	\$1,798.00	
328	1	SCBA Storage in fender panel	\$1,112.00	
329	1	Extinguisher Compartment	\$670.00	
338	1	Add Mechanical Seal to Pump	\$883.00	
339	1	Flow Meters, each	\$1,864.00	
366	1	Crosslay roll-up door enclosure	\$2,684.00	
369	1	Hose Reel, above pump w/ 150' Hose	\$3,343.00	
392	2	Tank Level LED Group	\$2,736.00	
420	1	Additional Speaker	\$645.00	
422	1	Q2B Siren	\$4,122.00	
428	2	Traffic Directing light bar "A"	\$3,072.00	
438	1	Hydraulic 6 KW	\$18,963.00	
459	2	Electric Cord Reel with 200' of 10/3	\$5,454.00	
492	1	LED Rung Lighting	\$4,455.00	
494	1	12 Volt LED Tracking/tip lights	\$3,234.00	
506	1	Graphics Upgraded 4	\$4,706.00	
522	16	Major P. M.	\$31,808.00	
524	8	Aerial Maintenance	\$14,200.00	
589	1	Small poly console box	\$1,236.00	
4249	1	Slides, Dura-Surf, Ground Ladder Storage		\$652.00
13098	1	Hose, Booster - 200' of .75"/800 PSI, (four 50' sections)		\$348.00
123686	1	Drip Rail, Cab Roof		\$328.00

Pulse Number	Qty	Description	Published Options	Unpublished Options
134	1	Air Inlet-outlet	\$724.00	
136	1	12 or 120 volt air compressor	\$1,855.00	
137	1	Brake fittings compression type	\$1,437.00	
141	1	Cummins L9 450hp to Detroit DD13 470 hp	\$20,187.00	
142	1	Detroit DD13 470 to 525	\$4,788.00	
149	1	EVS 3000 TO 4000	\$9,661.00	
151	1	Aggressive Down shift	\$143.00	
156	1	Increase DEF Capacity	\$511.00	
159	1	Add Extended Bumper	\$2,335.00	
161	1	Bumper tray with cover	\$968.00	
165	2	Bumper warning light recess	\$1,826.00	
170	1	Raised roof, custom cab	\$2,000.00	
174	1	Mounting plate on engine tunnel	\$505.00	
181	1	SCBA Safety Seat	\$916.00	
190	1	Handrail with LED Lighting Cab	\$576.00	
192	1	Cab Windows Factory Tint	\$504.00	
201	1	Upgrade Enforcer to Velocity	\$44,544.00	
208	5	Spare 12 volt power (each)	\$595.00	
209	1	Radio with Weatherband	\$1,070.00	
213	1	Install Customer Antenna	\$60.00	
229	1	Camera Stabilizer without lazer	\$4,135.00	
233	1	Intercom Wireless System	\$5,077.00	
235	5	Intercom Headset - wireless	\$5,100.00	
237	1	IOTA Charger	\$1,185.00	
245	2	Auto-eject 20 amp	\$1,082.00	
247	1	Transfer switch	\$628.00	
249	1	Batteries 6 total	\$1,062.00	
252	1	430 amp Delco alternator	\$3,911.00	
254	2	LED body perimeter additional	\$3,956.00	
256	1	12 volt LED Scene - A	\$1,308.00	
259	2	12 volt LED Flood Brow light B	\$5,358.00	
263	1	12 volt LED Flood Recessed or surface (per light) A	\$1,246.00	
264	4	12 volt LED Flood Recessed or surface (per light) B	\$7,408.00	
280	1	PUC Body Configuration	\$12,999.00	
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	6	Adjustable Compartment shelves	\$1,200.00	
311	2	Slide-out tool board	\$2,292.00	
312	1	Swing-out tool board	\$1,747.00	
314	2	Slide-out floor tray	\$1,684.00	
316	3	Adjustable slide-out tray	\$2,176.00	
325	1	SCBA Cylinder storage in fender panel single (each)	\$682.00	
326	2	SCBA Cylinder storage in fender panel double (each)	\$1,798.00	
328	1	SCBA Storage in fender panel	\$1,112.00	
329	1	Extinguisher Compartment	\$670.00	
338	1	Add Mechanical Seal to Pump	\$883.00	
339	1	Flow Meters, each	\$1,864.00	
366	1	Crosslay roll-up door enclosure	\$2,884.00	
369	1	Hose Reel, above pump w/ 150' Hose	\$3,343.00	
392	2	Tank Level LED Group	\$2,736.00	
420	1	Additional Speaker	\$645.00	
422	1	Q2B Siren	\$4,122.00	
428	2	Traffic Directing light bar "A"	\$3,072.00	
438	1	Hydraulic 6 KW	\$18,963.00	
459	2	Electric Cord Reel with 200' of 10/3	\$5,454.00	
492	1	LED Rung Lighting	\$4,455.00	
494	1	12 Volt LED Tracking/tip lights	\$3,234.00	
506	1	Graphics Upgraded 4	\$4,706.00	
522	16	Major P. M.	\$31,808.00	
524	8	Aerial Maintenance	\$14,200.00	
589	1	Small poly console box	\$1,236.00	
4249	1	Slides, Dura-Surf, Ground Ladder Storage		\$652.00
13098	1	Hose, Booster - 200' of .75"/800 PSI, (four 50' sections)		\$348.00
123686	1	Drip Rail, Cab Roof		\$328.00

Pulse Number	Qty	Description	Published Options	Unpublished Options
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201	1	Upgrade Enforcer to Velocity	\$44,544.00	
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209	1	Radio with Weatherband	\$1,070.00	
213	1	Install Customer Antenna	\$60.00	
229	1	Camera Stabilizer without laser	\$4,135.00	
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259	2	12 volt LED Flood Brow light B	\$5,358.00	
263	1	12 volt LED Flood Recessed or surface (per light) A	\$1,246.00	
264	4	12 volt LED Flood Recessed or surface (per light) B	\$7,408.00	
280	1	PUC Body Configuration	\$12,999.00	
296	1	LED Compartment Lighting base upgrade lighting	\$1,883.00	
310	6	Adjustable Compartment shelves	\$1,200.00	
311	2	Slide-out tool board	\$2,292.00	
312	1	Swing-out tool board	\$1,747.00	
314	2	Slide-out floor tray	\$1,684.00	
316	3	Adjustable slide-out tray	\$2,175.00	
325	1	SCBA Cylinder storage in fender panel single (each)	\$682.00	
326	2	SCBA Cylinder storage in fender panel double (each)	\$1,798.00	
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329	1	Extinguisher Compartment	\$670.00	
338	1	Add Mechanical Seal to Pump	\$883.00	
339	1	Flow Meters, each	\$1,864.00	
366	1	Crosslay roll-up door enclosure	\$2,684.00	
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428	2	Traffic Directing light bar "A"	\$3,072.00	
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459	2	Electric Cord Reel with 200' of 10/3	\$5,454.00	
492	1	LED Rung Lighting	\$4,455.00	
494	1	12 Volt LED Tracking/Up Lights	\$3,234.00	
506	1	Graphics Upgraded 4	\$4,706.00	
522	16	Major P. M.	\$31,808.00	
524	8	Aerial Maintenance	\$14,200.00	
589	1	Small poly console box	\$1,236.00	
4249	1	Slides, Dura-Surf, Ground Ladder Storage		\$652.00
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123686	1	Drip Rail, Cab Roof		\$328.00

