

# Mayor and Council Communication

**DATE:** 09/15/20

**M&C FILE NUMBER:** M&C 20-0650

**LOG NAME:** 13P MULTI CO-OP TECHNOLOGY INFRASTRUCTURE ITS ADK

**SUBJECT**

(ALL) Authorize Non-Exclusive Purchase Agreements for Information Technology Infrastructure, with Netsync Network Solutions, Inc., Presidio Networked Solutions Group, LLC, and Future Com, LTD., Using Cooperative Contracts for the Information Technology Solutions Department for the Combined Amount Up to \$2,500,000.00

**RECOMMENDATION:**

It is recommended that the City Council authorize non-exclusive purchase agreements for information technology infrastructure with Netsync Network Solutions, Inc., Presidio Networked Solutions Group, LLC, and Future Com, LTD., using multiple State of Texas Department of Information Resources Contracts, General Services Administration and The Interlocal Purchasing System cooperative contracts for the Information Technology Solutions Department for the initial combined amount up to \$2,500,000.00.

**DISCUSSION:**

The Information Technology Solutions Department (ITS) will use these agreements to purchase equipment and services from Netsync Network Solutions, Inc., Presidio Networked Solutions Group, LLC, and Future Com, LTD to support the City's information technology infrastructure. This infrastructure includes equipment and software supporting the City's servers, data storage, virtual desktop environment, and network and telephone systems. These agreements will be used to support the refreshes for the equipment that has reached the end of life cycle as well as new projects for City departments using the following cooperative contracts:

<b>Vendors</b>	<b>Cooperative</b>	<b>Term</b>
Presidio, Netsync and Future Com	DIR-TSO-4288	2/21/2025
Presidio, Netsync and Future Com	DIR-TSO-4160	10/2/2024
Netsync and Future Com	TIPS 200105	05/31/2023
Presidio, Netsync and Future Com	DIR-CPO-4444	1/23/2025
Presidio, Netsync	DIR-TSO-3763	1/10/2024
Presidio, Netsync	DIR-TSO-4299	12/17/2023
Presidio	DIR-TSO-3847	5/25/2021
Presidio	DIR-TSO-4254	10/15/2022
Netsync	DIR-TSO-4169	11/21/2022
Netsync	DIR-CPO-4430	7/10/2024
Netsync, Presidio	TIPS 18050101	7/31/2021
Netsync	TIPS 18050102	7/31/2021

Presidio	DIR-TSO-4167	7/03/2023
Future Com	DIR-TSO-3926	6/28/2022
Future Com	GSA GS-35F-0119Y	12/19/2021

In the previous years, the Information Technology Solutions Department spent approximately \$1.7 million in authorized expenditures out of the operating and capital fund. Approval would allow a total of \$2,500,000.00 million for projects such as safety and security, new building projects, building upgrades, building renovations and building expansion projects. Approval of this M&C will eliminate prior spending authority authorized under Mayor and Council Communication P-12248, 19-0123 and 19-0270.

**PRICE ANALYSIS** - The Texas Department of Information Resources Contract (DIR), General Services Administration (GSA), and The Interlocal Purchasing System (TIPS) Contract offers discounted pricing. Staff has reviewed the pricing and determined it to be fair and reasonable.

**COOPERATIVE PURCHASE** - State law provides that a local government purchasing an item under a cooperative purchasing agreement satisfies any state law requiring that the local government seek competitive bids for the purchase of items. DIR, GSA and TIPS Contracts are competitively bid to increase and simplify the purchasing power of government entities.

**SUCCESSOR CONTRACTS** - In the event that the cooperative agreement is not renewed, staff would cease making purchases at the end of the last purchase agreement coinciding with the valid cooperative agreement. If the City Council were to not appropriate funds for a future year, staff would cease making purchases when the last appropriation expires, regardless of whether the then-current purchase agreement has expired. If the cooperative contract is extended, this M&C authorizes the City to purchase similar software and services under the extended contracts. If the cooperative contract is not extended, but a new cooperative contract is executed with vendor with substantially similar terms as the previous cooperative contract, this M&C authorizes the City to purchase the services under the new cooperative contract.

**M/WBE OFFICE** – A MBW/SBE goal is not assigned when purchasing from an approved purchasing cooperative or public entity.

**ADMINISTRATIVE CHANGE ORDER** - An administrative change order or increase may be made by the City Manager for an amount up to \$100,000.00 and does not require specific City Council approval as long as sufficient funds have been appropriated.

**AGREEMENT TERM** - Upon City Council's approval, this agreement shall become effective and in accordance with the terms of the DIR, GSA and TIPS contract.

**RENEWAL OPTIONS:** The agreement may be renewed for additional terms according to the cooperative agreement at the City's options to renew. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

**FISCAL INFORMATION / CERTIFICATION:**

The Director of Finance certifies that upon approval of the above recommendations funds will be available upon adoption of the Fiscal Year 2021 Budget by the City Council, and the funds will be available in the Fiscal Year 2021 operating budget, as appropriated, in the General Fund to support the approval of the above recommendation and award of the contract. Prior to an expenditure being incurred, the Information Technology Solutions Department has the responsibility to validate the availability of funds

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