

City of Fort Worth, Texas

Mayor and Council Communication

DATE: 09/30/25 M&C FILE NUMBER: M&C 25-0922

LOG NAME: 13P RFP 25-0168 SECURITY GUARD SERVICES PD JJ

SUBJECT

(ALL) Authorize Execution of Non-Exclusive Agreements with Texas Industrial Security, Inc. and Deltacon Global Inc. dba Deltacon Security for Security Guard Services in an Annual Combined Amount Up to \$220,000.00 for the First Year and Authorize Four One-Year Renewal Options for the Same Annual Amount for the Police Department

RECOMMENDATION:

It is recommended that the City Council authorize the execution of non-exclusive agreements with Texas Industrial Security, Inc. and Deltacon Global Inc. dba Deltacon Security for security guard services in an annual combined amount up to \$220,000.00 for the initial term and authorize four one-year renewal options for the same annual amount for the Police Department.

DISCUSSION:

The purpose of this M&C is to secure non-exclusive agreements for security guard services for the Police Department. Security guard services will be utilized for prisoners admitted to John Peter Smith Hospital and other area hospitals. The services will be on as-needed basis with the option to have armed guards as well. To procure these services, Purchasing issued Request for Proposal (RFP) 25-0168, which outlined detailed responsibilities and requirements to provide these services.

The RFP was advertised in the Fort Worth Star-Telegram on June 11, 2025, June 18, 2025, June 25, 2025, and July 2, 2025. The City received fifteen (15) responses.

An evaluation panel made up of staff from the Police and Municipal Courts Department reviewed and scored the submittals using the Best Value criteria. Scores were averaged for each of the criteria and the final scores are shown in the table below.

Supplier	Evaluation Criteria				Total	Rank
	a	b	c	d		
Texas Industrial Security, Inc.	21.67	22.50	27	15.41	86.58	1
Deltacon Global Inc. dba Deltacon Security	21.67	20.83	25	17.11	84.61	2
Sentry Force Security	22.50	21.67	27	11.60	82.76	3
Texas Veteran Security LLC	19.17	20	23	14.01	76.18	4
Smart Procurement Solutions Inc	20	20.83	24	11.03	75.87	5
First Responder Protective Services Corp	20	20	25	10.44	75.44	6
Zonta Facta Collective	17.50	16.67	21	20	75.17	7
TXPSI	15.83	15.83	18	16.24	65.91	8

Anointed Hands Safety Training and Security LLC	14.17	12.50	15	17.64	59.30	9
Dark Horses group SRT-PMC LLC	15	13.33	16	12.64	56.98	10

Applied Operations Security & Investigations, PCBM Protection Group, Blue Star Security, Henderson Security Solutions LLC, and Gladiator Universal Security Services LLC, did not score at least 50% of the total available points, therefore, cost was not evaluated.

The RFP outlined the following evaluation factors:

- a. Proposer's qualifications, experience, and reference
- b. Proposer's approach to perform services
- c. Proposer's ability to meet the City's
- d. Cost

After completing the evaluation, the panel concluded that Texas Industrial Security, Inc. and Deltacon Global Inc. dba Deltacon Security offered the best value to the City. As a result, the panel recommends that City Council authorize non-exclusive agreements with Texas Industrial Security, Inc. and Deltacon Global Inc. dba Deltacon Security. No guarantee was made that a specific amount of these services would be purchased. Staff certifies that the recommended vendor's proposal meets specifications.

FUNDING: The combined maximum annual amount allowed under the agreements will be \$220,000.00. However, the actual amount used will be based on the needs of the department and available budget. Funding is budgeted in Other Contractual Services account within the General Fund for the Police Department.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

AGREEMENT TERMS: Upon City Council approval, the agreements shall begin upon execution and expire one (1) year from that date.

RENEWAL TERMS: The Agreements may be renewed at the City's option for four (4) additional one-year terms. This action does not require City Council approval, provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal terms.

SMALL BUSINESS PROGRAM: This bid was issued before September 1, 2025, preceding the implementation of the Small Business Program. Therefore, a Small Business Goal was not assigned.

This project will serve ALL COUNCIL DISTRICTS.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the above recommendation and adoption of the Fiscal Year 2026 Budget by the City Council, funds will be available in the Fiscal Year 2026 operating budget, as appropriated, in the General Fund to support execution of the agreements. Prior to an expenditure being incurred, the Police Department has the responsibility to validate the availability of funds.

Submitted for City Manager's Office by: Reginald Zeno 8517
William Johnson 5806

Originating Business Unit Head: Reginald Zeno 8517
Robert Alldredge 4131

Additional Information Contact: Brandy Hazel 8087
Juby Jacob 8066