

City of Fort Worth, Texas

Mayor and Council Communication

DATE: 04/22/25 M&C FILE NUMBER: M&C 25-0340

LOG NAME: 13P ITB 25-0012 BULK CHEMICALS AO WATER

SUBJECT

(ALL) Authorize Execution of Non-Exclusive Purchase Agreements with Identified Vendors for Water Treatment Chemicals for the Water Department in a Combined Annual Amount Up to \$35,000,000.00 for the Initial Term and Authorize Four, One-Year Renewals for \$35,875,000.00 for the First Renewal, \$36,771,875.00 for the Second Renewal, \$37,691,172.00 for the Third Renewal, and \$38,633,452.00 for the Fourth Renewal

RECOMMENDATION:

It is recommended that the City Council authorize execution of non-exclusive purchase agreements with Atlantic Petroleum & Mineral Resources, Inc, Baker Services, Inc, Brenntag Southwest, Inc, Chameleon Industries, Inc, Chemtrade Chemicals US LLC, Chemrite, Inc., Ferguson Enterprises, LLC, HD Supply, Inc, INEOS Calabrian Corporation, Pencco, Inc, Polydyne Inc, PVS DX, Inc, Southern Ionics Incorporated, Texas Lime Company, Univar Solutions USA LLC, and USALCO, LLC for water treatment chemicals for the Water Department in a combined annual amount up to \$35,000,000.00 for the initial term and authorize four, one-year renewals for \$35,875,000.00 for the first renewal, \$36,771,875.00 for the second renewal, \$37,691,172.00 for the third renewal, and \$38,633,452.00 for the fourth renewal.

DISCUSSION:

The Water Department approached the Purchasing Division for assistance with securing an agreement for bulk water treatment chemicals to treat drinking water, wastewater, and industrial waste at various water treatment plants throughout the City of Fort Worth. Purchasing issued an Invitation to Bid (ITB) that consisted of detailed specifications regarding the requirements for the water treatment chemicals, delivery and certification requirements meeting American Water Works Association (AWWA), American National Standards Institute (ANSI), and National Sanitation Foundation (NSF) specifications.

The ITB was advertised in the *Fort Worth Star-Telegram* on October 30, 2024, November 6, 2024, November 13, 2024, November 20, 2024, November 27, 2024, and December 24, 2024.

The City received 18 responses. Staff evaluated the bid responses on lowest, responsible bidder criteria and recommends awarding one-year, non-exclusive purchase agreements to Atlantic Petroleum & Mineral Resources, Inc, Baker Services, Inc, Brenntag Southwest, Inc, Chameleon Industries, Inc, Chemrade Chemicals US LLC, Chemrite, Inc., Ferguson Enterprises, LLC, HD Supply, Inc, INEOS Calabrian Corporation, Pencco, Inc, Polydyne Inc, PVS DX, Inc, Southern Ionics Incorporated, Texas Lime Company, Univar Solutions USA LLC, and USALCO, LLC with four one-year renewals. No guarantee was made that a specific number of items will be purchased.

A 1295 form is not required for Atlantic Petroleum & Mineral Resources, Inc, Chemrade Chemicals US LLC, Ferguson Enterprises, LLC, and Texas Lime Company as they are publicly traded companies.

Funding is budgeted in the General Operating & Maintenance category in the Water & Sewer Fund for the Water Department.

DVIN-BE: This solicitation was reviewed by The Business Equity Division for available business equity prospects according to the City's Business Equity Ordinance. There were limited business equity opportunities available for the services/goods requested, therefore, no business equity goal was established.

AGREEMENT TERMS: Upon City Council approval, the agreements shall begin upon execution and expire one year from that date.

RENEWAL TERMS: These agreements may be renewed for four additional, one-year terms. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that funds are available in the current operating budget, as previously appropriated, in the Water & Sewer Fund to support the approval of the above recommendation and award of the agreement. Prior to any expenditure being incurred, the Water Department has the responsibility to validate the availability of funds.

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