

Mayor and Council Communication

DATE: 03/08/22

M&C FILE NUMBER: M&C 22-0164

LOG NAME: 21EPR 21-00256 - PD - BEARCAT - JA

SUBJECT

(ALL) Authorize the Purchase of a BearCat Armored Tactical Vehicle from Lenco Industries, Inc. d/b/a Lenco Armored Vehicles, in the Amount of \$368,236.25 to Provide Ballistic Protection for Police Officers, Funded by the Urban Area Security Initiative Grant from the U.S. Department of Homeland Security, Using a Cooperative Contract for the Police Department through Property Management

RECOMMENDATION:

It is recommended that the City Council authorize the purchase of a BearCat armored tactical vehicle from Lenco Industries, Inc. d/b/a Lenco Armored Vehicles, in the amount of \$368,236.25 to provide ballistic protection for police officers, funded by the Urban Area Security Initiative grant from the U.S. Department of Homeland Security, using a Cooperative Contract for the Police Department through Property Management.

DISCUSSION:

The Police Department (PD) will use this armored tactical vehicle to transport personnel and equipment to incidents and other situations for impending life-threatening conditions such as hazardous materials exposures, explosives, mass gatherings, mass casualty incidents, barricaded persons, counter drug activities, and man-made or natural disasters. Property Management reached out to three (3) COOP vendors for cooperative quotes to determine best cost value between BearCat vendors. Two of the three vendors, Caldwell County Ford and Four Star Auto Group were unable to supply current chassis pricing and are not able to provide a complete cost quote. The third COOP vendor, Lenco, was able to provide a full quote which meets the minimum specifications and requirements for the requesting department.

Staff determined the Bearcat unit offered by Lenco Industries, Inc. d/b/a Lenco Armored Vehicles, presents the best value due to dependability, functionality, and continuity of fleet. PD is familiar with the Lenco BearCat handling and performance characteristics. The unit meets the required specifications and is expected to operate satisfactorily during its service life of 15 years.

Lenco thru cooperative contract H-GAC (AM10-20) provided the lowest cost for the requested model and meets all required specifications. Staff recommends awarding the purchase of one (1) BearCat based on lowest quote meeting all specifications. Staff certifies that the new unit meets the required specification and is expected to operate satisfactorily during its service life.

PRICE ANALYSIS - The unit price proposed by Lenco is 23 percent higher than the last purchase in 2015 (P-11801). The price increase reflects manufacturer increases in the new year model. This purchase is funded by the 2021 Homeland Security Grant Program - Urban Area Security Initiative, approved by Mayor and Council on September 28, 2021 (M&C 21-0761). Staff has reviewed the prices and found them to be fair and reasonable based on current market values.

Funding is budgeted in the Cap Out Equipment account of the Fire Public Safety Grant Fed Department's in the Grants Operating Federal Fund.

DELIVERY – The unit will be delivered within 367 days after receipt of a purchase order.

COOPERATIVE PURCHASE - State law provides that a local government purchasing an item under a cooperative purchasing agreement satisfies State laws requiring that the local government seek competitive bids for purchase of the item. H-GAC contracts have been competitively bid to increase and simplify the purchasing power of local government entities across the State of Texas.

M/WBE OFFICE - An M/WBE goal is not assigned when purchasing from an approved purchasing cooperative or other public entity.

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that upon approval of the above recommendation, funds are available in the current operating budget, as previously appropriated, in the Grants Operating Federal Fund. Prior to an expenditure being incurred, the Fire Department has the responsibility to validate the availability of funds.

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Additional Information Contact:

Expedited