City of Fort Worth, Texas

Mayor and Council Communication

DATE: 01/23/24 **M&C FILE NUMBER:** M&C 24-0009

LOG NAME: 13P ITB 24-0003 SIGN BLANKS CB TPW

SUBJECT

(ALL) Authorize Execution of Purchase Agreements with Mandel Metals, Inc. dba US Standard Sign and Vulcan, Inc. dba Vulcan Signs for Sign Blanks in an Annual Amount Up to \$200,000.00 and Authorize Four One-Year Renewal Options for the Same Annual Amount for the Transportation and Public Works Department

RECOMMENDATION:

It is recommended that the City Council authorize execution of a purchase agreements with Mandel Metals, Inc. dba Us Standard Sign and Vulcan, Inc. dba Vulcan Signs for sign blanks in an annual amount up to \$200,000.00 and authorize four one-year renewal options for the same annual amount for the Transportation and Public Works Department.

DISCUSSION:

Transportation and Public Works approached the Purchasing Division for assistance with securing an agreement for sign blanks. Purchasing issued an Invitation to Bid (ITB). The ITB was advertised in the *Fort Worth Star-Telegram* on November 1, 2023, November 8, 2023, and November 15, 2023. The City received the following three responses.

и и	NAME OF BIDDER & LOCATION	Qty.	иом	Centerline Supply Inc		Mandel Metals		Vulcan Inc	
item #				Unit Price	Total	Unit Price	Total	Unit Price	Total
1	4 X 4" DRILLED ALUMINUM SIGN BLANK 100 G	100	EA	\$2.26	\$226.00	\$4.01	\$401.00	\$1.10	\$110.00
2	4 X 8" DRILLED ALUM SIGN BLANK .100 G	200	EA	\$2.80	\$560.00	\$4.68	\$936.00	\$1.55	\$310.00
3	9 X 72" DRILLED ALUM S IGN BLANK .100 G	50	EA	\$18.32	\$916.00	\$15.63	\$781.50	\$16.15	\$807.50
4	12 X 6" DRILLED ALUM SIGN BLANK .125 G 9	600	EA	\$2.55	\$1,530.00	\$2.68	\$1,608.00	\$3.67	\$2,202.00
5	9 X 30" SNS DRIL LED AL UM SIGN BLANK .125 G	300	EA	\$9.51	\$2,853.00	\$8.13	\$2,439.00	\$8.43	\$2,529.00
6	12 X 18" DRILLED ALUM SIGN BLANK .100 G	1,000	EA	\$6.11	\$6,110.00	\$4.84	\$4,840.00	\$5.78	\$5,780.00
7	12 X 24" DRILLED A LUM SIGN BLANK DRILLED .100	150	EA	\$8.13	\$1,219.50	\$6.93	\$1,039.50	\$7.20	\$1,080.00
8	12 X 36" DRILLED ALUM SIGN BLANK .125 G	100	EA	\$15.22	\$1,522.00	\$13.02	\$1,302.00	\$13.50	\$1,350.00
9	18 X 12" DRILLED ALUM SIGN BLANK .100	50	EA	\$6.11	\$305.50	\$5.22	\$261.00	\$5.78	\$289.00
10	18 X 18" SQDRILLED ALUM SIGN BLANKS .100	200	EA	\$9.17	\$1,834.00	\$7.80	\$1,560.00	\$8.08	\$1,616.00
11	18 X 18" DIA. DRILLED ALUM SIGN BLANK .125	100	EA	\$11.44	\$1,144.00	\$9.77	\$977.00	\$9.06	\$906.00
12	18 X 24" DRILLED ALUM SIGN BLANK .125	500	EA	\$15.22	\$7,610.00	\$12.08	\$6,040.00	\$13.50	\$6,750.00
13	30 X 18" DRILLED ALUM SIGN BLANK .125	250	EA	\$19.02	\$4,755.00	\$15.10	\$3,775.00	\$16.87	\$4,217.50
14	24 X 12" DRILLED ALUM SIGN BLANK .100 G	50	EA	\$8.13	\$406.50	\$6.93	\$346.50	\$7.20	\$360.00
15	24 X 18" DRILLED ALUM SIGN BLANK .125 G	200	EA	\$15.22	\$3,044.00	\$12.08	\$2,416.00	\$13.50	\$2,700.00
16	24 X 24" SQ.DRILLED ALUM SIGN BLANK .125	300	EA	\$20.29	\$6,087.00	\$16.09	\$4,827.00	\$18.00	\$5,400.00
17	24 X 24" DIA DRILLED ALUM SIGN BLANK 125 G	300	EA	\$20.29	\$6,087.00	\$16.09	\$4,827.00	\$18.00	\$5,400.00

18	24 X 24" OCT. DRILLED ALUM SIGN BLANK .125 G	400	EA	\$20.29	\$8,116.00	\$15.19	\$6,076.00	\$14.51	\$5,804.00
19	24 X 30" DRILLED ALUM SIGN BLANK .125	500	EA	\$25.37	\$12,685.00	\$19.95	\$9,975.00	\$22.50	\$11,250.00
20	24 X 36" DRILLED ALUM SIGN BLANK .125	400	EA	\$30.44	\$12,176.00	\$23.95	\$9,580.00	\$27.00	\$10,800.00
21	24 X 40" DRILLED ALUM SIGN BLANK .125	200	EA	\$33.82	\$6,764.00	\$26.83	\$5,366.00	\$29.97	\$5,994.00
22	24 X 48" DRILLED ALUM SIGN BLANK .125	200	EA	\$40.59	\$8,118.00	\$32.20	\$6,440.00	\$36.00	\$7,200.00
23	24 X 48" UNDRILLED ALUM SIGN BLANK .125 G	100	EA	\$40.59	\$4,059.00	\$32.20	\$3,220.00	\$36.00	\$3,600.00
24	30 X 30" SQ. DRILLED ALUM SIGN BLANKS .125 G	200	EA	\$31.72	\$6,344.00	\$25.15	\$5,030.00	\$28.12	\$5,624.00
25	30 X 30" DIA DRILLED ALUM SIGN BLANK .125 G	400	EA	\$31.72	\$12,688.00	\$24.93	\$9,972.00	\$28.12	\$11,248.00
26	30 X 30" OCT. DRILLED ALUM SIGN BLANK .125 G	1,500	EA	\$30.60	\$45,900.00	\$23.40	\$35,100.00	\$22.56	\$33,840.00
27	30 X 36" DRILLED ALUM SIGN BLANK .125	100	EA	\$38.06	\$3,806.00	\$30.20	\$3,020.00	\$33.75	\$3,375.00
28	30 X 42" UNDRILLED ALUM SIGN BLANK .125 G	50	EA	\$44.39	\$2,219.50	\$37.97	\$1,898.50	\$39.37	\$1,968.50
29	30 X 60" UNDRILLED ALUM SIGN BLANK .125 G	50	EA	\$63.43	\$3,171.50	\$50.54	\$2,527.00	\$56.25	\$2,812.50
30	30 X 48" UNDRILLED ALUM SIGN BLANKS .125 G	25	EA	\$50.73	\$1,268.25	\$43.39	\$1,084.75	\$45.00	\$1,125.00
31	36 X 20" DRILLED ALUM SIGN BLANK .125 G	250	EA	\$25.37	\$6,342.50	\$20.12	\$5,030.00	\$22.50	\$5,625.00
32	36 X 36" SQ. DRILLED ALUM SIGN BLANK .125 G	25	EA	\$45.66	\$1,141.50	\$39.04	\$976.00	\$40.50	\$1,012.50
33	36 X 36" DIA DRILLED ALUM SIGN BLANK .125 G	40	EA	\$45.66	\$1,826.40	\$39.04	\$1,561.60	\$40.50	\$1,620.00
34	36 X 36" OCT DRILLED ALUM SIGN BLANK .125 G	100	EA	\$45.66	\$4,566.00	\$34.17	\$3,417.00	\$32.83	\$3,283.00
35	36 X 36" CIRCLE DRILLED ALUM SIGN BLANK .125 G	50	EA	\$45.66	\$2,283.00	\$40.05	\$2,002.50	\$32.20	\$1,610.00
36	36 X 36" PENT DRILLED ALUM SIGN BLANK.125 G	500	EA	\$44.05	\$22,025.00	\$33.81	\$16,905.00	\$29.51	\$14,755.00
37	36 X 12" DRILLED ALUM SIGN BLANK .125 G	100	EA	\$15.22	\$1,522.00	\$13.02	\$1,302.00	\$13.50	\$1,350.00
38	36 X 36" TRI. DRILLED ALUM SIGN BLANK .125 G	100	EA	\$22.84	\$2,284.00	\$21.74	\$2,174.00	\$17.74	\$1,774.00
39	36 X 42" UNDRILLED ALUM SIGN BLANK .125 G	35	EA	\$53.28	\$1,864.80	\$45.55	\$1,594.25	\$47.25	\$1,653.75
40	36 X 24" DRILLED ALUM SIGN BLANK .125 G	25	EA	\$30.44	\$761.00	\$26.04	\$651.00	\$27.00	\$675.00
41	36 X 30" UNDRILLED ALUM SIGN BLANK .125 G	50	EA	\$38.06	\$1,903.00	\$32.55	\$1,627.50	\$33.75	\$1,687.50
42	36 X 48" UNDRILLED ALUM SIGN BLANK .125 G	25	EA	\$60.87	\$1,521.75	\$52.06	\$1,301.50	\$54.00	\$1,350.00
43	36 X 54" UNDRILLED ALUM SIGN BLANK .125 G	20	EA	\$68.50	\$1,370.00	\$58.57	\$1,171.40	\$60.75	\$1,215.00
44	36 X 60" UNDRILLED ALUM SIGN BLANK .125 G	20	EA	\$76.09	\$1,521.80	\$65.08	\$1,301.60	\$67.50	\$1,350.00
45	36 X 72" UNDRILLED ALUM SIGN BLANK .125 G	50	EA	\$91.30	\$4,565.00	\$72.45	\$3,622.50	\$81.00	\$4,050.00

46	48 X 18" UNDRILLED ALUM SIGN BLANK .125 G	10	EA	\$30.44	\$304.40	\$26.04	\$260.40	\$27.00	\$270.00
47	48X 48" SQ. UNDRILLED ALUM SIGN BLANK .125 G	10	EA	\$81.16	\$811.60	\$69.43	\$694.30	\$72.00	\$720.00
48	48 X 48" DIA. DRILLED ALUM SIGN BLANK .125 G	10	EA	\$81.16	\$811.60	\$69.43	\$694.30	\$72.00	\$720.00
49	48 X 48" OCT. DRILLED ALUM SIGN BLANK .125 G	10	EA	\$81.16	\$811.60	\$65.78	\$657.80	\$57.69	\$576.90
50	48 X 54" UNDRILLEDALUM SIGN BLANK .125 G	15	EA	\$91.30	\$1,369.50	\$78.10	\$1,171.50	\$81.00	\$1,215.00
51	48 X 56" UNDRILLEDALUM SIGN BLANK .125 G	25	EA	\$94.68	\$2,367.00	\$80.99	\$2,024.75	\$83.97	\$2,099.25
52	48 X 60" UNDRILLED ALUM SIGN BLANK .125 G	30	EA	\$101.45	\$3,043.50	\$80.49	\$2,414.70	\$90.00	\$2,700.00
53	48 X 72" UNDRILLED ALUM SIGN BLANK .125 G	10	EA	\$121.74	\$1,217.40	\$104.12	\$1,041.20	\$108.00	\$1,080.00
54	48 X 96" UNDRILLEDALUM SIGN BLANK .125 G	5	EA	\$162.32	\$811.60	\$138.84	\$694.20	\$144.00	\$720.00
55	54 X 54" UNDRILLED ALUM SIGN BLANK .125 G	100	EA	\$102.74	\$10,274.00	\$81.15	\$8,115.00	\$91.12	\$9,112.00
56	60 X 18" UNDRILLED ALUM SIGN BLANK .125	25	EA	\$38.06	\$951.50	\$32.55	\$813.75	\$33.75	\$843.75
57	72 X 18" UNORILLED ALUM SIGN BLANK .125 G	50	EA	\$45.66	\$2,283.00	\$39.04	\$1,952.00	\$40.50	\$2,025.00
58	72 X 20" UNDRILLED ALUM SIGN BLANK .125 G	75	EA	\$50.73	\$3,804.75	\$40.25	\$3,018.75	\$45.00	\$3,375.00
59	84 X 20" UNDRILLED ALUM SIGN BLANK .125 G	25	EA	\$59.18	\$1,479.50	\$50.62	\$1,265.50	\$52.47	\$1,311.75
60	84 X 18" UNDRILLED ALUM SIGN BLANK .125 G	50	EA	\$53.28	\$2,664.00	\$45.55	\$2,277.50	\$47.25	\$2,362.50
61	96 X 18" UNDRILLED ALUM SIGN BLANK .125	80	EA	\$60.87	\$4,869.60	\$48.29	\$3,863.20	\$54.00	\$4,320.00
62	96 X 20" UNDRILLED ALUM SIGN BLANK .125 G	50	EA	\$67.63	\$3,381.50	\$53.66	\$2,683.00	\$59.98	\$2,999.00
63	120 X 18" UNDRILLED ALUM SIGN BLANK .125 G	200	EA	\$76.08	\$15,216.00	\$59.84	\$11,968.00	\$67.50	\$13,500.00
64	120 X 20" UNDRILLED ALUM SIGN BLANK .125 G	1,000	EA	\$84.55	\$84,550.00	\$66.20	\$66,200.00	\$74.97	\$74,970.00
65	9 X 30" SNS DRILLED ALUM SIGN BLANK .100 G	1,000	EA	\$7.65	\$7,650.00	\$5.99	\$5,990.00	\$6.81	\$6,810.00
66	9 X 30" SNS DRILLED ALUM SIGN BLANK .125 G	2,000	EA	\$9.51	\$19,020.00	\$7.47	\$14,940.00	\$8.43	\$16,860.00
67	9 X 36" SNS DRILLED ALUM SIGN BLANK .100 G	500	EA	\$9.17	\$4,585.00	\$7.17	\$3,585.00	\$7.94	\$3,970.00
68	9 X 42" SNS DRILLED ALUM SIGN BLANK .100 G	3,000	EA	\$10.70	\$32,100.00	\$8.35	\$25,050.00	\$9.63	\$28,890.00
69	9 X 42" SNS UNDRILLED ALUM SIGN BLANK .125 G	500	EA	\$13.33	\$6,665.00	\$10.47	\$5,235.00	\$11.25	\$5,625.00
70	9 X 48" SNS DRILLED ALUM SIGN BLANK .100 G	5,000	EA	\$12.21	\$61,050.00	\$9.53	\$47,650.00	\$9.96	\$49,800.00
71	9 X 48" SNS UNDRILLED ALUM SIGN BLANK .125 G	1,000	EA	\$15.22	\$15,220.00	\$11.97	\$11,970.00	\$12.39	\$12,390.00
72	24 X 11.5" NEIGHBORHOOD LO. UNDRILLED ALUM SIGN BLANK .125G	25	EA	\$16.50	\$412.50	\$0.00	\$0.00	\$9.78	\$244.50
	Total:				\$516,747.05		\$408,533.45		\$438,968.40

and Vulcan, Inc. dba Vulcan Signs. No guarantee was made that a specific amount of items will be purchased.

DVIN-BE: A waiver of the goal for Business Equity subcontracting requirement is approved by the DVIN-BE, in accordance with the Business Equity Ordinance, because the purchase of goods or services is from sources where subcontracting or supplier opportunities are negligible.

AGREEMENT TERMS: Upon City Council approval, this agreement shall begin upon execution and expire on September 30, 2024.

RENEWAL TERMS: This agreement may be renewed for four additional, one-year terms. This action does not require specific City Council approval provided that the City Council has appropriated sufficient funds to satisfy the City's obligations during the renewal term.

ADMINISTRATIVE CHANGE ORDER: An administrative change order or increase may be made by the City Manager up to the amount allowed by relevant law and the Fort Worth City Code and does not require specific City Council approval as long as sufficient funds have been appropriated.

Funding is budgeted in the Traffic & Sign Materials account within the General Fund and in the TPW Dept Highway & Streets Department's General Capital Projects Fund for the purpose of funding the FY23 PayGo Signs Maintenance and FY24 PayGo Sign Maintenance projects, as appropriated

FISCAL INFORMATION / CERTIFICATION:

The Director of Finance certifies that funds are available in the current capital and operating budgets, as previously appropriated, in the General Fund and in the General Capital Projects Fund for the FY23 PayGo Signs Maintenance and FY24 PayGo Sign Maintenance projects to support the approval of the above recommendation and execution of the agreement. Prior to any expenditure being incurred, the Transportation and Public Works Department has the responsibility to validate the availability of funds.

Submitted for City Manager's Office by:	Reginald Zeno	8517
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